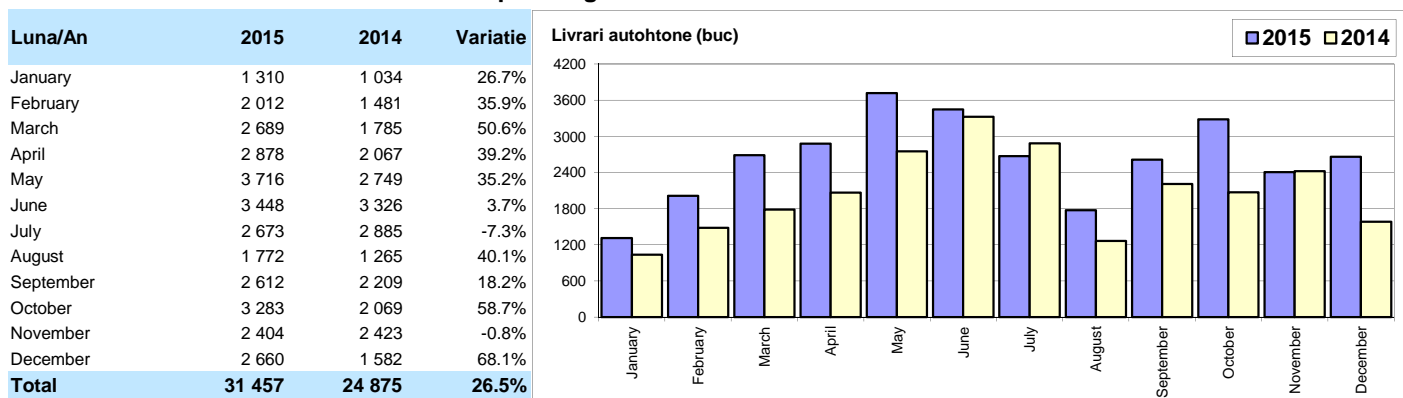
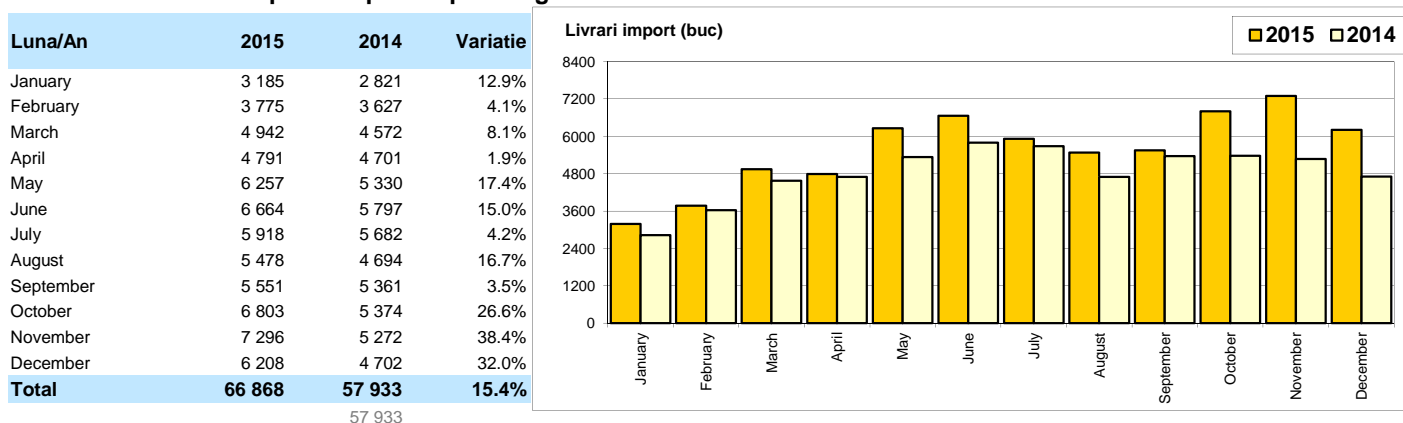


