

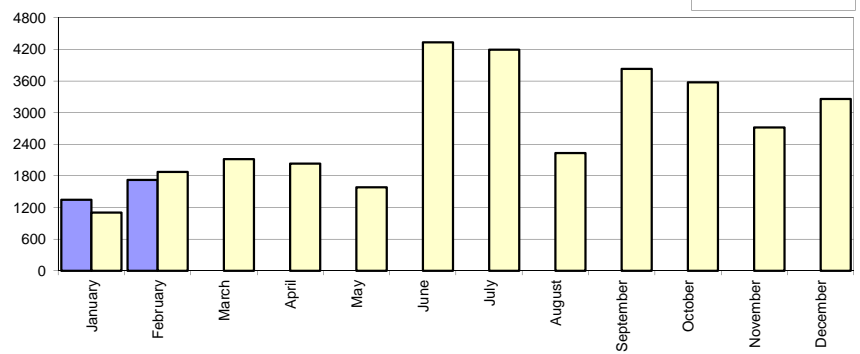
## Livrari autoturisme autohtone / Domestic passenger car sales

Luna/An	2017	2016	Variatie
January	1 345	1 103	21.9%
February	1 722	1 878	-8.3%
March	-	2 116	-
April	-	2 035	-
May	-	1 586	-
June	-	4 336	-
July	-	4 197	-
August	-	2 231	-
September	-	3 831	-
October	-	3 577	-
November	-	2 722	-
December	-	3 262	-
<b>Total</b>	<b>3 067</b>	<b>2 981</b>	<b>2.9%</b>

32 874

Datele cuprind atat volumele Ford cat si Dacia

Livrari autohtone (buc)

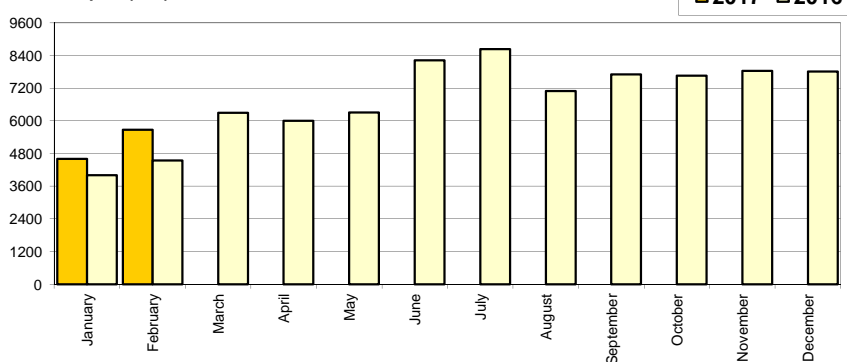


## Livrari autoturisme import / Imported passenger car sales

Luna/An	2017	2016	Variatie
January	4 598	4 008	14.7%
February	5 674	4 549	24.7%
March	-	6 297	-
April	-	6 007	-
May	-	6 309	-
June	-	8 226	-
July	-	8 634	-
August	-	7 093	-
September	-	7 710	-
October	-	7 656	-
November	-	7 835	-
December	-	7 806	-
<b>Total</b>	<b>10 272</b>	<b>8 557</b>	<b>20.0%</b>

82 130

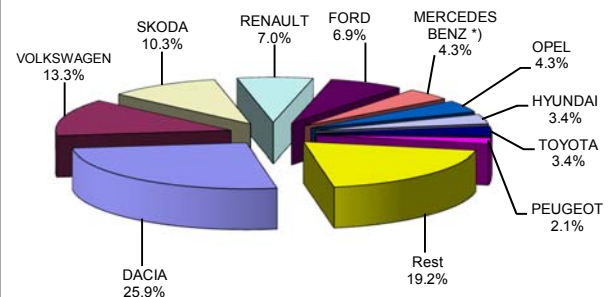
Livrari import (buc)



## Top livrari autoturisme - marci / Passenger car top - by make

MARCA	Februarie		Variatie Ianuarie		2017		Variatie2016	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA	1	1963	1	31.7%	1	<b>3454</b>	1	6.2%
VOLKSWAGEN	2	860	2	-6.1%	2	<b>1776</b>	2	30.5%
SKODA	3	706	3	6.7%	3	<b>1368</b>	3	11.0%
RENAULT	4	548	5	43.8%	4	<b>929</b>	5	44.3%
FORD	5	419	4	-15.9%	5	<b>917</b>	4	17.9%
MERCEDES BENZ *)	6	390	8	112.0%	6	<b>574</b>	7	48.3%
OPEL	8	294	6	5.8%	7	<b>572</b>	6	46.3%
HYUNDAI	7	298	9	88.6%	8	<b>456</b>	9	36.5%
TOYOTA	9	263	7	36.3%	9	<b>456</b>	10	55.6%
PEUGEOT	11	166	11	49.6%	10	<b>277</b>	16	25.9%
Rest		1489		39.0%		<b>2560</b>		
<b>TOTAL</b>		<b>7396</b>		<b>24.4%</b>		<b>13339</b>		<b>15.6%</b>

