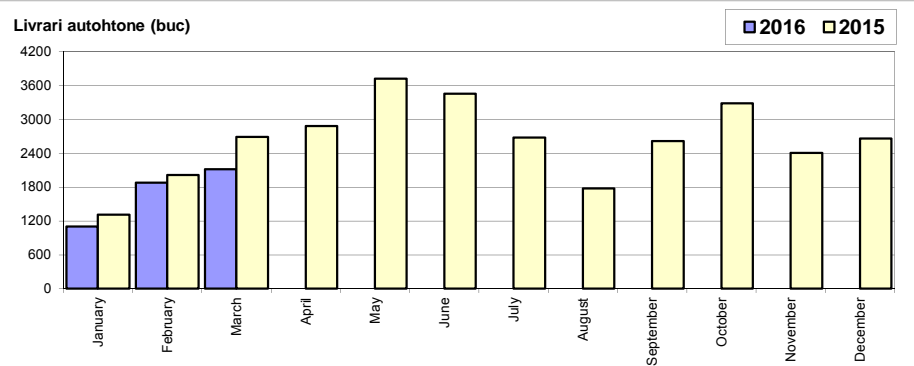


Livrari autoturisme autohtone / Domestic passenger car sales

Luna/An	2016	2015	Variatie
January	1 103	1 310	-15.8%
February	1 878	2 012	-6.7%
March	2 116	2 689	-21.3%
April	-	2 878	-
May	-	3 716	-
June	-	3 448	-
July	-	2 673	-
August	-	1 772	-
September	-	2 612	-
October	-	3 283	-
November	-	2 404	-
December	-	2 660	-
Total	5 097	6 011	-15.2%

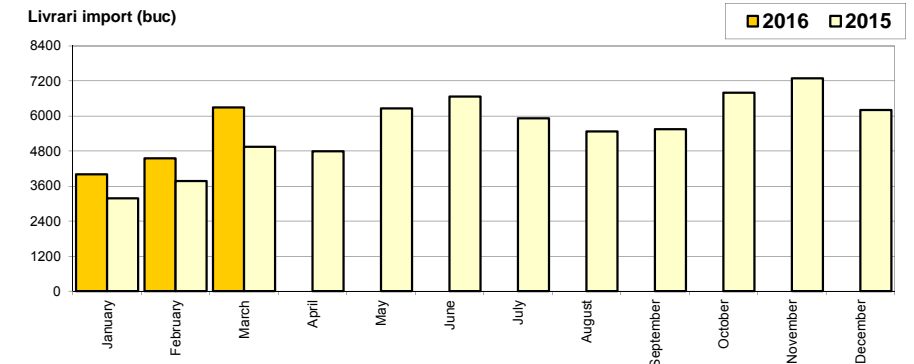
31 457



Livrari autoturisme import / Imported passenger car sales

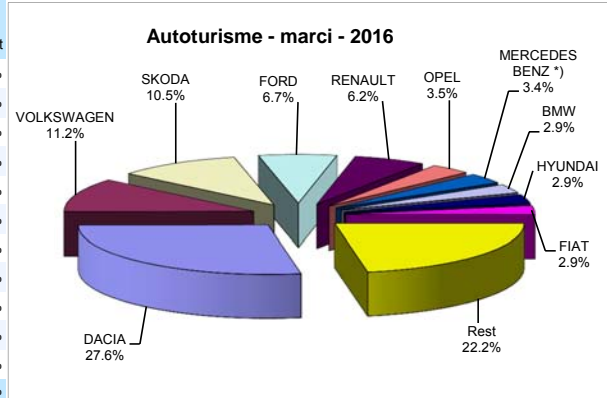
Luna/An	2016	2015	Variatie
January	4 008	3 185	25.8%
February	4 549	3 775	20.5%
March	6 297	4 942	27.4%
April	-	4 791	-
May	-	6 257	-
June	-	6 664	-
July	-	5 918	-
August	-	5 478	-
September	-	5 551	-
October	-	6 803	-
November	-	7 296	-
December	-	6 208	-
Total	14 854	11 902	24.8%