Livrari autoturisme autohtone / Domestic passenger car sales

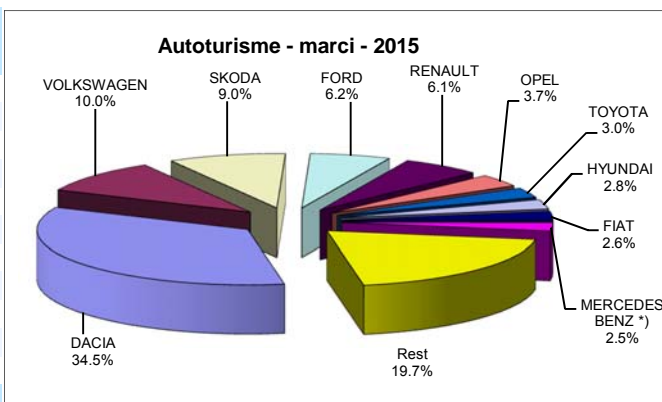


Livrari autoturisme import / Imported passenger car sales



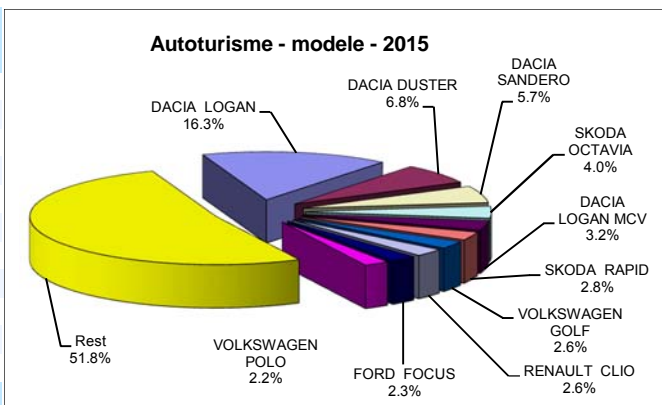
Top livrari autoturisme - marci / Passenger car top - by make

MARCA	Variatie				2015	Variatie2014		
	Decembrie		Noiembrie			pozitie	procent	
DACIA	1	3048	1	6.7%	1	33890	1	25.9%
VOLKSWAGEN	2	714	2	-36.1%	2	9791	2	12.9%
SKODA	3	703	3	-22.0%	3	8849	3	13.9%
FORD	4	517	5	-7.5%	4	6067	5	8.9%
RENAULT	5	508	4	-25.3%	5	6020	4	4.7%
OPEL	6	344	7	4.6%	6	3626	6	0.6%
TOYOTA	14	189	6	-47.8%	7	2909	8	21.1%
HYUNDAI	16	163	8	-42.8%	8	2780	7	15.6%
FIAT	7	318	11	33.1%	9	2586	13	46.5%
MERCEDES BENZ *)	9	278	9	5.3%	10	2465	9	19.1%
Rest		2086		-1.0%		19342		21.8%
TOTAL		8868		-8.6%		98325		18.7%



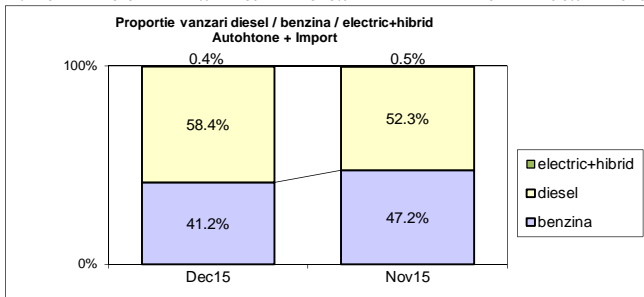
Top livrari autoturisme - modele / Passenger car top - by model

MODEL	Variatie				2015	Variatie2014		
	Decembrie		Noiembrie			pozitie	procent	
DACIA LOGAN	1	1463	1	24.1%	1	16021	1	42.0%
DACIA DUSTER	2	678	2	13.2%	2	6643	2	14.6%
DACIA SANDERO	3	332	7	9.2%	3	5562	3	12.2%
SKODA OCTAVIA	4	319	8	4.9%	4	3921	4	12.9%
DACIA LOGAN MCV	9	183	6	-42.1%	5	3111	6	17.6%
SKODA RAPID	6	279	9	0.7%	6	2719	8	6.8%
VOLKSWAGEN GOLF	8	184	12	4.6%	7	2532	5	-7.6%
RENAULT CLIO	7	195	5	-39.6%	8	2515	9	20.5%
FORD FOCUS	13	165	10	-25.3%	9	2238	11	38.3%
VOLKSWAGEN POLO	30	66	3	-86.8%	10	2139	12	33.9%
Rest		5004		-9.1%		50924		15.6%
TOTAL		8868		-8.6%		98325		18.7%