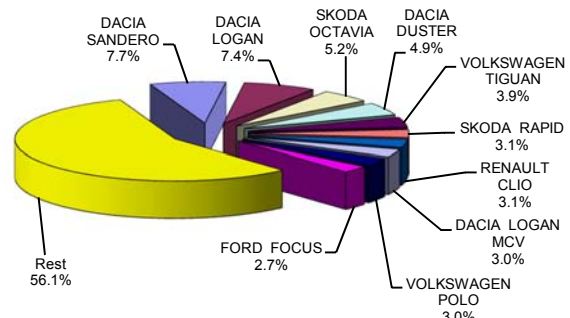
Autoturisme - marci - 2017



## Top livrari autoturisme - modele / Passenger car top - by model

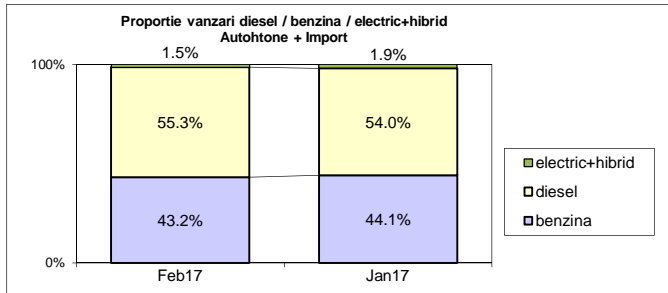
MODEL	Februarie		Variatie Ianuarie		2017		Variatie2016	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA SANDERO	2	639	2	66.4%	1	<b>1023</b>	2	73.4%
DACIA LOGAN	1	643	3	89.1%	2	<b>983</b>	1	-33.1%
SKODA OCTAVIA	3	414	4	50.6%	3	<b>689</b>	3	20.2%
DACIA DUSTER	6	258	1	-35.7%	4	<b>659</b>	4	27.7%
VOLKSWAGEN TIGUAN	5	266	5	4.3%	5	<b>521</b>	28	498.9%
SKODA RAPID	9	174	6	-26.6%	6	<b>411</b>	8	37.5%
RENAULT CLIO	4	269	10	90.8%	7	<b>410</b>	6	33.1%
DACIA LOGAN MCV	8	182	8	-16.5%	8	<b>400</b>	5	1.5%
VOLKSWAGEN POLO	7	196	9	-1.0%	9	<b>394</b>	10	36.3%
FORD FOCUS	17	125	7	-47.3%	10	<b>362</b>	9	22.3%
Rest		4230		29.9%		<b>7487</b>		
<b>TOTAL</b>		<b>7396</b>		<b>24.4%</b>		<b>13339</b>		<b>15.6%</b>

Autoturisme - modele - 2017

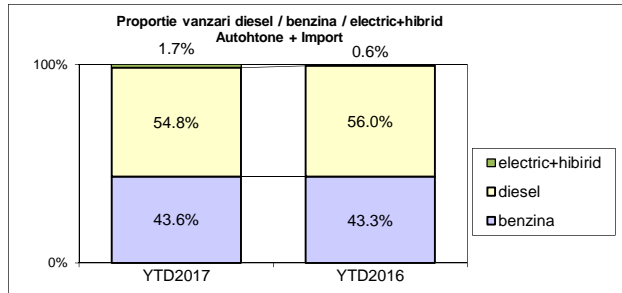


**Segmentare dupa tipul de combustibil / Segmentation by type of fuel**  
**Autohtone + Import / Domestic + Imported**

	benzina		diesel		electric+hibrid		total
Feb-17	3193	43.2%	4092	55.3%	111	1.5%	7 396
Jan-17	2618	44.1%	3212	54.0%	113	1.9%	5 943



	benzina		diesel		electric+hibrid		total
YTD2017	5811	43.6%	7304	54.8%	224	1.7%	13 339
YTD2016	4999	43.3%	6465	56.0%	74	0.6%	11 538


**Livrari autoturisme in functie de tipul de combustibil / Passenger car sales by fuel type**

Luna/An	2017		Pondere		2016		Variatie 16/15	
	diesel	benzina	diesel	benzina	diesel	benzina	diesel	benzina
January	3 212	2 618	54.0%	44.1%	3 036	2 036	5.8%	28.6%
February	4 092	3 193	55.3%	43.2%	3 429	2 963	19.3%	7.8%
March	-	-	-	-	4 668	3 693	-	-
April	-	-	-	-	4 447	3 526	-	-
May	-	-	-	-	4 543	3 296	-	-
June	-	-	-	-	5 054	7 448	-	-
July	-	-	-	-	4 867	7 865	-	-
August	-	-	-	-	4 034	5 120	-	-
September	-	-	-	-	5 474	5 942	-	-
October	-	-	-	-	5 494	5 609	-	-
November	-	-	-	-	5 740	4 609	-	-
December	-	-	-	-	5 963	4 965	-	-
<b>Total</b>	<b>7 304</b>	<b>5 811</b>	<b>54.8%</b>	<b>43.6%</b>	<b>6 465</b>	<b>4 999</b>	<b>13.0%</b>	<b>16.2%</b>