66 868



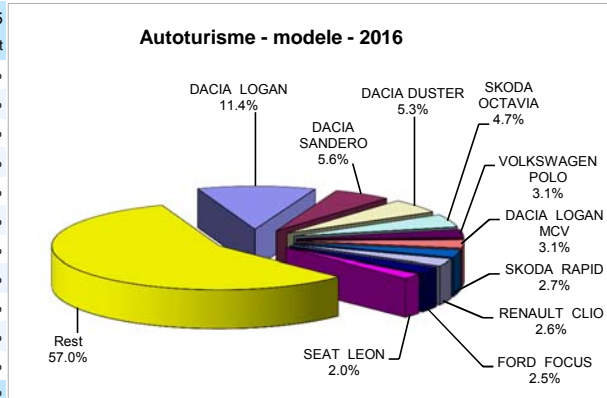
Top livrari autoturisme - marti / Passenger car top - by make

MARCA	Martie		Variatie Februarie		2016		Variatie2015	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA	1	2262	1	13.4%	1	5514	1	-11.8%
VOLKSWAGEN	2	883	2	19.3%	2	2244	3	38.9%
SKODA	3	864	3	29.0%	3	2097	2	20.9%
FORD	5	549	5	71.0%	4	1327	4	-0.8%
RENAULT	4	583	4	56.7%	5	1227	5	9.8%
OPEL	6	304	6	27.2%	6	695	6	-0.6%
MERCEDES BENZ *)	9	288	8	44.0%	7	675	10	60.3%
BMW	7	297	9	73.7%	8	584	13	65.9%
HYUNDAI	11	246	7	17.1%	9	580	8	22.1%
FIAT	8	294	10	84.9%	10	580	7	18.9%
Rest		1843		36.4%		4428		29.4%
TOTAL		8413		30.9%		19951		11.4%



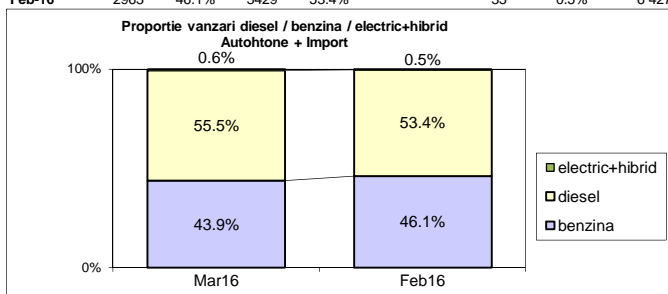
Top livrari autoturisme - modele / Passenger car top - by model

MODEL	Martie		Variatie Februarie		2016		Variatie2015	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA LOGAN	1	808	1	-6.9%	1	2277	1	-13.7%
DACIA SANDERO	3	527	2	31.4%	2	1117	3	0.3%
DACIA DUSTER	2	543	3	51.3%	3	1059	2	-35.2%
SKODA OCTAVIA	4	374	4	32.6%	4	947	4	15.5%
VOLKSWAGEN POLO	5	331	9	94.7%	5	620	16	170.7%
DACIA LOGAN MCV	7	219	5	-10.3%	6	613	5	4.1%
SKODA RAPID	6	245	8	43.3%	7	544	7	-0.2%
RENAULT CLIO	8	214	6	21.6%	8	522	10	17.6%
FORD FOCUS	9	193	10	36.9%	9	489	9	-1.4%
SEAT LEON	24	89	11	-26.5%	10	391	12	31.7%
Rest		4870		39.4%		11372		24.9%
TOTAL		8413		30.9%		19951		11.4%

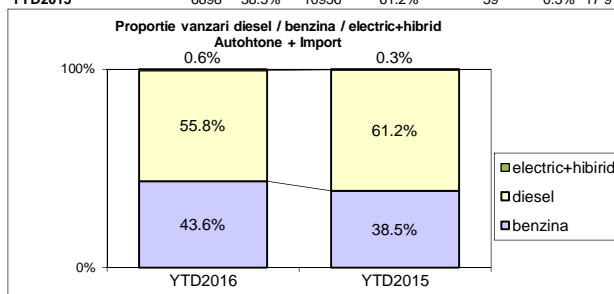


Segmentare dupa tipul de combustibil / Segmentation by type of fuel
Autohtone + Import / Domestic + Imported

	benzina		diesel		electric+hibrid		total
Mar-16	3693	43.9%	4668	55.5%	52	0.6%	8 413
Feb-16	2963	46.1%	3429	53.4%	35	0.5%	6 427



	benzina		diesel		electric+hibrid		total
YTD2016	8692	43.6%	11133	55.8%	126	0.6%	19 951
YTD2015	6898	38.5%	10956	61.2%	59	0.3%	17 913


