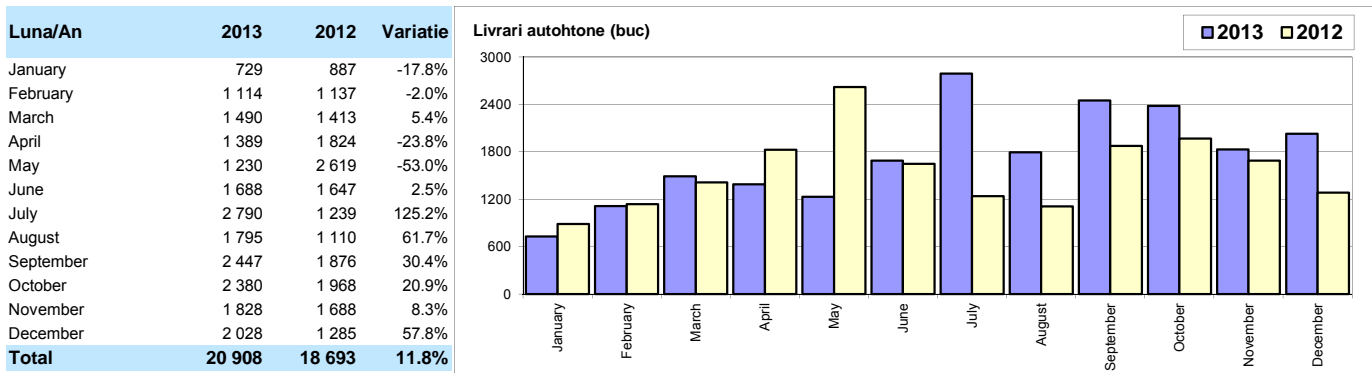
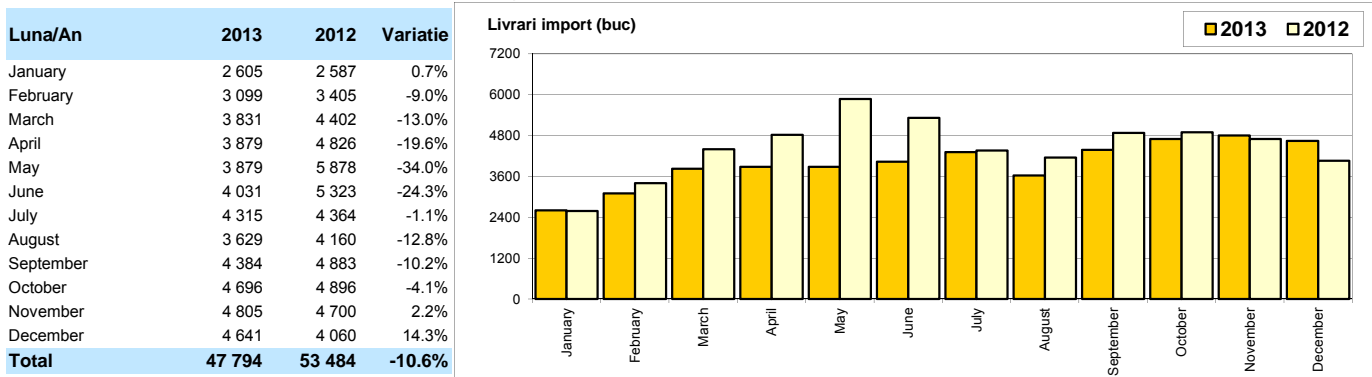


Livrari autoturisme autohtone / Domestic passenger car sales

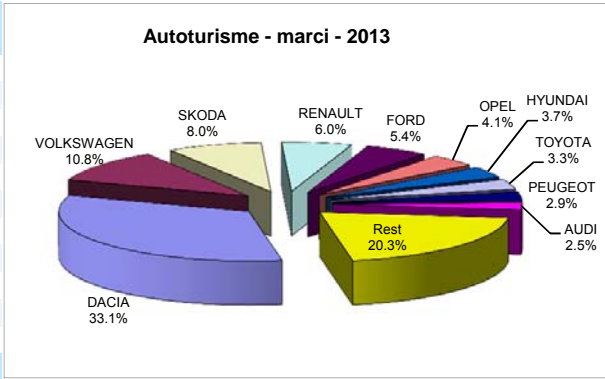


Livrari autoturisme import / Imported passenger car sales



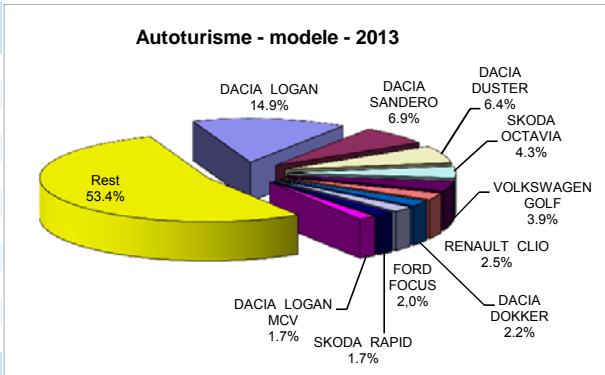
Top livrari autoturisme - marci / Passenger car top - by make