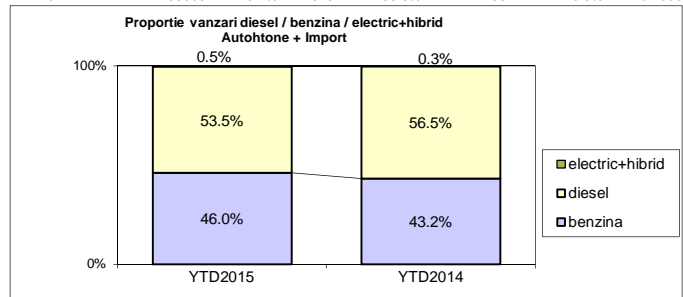


Segmentare dupa tipul de combustibil / Segmentation by type of fuel
Autohtone + Import / Domestic + Imported

	benzina	diesel	electric+hibrid	total			
Dec-15	3657	41.2%	5179	58.4%	32	0.4%	8 868
Nov-15	4576	47.2%	5072	52.3%	52	0.5%	9 700



	benzina	diesel	electric+hibrid	total			
YTD2015	45199	46.0%	52631	53.5%	495	0.5%	98 325
YTD2014	35805	43.2%	46767	56.5%	236	0.3%	82 808


Livrari autoturisme in functie de tipul de combustibil / Passenger car sales by fuel type

Luna/An	2015		Pondere		2014		Variatie 15/14	
	diesel	benzina	diesel	benzina	diesel	benzina	diesel	benzina
January	3 022	1 456	67.2%	32.4%	2 364	1 480	27.8%	-1.6%
February	3 430	2 335	59.3%	40.3%	3 208	1 885	6.9%	23.9%
March	4 504	3 107	59.0%	40.7%	3 757	2 575	19.9%	20.7%
April	4 432	3 204	57.8%	41.8%	3 762	2 983	17.8%	7.4%
May	4 671	5 243	46.8%	52.6%	3 883	4 173	20.3%	25.6%
June	5 010	5 048	49.5%	49.9%	4 853	4 251	3.2%	18.7%
July	4 212	4 338	49.0%	50.5%	4 296	4 258	-2.0%	1.9%
August	3 926	3 298	54.2%	45.5%	3 264	2 686	20.3%	22.8%
September	4 278	3 825	52.4%	46.9%	4 545	3 006	-5.9%	27.2%
October	4 895	5 112	48.5%	50.7%	4 147	3 271	18.0%	56.3%
November	5 072	4 576	52.3%	47.2%	4 539	3 132	11.7%	46.1%
December	5 179	3 657	58.4%	41.2%	4 149	2 105	24.8%	73.7%
Total	52 631	45 199	53.5%	46.0%	46 767	35 805	12.5%	26.2%

TOP 10 Marci electric + hibrid

Pozitie	MARCA	2015	2014	Pondere %	Var. an precedent %
1	TOYOTA	335	150	67.5%	123.3%
2	LEXUS	68	52	13.7%	30.8%
3	LAND ROVER	25	2	5.0%	1150.0%
4	MERCEDES BENZ *)	15	4	3.0%	275.0%
5	RENAULT	11	0	2.2%	-
6	MITSUBISHI	10	13	2.0%	-23.1%
7	HONDA	7	5	1.4%	40.0%
8	VOLKSWAGEN	5	0	1.0%	-
9	PEUGEOT	3	3	0.6%	0.0%
10	PORSCHE	2	1	0.4%	100.0%
11	ALTE MARCI	15	6	3.0%	150.0%
TOTAL		496	236	100.0%	110.2%

Top 10 Autoturisme in functie de tipul de alimentare - marci / Top 10 passenger car sales by fuel type and make
Top 10 diesel - marci

MARCA	Decembrie 2015	12 luni 2015	Pondere %	Variatie an precedent %	Pondere diesel/total
DACIA	1746	15424	29.3%	18.6%	45.5%
VOLKSWAGEN	492	5716	10.9%	0.4%	58.4%
SKODA	380	5339	10.1%	18.2%	60.3%
RENAULT	346	3843	7.3%	-2.9%	63.8%
FORD	299	3727	7.1%	3.2%	61.4%
MERCEDES BENZ *)	230	2094	4.0%	13.0%	84.9%
BMW	246	1778	3.4%	26.1%	91.6%
OPEL	152	1642	3.1%	-1.9%	45.3%
AUDI	198	1575	3.0%	10.0%	77.4%
NISSAN	189	1529	2.9%	48.4%	67.8%
Rest	901	9964	18.9%	16.1%	46.6%
TOTAL	5179	52631	100%	12.5%	53.5%