Livrari autoturisme in functie de tipul de combustibil / Passenger car sales by fuel type

Luna/An	2016		Pondere		2015		Variatie 16/15	
	diesel	benzina	diesel	benzina	diesel	benzina	diesel	benzina
January	3 036	2 036	59.4%	39.8%	3 022	1 456	0.5%	39.8%
February	3 429	2 963	53.4%	46.1%	3 430	2 335	0.0%	26.9%
March	4 668	3 693	55.5%	43.9%	4 504	3 107	3.6%	18.9%
April	-	-	-	-	4 432	3 204	-	-
May	-	-	-	-	4 671	5 243	-	-
June	-	-	-	-	5 010	5 048	-	-
July	-	-	-	-	4 212	4 338	-	-
August	-	-	-	-	3 925	3 298	-	-
September	-	-	-	-	4 278	3 825	-	-
October	-	-	-	-	4 895	5 112	-	-
November	-	-	-	-	5 072	4 576	-	-
December	-	-	-	-	5 179	3 657	-	-
Total	11 133	8 692	55.8%	43.6%	10 956	6 898	1.6%	26.0%

Top Electric + Hibrid - marci

Pozitie	MARCA	2016	2015	Pondere %	Variatie an precedent %
1	TOYOTA	90	32	71.4%	181.3%
2	LEXUS	18	15	14.3%	20.0%
3	LAND ROVER	6	7	4.8%	-14.3%
4	BMW	4	0	3.2%	-
5	VOLKSWAGEN	2	1	1.6%	-100.0%
6	VOLVO	2	0	1.6%	-
7	FORD	1	0	0.8%	-
8	MERCEDES BENZ *)	1	0	0.8%	-
9	RENAULT	1	0	0.8%	-
10	ALTE MARCI *)	1	0	0.8%	-
	Rest	0	4	0.0%	-
	TOTAL	126	59	100%	113.6%

*) Estimari APIA / APIA Estimates

Top 10 Autoturisme in functie de tipul de alimentare - marci / Top 10 passenger car sales by fuel type and make
Top 10 diesel - marci

MARCA	Martie 2016	3 luni 2016	Pondere %	Variatie an precedent %	Pondere diesel/total
DACIA	1162	2596	23.3%	-18.3%	47.1%
SKODA	570	1357	12.2%	10.1%	64.7%
VOLKSWAGEN	426	1193	10.7%	14.8%	53.2%
FORD	314	883	7.9%	-15.3%	66.5%
RENAULT	379	791	7.1%	-7.6%	64.5%
MERCEDES BENZ *)	230	569	5.1%	59.4%	84.3%
BMW	283	545	4.9%	62.2%	93.3%
AUDI	116	323	2.9%	22.8%	68.6%
HYUNDAI	136	311	2.8%	79.8%	53.6%
NISSAN	141	296	2.7%	6.1%	68.4%
Rest	911	2269	20.4%	3.1%	47.3%
TOTAL	4668	11133	100%	1.6%	55.8%

*) Estimari APIA / APIA Estimates

Top 10 benzina - marci

MARCA	Martie 2016	3 luni 2016	Pondere %	Variatie an precedent %	Pondere benzina/total
DACIA	1100	2918	33.6%	-5.0%	52.9%
VOLKSWAGEN	456	1049	12.1%	82.1%	46.7%
SKODA	294	740	8.5%	47.1%	35.3%
OPEL	213	446	5.1%	47.2%	64.2%
FORD	234	443	5.1%	50.2%	33.4%
RENAULT	204	435	5.0%	66.0%	35.5%
FIAT	214	375	4.3%	25.4%	64.7%
TOYOTA	130	303	3.5%	5.6%	53.3%
HYUNDAI	110	269	3.1%	-10.9%	46.4%
SUZUKI	95	261	3.0%	151.0%	85.6%
Rest	643	1453	16.7%	62.2%	30.2%
TOTAL	3693	8692	100%	26.0%	43.6%