MARCA	Decembrie		Variatie Nov		2013		Variatie2012	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA	1	2128	1	2.3%	1	22727	1	13.9%
VOLKSWAGEN	3	520	2	-28.1%	2	7447	2	-7.4%
SKODA	2	560	3	-0.5%	3	5516	3	-12.3%
RENAULT	4	427	4	-0.5%	4	4088	4	-14.6%
FORD	5	360	5	-13.5%	5	3727	5	-20.4%
OPEL	7	240	6	-5.5%	6	2786	7	13.9%
HYUNDAI	8	215	9	12.6%	7	2536	6	-23.2%
TOYOTA	9	202	7	-16.5%	8	2240	8	-3.2%
PEUGEOT	10	186	8	-22.8%	9	2002	10	4.8%
AUDI	12	175	12	14.4%	10	1689	11	-11.1%
Rest		1656		23.6%		13944		-15.8%
TOTAL		6669		0.5%		68702		-4.8%



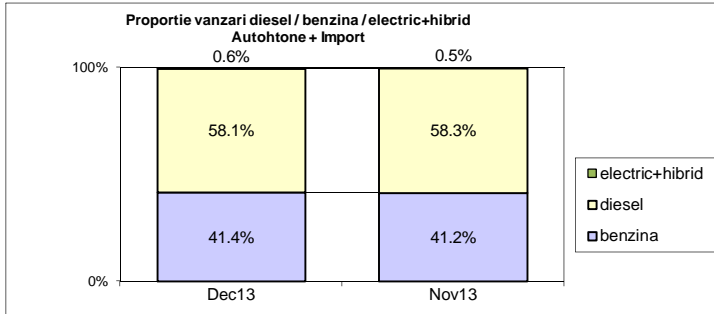
Top livrari autoturisme - modele / Passenger car top - by model

MODEL	Decembrie		Variatie Nov		2013		Variatie2012	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA LOGAN	1	681	1	-15.9%	1	10204	1	4.3%
DACIA SANDERO	3	539	6	120.9%	2	4757	9	215.0%
DACIA DUSTER	2	579	2	22.9%	3	4388	2	-17.9%
SKODA OCTAVIA	4	353	3	-6.9%	4	2949	3	-12.0%
VOLKSWAGEN GOLF	8	144	4	-45.7%	5	2676	5	34.7%
RENAULT CLIO	9	118	15	31.1%	6	1732	4	-30.1%
DACIA DOKKER	15	75	7	-69.1%	7	1529	-	383.9%
FORD FOCUS	7	154	11	11.6%	8	1393	8	-19.1%
SKODA RAPID	10	117	16	33.0%	9	1195	-	-
DACIA LOGAN MCV	6	189	5	-28.1%	10	1179	6	-39.2%
Rest		3720		2.1%		36700		-16.0%
TOTAL		6669		0.5%		68702		-4.8%

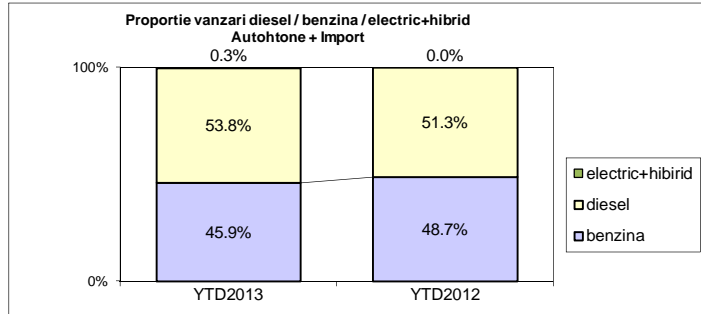


Segmentare dupa tipul de combustibil / Segmentation by type of fuel
Autohtone + Import / Domestic + Imported