*) Estimari APIA / APIA Estimates

Top 10 benzina - marci

MARCA	Decembrie 2015	12 luni 2015	Pondere %	Variatie an precedent %	Pondere benzina/total
DACIA	1302	18466	40.9%	32.8%	54.5%
VOLKSWAGEN	222	4070	9.0%	36.5%	41.6%
SKODA	323	3510	7.8%	7.9%	39.7%
FORD	218	2339	5.2%	19.4%	38.6%
RENAULT	161	2166	4.8%	20.9%	36.0%
OPEL	192	1983	4.4%	2.7%	54.7%
TOYOTA	135	1881	4.2%	35.3%	64.7%
HYUNDAI	93	1778	3.9%	20.1%	64.0%
FIAT	255	1540	3.4%	56.0%	59.6%
SUZUKI	151	1173	2.6%	-1.3%	86.8%
Rest	605	6293	13.9%	27.5%	30.8%
TOTAL	3657	45199	100%	26.2%	46.0%

*) Estimari APIA / APIA Estimates

Top 10 Autoturisme in functie de tipul de alimentare - modele / Top 10 passenger car sales by fuel type and model
Top 10 diesel - model

MODEL	Decembrie 2015	12 luni 2015	Pondere %	Variatie an precedent %	Pondere diesel/total
DACIA DUSTER	543	5520	10.5%	25.7%	83.1%
DACIA LOGAN	666	4067	7.7%	16.1%	25.4%
SKODA OCTAVIA	251	3026	5.7%	14.8%	77.2%
DACIA SANDERO	143	1973	3.7%	5.8%	35.5%
DACIA LOGAN MCV	125	1791	3.4%	24.8%	57.6%
VOLKSWAGEN GOLF	94	1649	3.1%	-10.4%	65.1%
VOLKSWAGEN PASSAT	152	1518	2.9%	12.9%	95.5%
DACIA DOKKER	205	1495	2.8%	15.5%	80.5%
RENAULT CLIO	128	1351	2.6%	18.9%	53.7%
SKODA RAPID	81	1334	2.5%	44.8%	49.1%
Rest	2791	28907	54.9%	9.5%	55.7%
TOTAL	5179	52631	100%	12.5%	53.5%

*) Estimari APIA / APIA Estimates

Top 10 benzina - model

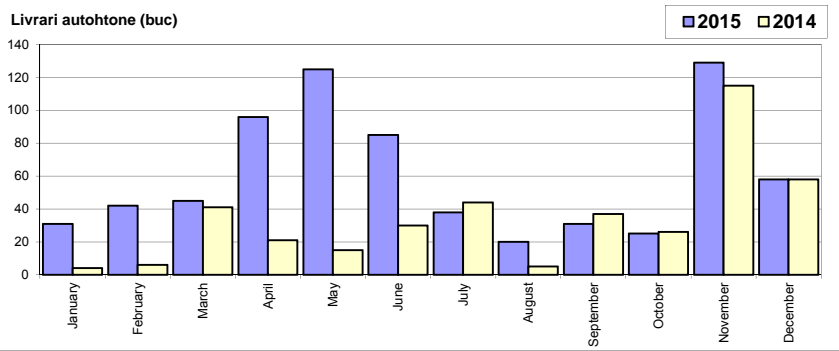
MODEL	Decembrie 2015	12 luni 2015	Pondere %	Variatie an precedent %	Pondere benzina/total
DACIA LOGAN	797	11954	26.4%	53.6%	74.6%
DACIA SANDERO	189	3589	7.9%	16.1%	64.5%
VOLKSWAGEN POLO	49	1784	3.9%	37.3%	83.4%
SKODA RAPID	198	1385	3.1%	-14.7%	50.9%
DACIA LOGAN MCV	58	1320	2.9%	9.0%	42.4%
RENAULT CLIO	67	1164	2.6%	22.3%	46.3%
DACIA DUSTER	135	1123	2.5%	-20.1%	16.9%
FORD FOCUS	84	1108	2.5%	60.6%	49.5%
SKODA FABIA	48	982	2.2%	129.4%	73.5%
SKODA OCTAVIA	68	895	2.0%	7.1%	22.8%
Rest	1964	19895	44.0%	20.7%	38.2%
TOTAL	3657	45199	100%	26.2%	46.0%

*) Estimari APIA / APIA Estimates

Livrari comerciale usoare + minibus autohtone / Domestic LCV + minibus sales

Luna/An	2015	2014	Variatie
January	31	4	675.0%
February	42	6	600.0%
March	45	41	9.8%
April	96	21	357.1%
May	125	15	733.3%
June	85	30	183.3%
July	38	44	-13.6%
August	20	5	300.0%
September	31	37	-16.2%
October	25	26	-3.8%
November	129	115	12.2%
December	58	58	0.0%
Total	725	402	80.3%