*) Estimari APIA / APIA Estimates

Top 10 Autoturisme in functie de tipul de alimentare - modele / Top 10 passenger car sales by fuel type and model
Top 10 diesel - model

MODEL	Martie 2016	3 luni 2016	Pondere %	Variatie an precedent %	Pondere diesel/total
DACIA DUSTER	408	806	7.2%	-41.4%	76.1%
SKODA OCTAVIA	306	789	7.1%	16.5%	83.3%
DACIA LOGAN	316	742	6.7%	-10.7%	32.6%
DACIA LOGAN MCV	124	385	3.5%	-4.9%	62.8%
DACIA SANDERO	208	346	3.1%	-0.9%	31.0%
VOLKSWAGEN PASSAT	141	337	3.0%	39.3%	94.9%
RENAULT CLIO	139	309	2.8%	-0.6%	59.2%
FORD FOCUS	99	308	2.8%	-15.2%	63.0%
SKODA RAPID	162	299	2.7%	-8.3%	55.0%
SEAT LEON	41	260	2.3%	20.9%	66.5%
Rest	2724	6552	58.9%	11.8%	56.3%
TOTAL	4668	11133	100%	1.6%	55.8%

*) Estimari APIA / APIA Estimates

Top 10 benzina - model

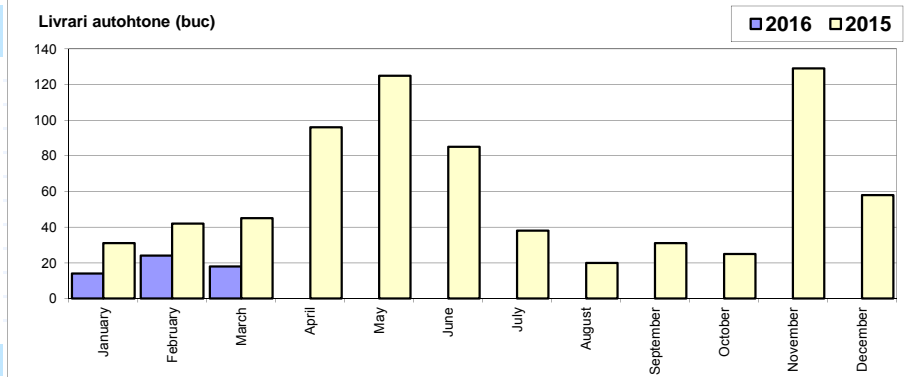
MODEL	Martie 2016	3 luni 2016	Pondere %	Variatie an precedent %	Pondere benzina/total
DACIA LOGAN	492	1535	17.7%	-15.1%	67.4%
DACIA SANDERO	319	771	8.9%	0.8%	69.0%
VOLKSWAGEN POLO	325	601	6.9%	214.7%	96.9%
SKODA FABIA	105	254	2.9%	141.9%	84.9%
DACIA DUSTER	135	253	2.9%	-2.7%	23.9%
SKODA RAPID	83	245	2.8%	11.9%	45.0%
OPEL CORSA	102	239	2.7%	69.5%	98.4%
DACIA LOGAN MCV	95	228	2.6%	23.9%	37.2%
RENAULT CLIO	75	213	2.5%	60.2%	40.8%
FORD FOCUS	94	181	2.1%	36.1%	37.0%
Rest	1868	4172	48.0%	41.0%	34.3%
TOTAL	3693	8692	100%	26.0%	43.6%

*) Estimari APIA / APIA Estimates

Livrari comerciale usoare + minibus autohtone / Domestic LCV + minibus sales

Luna/An	2016	2015	Variatie
January	14	31	-54.8%
February	24	42	-42.9%
March	18	45	-60.0%
April	-	96	-
May	-	125	-
June	-	85	-
July	-	38	-
August	-	20	-
September	-	31	-
October	-	25	-
November	-	129	-
December	-	58	-
Total	56	118	-52.5%