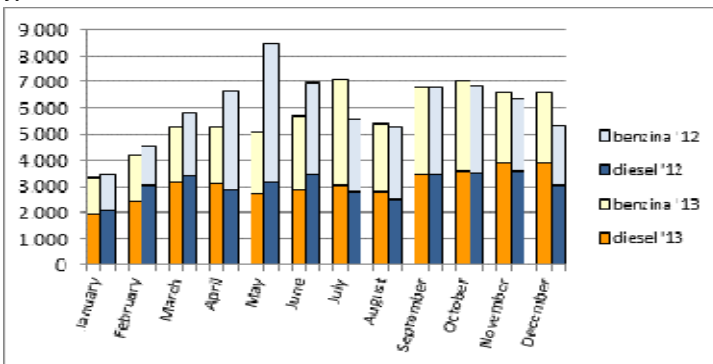
	benzina		diesel		electric+hibrid		total
Dec-13	2760	41.4%	3872	58.1%	37	0.6%	6 669
Nov-13	2735	41.2%	3868	58.3%	30	0.5%	6 633



	benzina		diesel		electric+hibrid		total
YTD2013	31526	45.9%	36942	53.8%	234	0.3%	68 702
YTD2012	35151	48.7%	37025	51.3%	1	0.0%	72 177


Livrari autoturisme in functie de tipul de combustibil / Passenger car sales by fuel type

Luna/An	2013		Pondere		2012		Variatie 13/12	
	diesel	benzina	diesel	benzina	diesel	benzina	diesel	benzina
January	1 979	1 343	59.4%	40.3%	2 103	1 371	-5.9%	-2.0%
February	2 467	1 722	58.6%	40.9%	3 040	1 502	-18.8%	14.6%
March	3 145	2 158	59.1%	40.6%	3 389	2 426	-7.2%	-11.0%
April	3 090	2 167	58.7%	41.1%	2 856	3 794	8.2%	-42.9%
May	2 765	2 334	54.1%	45.7%	3 193	5 304	-13.4%	-56.0%
June	2 889	2 817	50.5%	49.3%	3 469	3 501	-16.7%	-19.5%
July	3 029	4 056	42.6%	57.1%	2 833	2 770	6.9%	46.4%
August	2 798	2 605	51.6%	48.0%	2 525	2 745	10.8%	-5.1%
September	3 459	3 357	50.6%	49.1%	3 485	3 273	-0.7%	2.6%
October	3 581	3 472	50.6%	49.1%	3 501	3 363	2.3%	3.2%
November	3 868	2 735	58.3%	41.2%	3 584	2 804	7.9%	-2.5%
December	3 872	2 760	58.1%	41.4%	3 047	2 298	27.1%	20.1%
Total	36 942	31 526	53.8%	45.9%	37 025	35 151	-0.2%	-10.3%


Top 10 Autoturisme in functie de tipul de alimentare - marci / Top 10 passenger car sales by fuel type and make
Top 10 diesel - marci

MARCA	Decembrie 2013	12 luni 2013	Pondere %	Variatie an precedent %	Pondere diesel/total
DACIA	1113	10499	28.4%	10.2%	46.2%
VOLKSWAGEN	372	4722	12.8%	-7.5%	63.4%
SKODA	378	3451	9.3%	-3.5%	62.6%
RENAULT	360	2967	8.0%	63.6%	72.6%
FORD	154	2025	5.5%	-16.3%	54.3%
BMW	316	1576	4.3%	-21.5%	94.7%
AUDI	152	1436	3.9%	-4.8%	85.0%
MERCEDES BENZ *)	156	1420	3.8%	-2.6%	88.8%
PEUGEOT	129	1213	3.3%	-9.2%	60.6%
HYUNDAI	86	1017	2.8%	-21.8%	40.1%
Rest	656	6616	17.9%	-5.1%	42.1%
TOTAL	3872	36942	100%	-0.2%	53.8%

*) Estimari APIA / APIA Estimates

Top 10 benzina - marci

MARCA	Decembrie 2013	12 luni 2013	Pondere %	Variatie an precedent %	Pondere benzina/total
DACIA	1015	12228	38.8%	17.4%	53.8%
VOLKSWAGEN	148	2725	8.6%	-7.3%	36.6%
SKODA	182	2065	6.6%	-24.0%	37.4%
OPEL	137	1821	5.8%	34.2%	65.4%
FORD	206	1702	5.4%	-24.8%	45.7%
HYUNDAI	129	1519	4.8%	-24.1%	59.9%
TOYOTA	107	1227	3.9%	-25.0%	54.8%
SUZUKI	175	1188	3.8%	-24.3%	96.9%
RENAULT	67	1121	3.6%	-62.3%	27.4%
NISSAN	68	832	2.6%	-16.0%	57.5%
Rest	526	5098	16.2%	-19.0%	34.1%
TOTAL	2760	31526	100%	-10.3%	45.9%