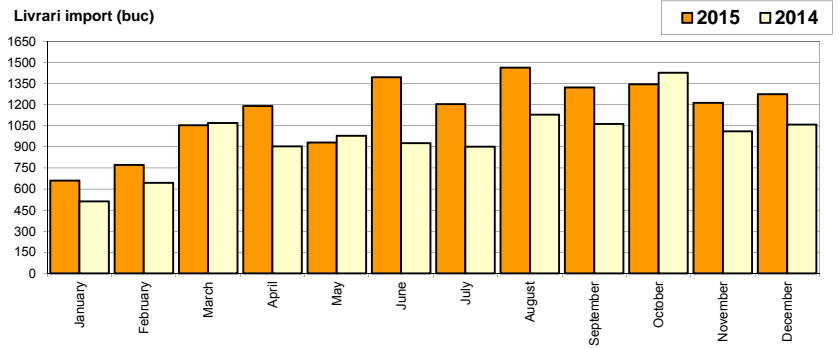
402



Livrari comerciale usoare + minibus import / Imported LCV + minibus sales

Luna/An	2015	2014	Variatie
January	660	511	29.2%
February	772	645	19.7%
March	1 053	1 069	-1.5%
April	1 189	903	31.7%
May	931	978	-4.8%
June	1 394	925	50.7%
July	1 204	900	33.8%
August	1 463	1 128	29.7%
September	1 322	1 063	24.4%
October	1 346	1 426	-5.6%
November	1 214	1 011	20.1%
December	1 274	1 058	20.4%
Total	13 822	11 617	19.0%

11 617

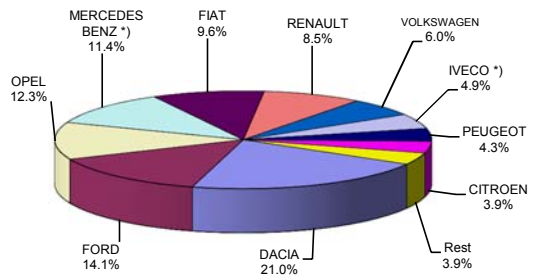


Livrari comerciale <3.5t si minibus - marci / LCV + minibus sales by make

MARCA	Decembrie		Variatie Noiembrie		2015		Variatie2014	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA	1	335	1	-24.0%	1	3056	1	12.9%
FORD	2	208	2	27.6%	2	2056	2	45.9%
OPEL	8	50	9	28.2%	3	1788	7	117.8%
MERCEDES BENZ *)	3	142	6	31.5%	4	1657	3	19.1%
FIAT	5	131	3	-10.3%	5	1400	5	35.4%
RENAULT	4	136	4	2.3%	6	1243	6	25.4%
VOLKSWAGEN	6	131	5	15.9%	7	880	4	-15.4%
IVECO *)	7	73	10	87.2%	8	711	11	97.0%
PEUGEOT	9	40	7	-42.0%	9	619	8	-21.5%
CITROEN	11	23	8	-51.1%	10	565	9	-14.9%
Rest		63		40.0%		572		-29.6%
TOTAL		1332		-0.8%		14547		21.0%

*) Estimari APIA / APIA Estimates

Vanzari com <3.5t si minibus - marci - 2015



Livrari comerciale <3.5t si minibus - modele / LCV + minibus sales by model

MODEL	Decembrie		Variatie Noiembrie		2015		Variatie2014	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA DOKKER VAN	1	277	1	-11.2%	1	2331	1	1.1%
OPEL MOVANO	12	34	21	88.9%	2	1534	3	120.7%
FORD TRANSIT	2	154	4	100.0%	3	1148	2	43.3%
FIAT DUCATO	3	118	3	3.5%	4	1122	6	72.9%
MERCEDES BENZ *) SPRINTER	5	56	9	43.6%	5	860	5	30.7%
RENAULT MASTER	7	49	6	-25.8%	6	711	8	48.1%
IVECO *) DAILY	4	73	8	87.2%	7	709	10	96.4%
DACIA DUSTER VU	8	44	2	-61.7%	8	628	11	85.8%
PEUGEOT BOXER	11	35	5	-47.8%	9	535	4	-19.3%
CITROEN JUMPER	18	21	7	-48.8%	10	491	7	-7.7%
Rest		471		3.5%		4478		-1.3%
TOTAL		1332		-0.8%		14547		21.0%

*) Estimari APIA / APIA Estimates

Vanzari com <3.5t si minibus - modele - 2015