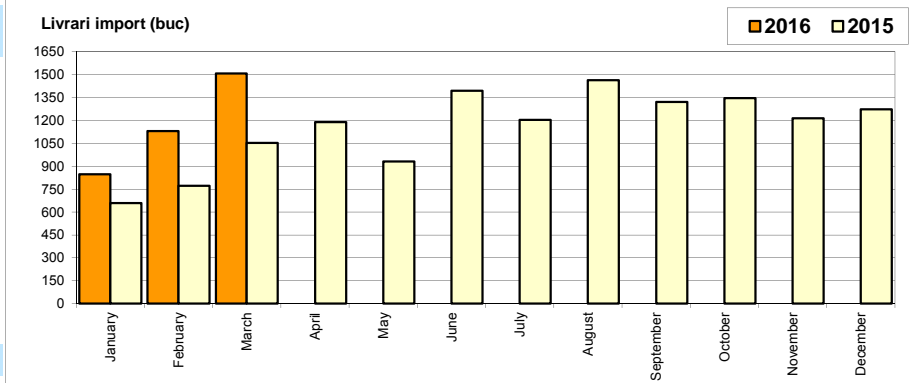
725



Livrari comerciale usoare + minibus import / Imported LCV + minibus sales

Luna/An	2016	2015	Variatie
January	848	660	28.5%
February	1 131	772	46.5%
March	1 508	1 053	43.2%
April	-	1 189	-
May	-	931	-
June	-	1 394	-
July	-	1 204	-
August	-	1 463	-
September	-	1 322	-
October	-	1 346	-
November	-	1 214	-
December	-	1 274	-
Total	3 487	2 485	40.3%

13 822

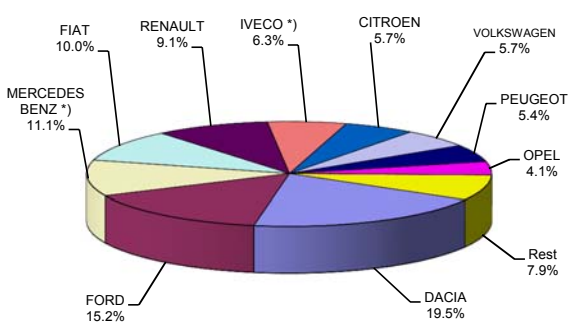


Livrari comerciale <3.5t si minibus - marci / LCV + minibus sales by make

MARCA	Martie		Variatie Februarie		2016		Variatie2015	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA	1	365	1	100.6%	1	690	1	22.8%
FORD	3	170	2	-3.4%	2	540	2	14.4%
MERCEDES BENZ *)	2	176	3	27.5%	3	393	3	12.3%
FIAT	4	140	5	16.7%	4	353	4	55.5%
RENAULT	5	120	4	-5.5%	5	324	7	91.7%
IVECO *)	6	103	8	51.5%	6	223	11	248.4%
CITROEN	11	67	6	-13.0%	7	202	9	83.6%
VOLKSWAGEN	7	84	9	42.4%	8	202	5	4.1%
PEUGEOT	8	82	7	9.3%	9	190	8	23.4%
OPEL	10	74	11	89.7%	10	147	6	-14.0%
Rest		145		54.3%		279		114.6%
TOTAL		1526		32.1%		3543		36.1%

*) Estimari APIA / APIA Estimates

Vanzari com <3.5t si minibus - marci - 2016



Livrari comerciale <3.5t si minibus - modele / LCV + minibus sales by model

MODEL	Martie		Variatie Februarie		2016		Variatie2015	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA DOKKER VAN	1	347	1	119.6%	1	634	1	42.8%
FIAT DUCATO	2	116	2	27.5%	2	289	4	84.1%
FORD TRANSIT	4	97	4	31.1%	3	287	2	25.3%
IVECO *) DAILY	3	102	7	64.5%	4	215	12	235.9%
CITROEN JUMPER	10	52	3	-29.7%	5	177	9	84.4%
MERCEDES BENZ *) SPRINTER	5	87	8	52.6%	6	172	3	-8.5%
PEUGEOT BOXER	7	69	6	3.0%	7	166	8	58.1%
RENAULT MASTER	8	60	5	-16.7%	8	156	6	26.8%
MERCEDES BENZ *) SPRINTER BUS	9	52	9	-1.9%	9	132	10	55.3%
NISSAN NAVARA	6	69	12	122.6%	10	107	28	328.0%
Rest		475		14.2%		1208		11.1%
TOTAL		1526		32.1%		3543		36.1%

*) Estimari APIA / APIA Estimates

Vanzari com <3.5t si minibus - modele - 2016