*) Estimari APIA / APIA Estimates

Top 10 Autoturisme in functie de tipul de alimentare - modele / Top 10 passenger car sales by fuel type and model
Top 10 diesel - model

MODEL	Decembrie 2013	12 luni 2013	Pondere %	Variatie an precedent %	Pondere diesel/total
DACIA DUSTER	482	3715	10.1%	-6.8%	84.7%
DACIA LOGAN	259	2762	7.5%	14.0%	27.1%
SKODA OCTAVIA	289	2158	5.8%	-2.0%	73.2%
DACIA SANDERO	155	1788	4.8%	364.4%	37.6%
VOLKSWAGEN GOLF	101	1415	3.8%	23.0%	52.9%
DACIA DOKKER	69	1191	3.2%	276.9%	77.9%
RENAULT CLIO	88	1157	3.1%	148.3%	66.8%
VOLKSWAGEN PASSAT	114	921	2.5%	-16.3%	93.7%
FORD FOCUS	70	817	2.2%	-10.0%	58.7%
VOLKSWAGEN JETTA	39	793	2.1%	-7.3%	81.6%
Rest	2206	20225	54.7%	-12.9%	54.5%
TOTAL	3872	36942	100%	-0.2%	53.8%

*) Estimari APIA / APIA Estimates

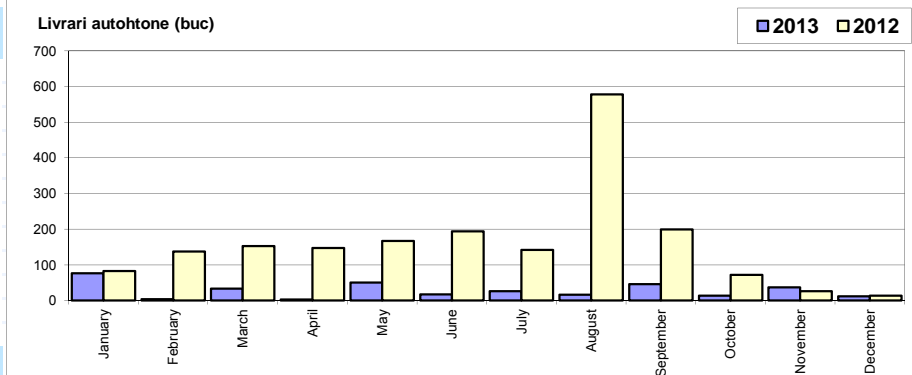
Top 10 benzina - model

MODEL	Decembrie 2013	12 luni 2013	Pondere %	Variatie an precedent %	Pondere benzina/total
DACIA LOGAN	422	7442	23.6%	1.2%	72.9%
DACIA SANDERO	384	2969	9.4%	163.9%	62.4%
VOLKSWAGEN GOLF	43	1261	4.0%	50.8%	47.1%
SKODA OCTAVIA	64	791	2.5%	-31.0%	26.8%
SUZUKI SX4	100	734	2.3%	-32.0%	98.4%
OPEL ASTRA	61	720	2.3%	101.1%	73.8%
VOLKSWAGEN POLO	50	688	2.2%	36.0%	74.8%
OPEL CORSA	47	685	2.2%	70.0%	84.5%
SKODA RAPID	80	676	2.1%	-	56.6%
DACIA DUSTER	97	673	2.1%	-50.4%	15.3%
Rest	1412	14887	47.2%	-28.9%	38.1%
TOTAL	2760	31526	100%	-10.3%	45.9%

*) Estimari APIA / APIA Estimates

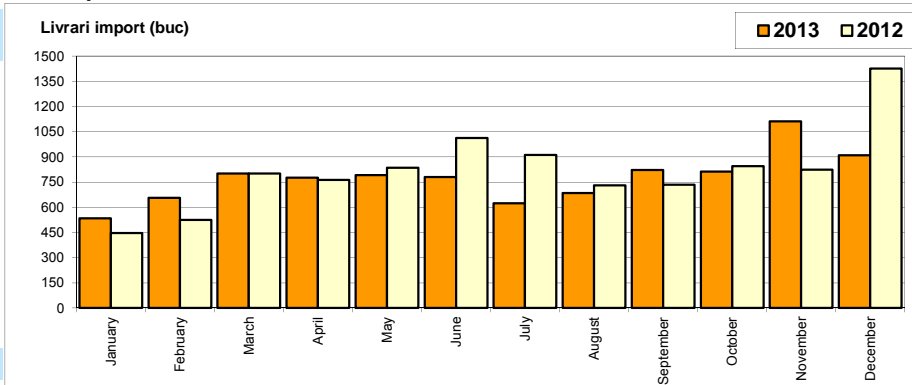
Livrari comerciale usoare + minibus autohtone / Domestic LCV + minibus sales

Luna/An	2013	2012	Variatie
January	76	83	-8.4%
February	4	137	-97.1%
March	33	153	-78.4%
April	3	147	-98.0%
May	50	167	-70.1%
June	17	194	-91.2%
July	26	142	-81.7%
August	16	578	-97.2%
September	46	199	-76.9%
October	14	72	-80.6%
November	37	26	42.3%
December	12	14	-14.3%
Total	334	1 912	-82.5%



Livrari comerciale usoare + minibus import / Imported LCV + minibus sales

Luna/An	2013	2012	Variatie
January	535	447	19.7%
February	657	525	25.1%
March	801	801	0.0%
April	776	764	1.6%
May	792	836	-5.3%
June	780	1 013	-23.0%
July	624	911	-31.5%
August	685	731	-6.3%
September	823	734	12.1%
October	812	845	-3.9%
November	1 111	825	34.7%
December	909	1 427	-36.3%
Total	9 305	9 859	-5.6%

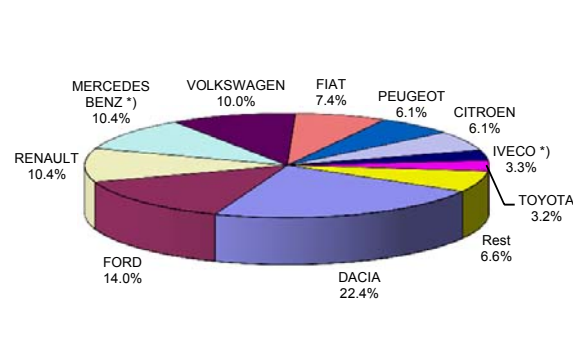


Livrari comerciale <3.5t si minibus - marci / LCV + minibus sales by make

MARCA	Decembrie		Variatie Nov		2013		Variatie2012	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA	3	109	1	-70.9%	1	2163	1	-1.7%
FORD	2	109	3	-16.8%	2	1353	2	-18.5%
RENAULT	4	103	6	8.4%	3	1006	3	-21.7%
MERCEDES BENZ *)	6	98	4	-19.7%	4	1001	6	-11.5%
VOLKSWAGEN	1	125	5	21.4%	5	966	4	-18.8%
FIAT	9	35	9	16.7%	6	709	5	-39.7%
PEUGEOT	5	99	8	160.5%	7	591	8	-21.1%
CITROEN	8	63	2	-53.3%	8	591	7	-37.1%
IVECO *)	10	32	10	33.3%	9	314	9	-7.9%
TOYOTA	12	23	11	35.3%	10	309	13	29.8%
Rest		125		60.3%		636		-26.3%
TOTAL		921		-19.8%		9639		-18.1%

*) Estimari APIA / APIA Estimates

Vanzari com <3.5t si minibus - marci - 2013



Livrari comerciale <3.5t si minibus - modele / LCV + minibus sales by model

MODEL	Decembrie		Variatie Nov		2013		Variatie2012	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA DOKKER VAN	1	97	1	-71.3%	1	1829	-	-
FORD TRANSIT	3	88	3	-1.1%	2	792	2	-18.9%
CITROEN JUMPER	5	50	2	-61.5%	3	520	3	-23.3%
RENAULT MASTER	6	48	7	0.0%	4	498	5	-16.0%
M B *) SPRINTER BUS	20	15	5	-73.2%	5	431	10	-3.8%
PEUGEOT BOXER	7	45	9	50.0%	6	431	8	-18.2%
FIAT DUCATO	17	18	17	28.6%	7	373	4	-39.5%
M B *) SPRINTER	4	59	6	13.5%	8	356	6	-35.3%
FIAT DOBLO CARGO	18	17	18	21.4%	9	319	7	-39.9%
IVECO *) DAILY	10	32	11	33.3%	10	313	12	-8.2%
Rest		452		28.0%		3777		-39.3%
TOTAL		921		-19.8%		9639		-18.1%

*) Estimari APIA / APIA Estimates

Vanzari com <3.5t si minibus - modele - 2013