**Top Marci - Electrice (BEV,EREV,PHEV) si Hibrice (HEV)**

MARCA	BEV+EREV+PHEV			HEV		
	2017	2016	Var. %	2017	2016	Var. %
MERCEDES BENZ *)	6	0	-	-	-	-
BMW	5	3	66.7%	-	-	-
VOLKSWAGEN	3	1	200.0%	-	-	-
VOLVO	2	2	0.0%	-	-	-
TOYOTA	-	-	-	182	47	287.2%
LEXUS	-	-	-	19	13	46.2%
LAND ROVER	-	-	-	1	6	-83.3%
FORD	-	-	-	1	0	-
KIA	-	-	-	2	0	-
Altele	2	2	-	1	0	-
<b>TOTAL</b>	<b>18</b>	<b>8</b>	<b>125.0%</b>	<b>206</b>	<b>66</b>	<b>212.1%</b>

\*) Estimari APIA / APIA Estimates

**Top 10 Autoturisme in functie de tipul de alimentare - marci / Top 10 passenger car sales by fuel type and make**
**Top 10 diesel - marci**

MARCA	Februarie 2017	2 luni 2017	Pondere %	Variatie an precedent %	Pondere diesel/total
DACIA	995	1711	23.4%	19.3%	49.5%
VOLKSWAGEN	473	1012	13.9%	31.9%	57.0%
SKODA	531	983	13.5%	24.9%	71.9%
FORD	303	668	9.1%	17.4%	72.8%
RENAULT	279	499	6.8%	21.1%	53.7%
MERCEDES BENZ *)	344	496	6.8%	46.3%	86.4%
BMW	164	232	3.2%	-11.5%	90.6%
AUDI	123	217	3.0%	4.8%	84.8%
HYUNDAI	116	187	2.6%	6.9%	41.0%
PEUGEOT	107	182	2.5%	51.7%	65.7%
Rest	657	1117	15.3%	-19.8%	36.3%
<b>TOTAL</b>	<b>4092</b>	<b>7304</b>	<b>100%</b>	<b>13.0%</b>	<b>54.8%</b>

\*) Estimari APIA / APIA Estimates

**Top 10 benzina - marci**

MARCA	Februarie 2017	2 luni 2017	Pondere %	Variatie an precedent %	Pondere benzina/total
DACIA	968	1743	30.0%	-4.1%	50.5%
VOLKSWAGEN	387	761	13.1%	28.3%	42.8%
OPEL	237	449	7.7%	92.7%	78.5%
RENAULT	269	430	7.4%	86.1%	46.3%
SKODA	175	385	6.6%	-13.7%	28.1%
HYUNDAI	182	269	4.6%	69.2%	59.0%
FORD	116	248	4.3%	18.7%	27.0%
TOYOTA	137	223	3.8%	28.9%	48.9%
SUZUKI	133	212	3.6%	27.7%	91.0%
MAZDA	63	148	2.5%	10.4%	64.9%
Rest	526	943	16.2%	12.7%	32.0%
<b>TOTAL</b>	<b>3193</b>	<b>5811</b>	<b>100%</b>	<b>16.2%</b>	<b>43.6%</b>

\*) Estimari APIA / APIA Estimates

**Top 10 Autoturisme in functie de tipul de alimentare - modele / Top 10 passenger car sales by fuel type and model**
**Top 10 diesel - model**

MODEL	Februarie 2017	2 luni 2017	Pondere %	Variatie an precedent %	Pondere diesel/total
SKODA OCTAVIA	360	592	8.1%	22.6%	85.9%
DACIA DUSTER	189	505	6.9%	26.9%	76.6%
DACIA LOGAN	295	471	6.4%	10.6%	47.9%
VOLKSWAGEN TIGUAN	236	457	6.3%	534.7%	87.7%
DACIA SANDERO	226	274	3.8%	98.6%	26.8%
FORD FOCUS	77	253	3.5%	21.1%	69.9%
SKODA RAPID	97	247	3.4%	80.3%	60.1%
DACIA LOGAN MCV	124	212	2.9%	-18.8%	53.0%
RENAULT MEGANE	114	195	2.7%	230.5%	67.9%
FORD FIESTA	113	190	2.6%	47.3%	70.1%
Rest	2261	3908	53.5%	-5.9%	50.5%
<b>TOTAL</b>	<b>4092</b>	<b>7304</b>	<b>100%</b>	<b>13.0%</b>	<b>54.8%</b>

\*) Estimari APIA / APIA Estimates

**Top 10 benzina - model**

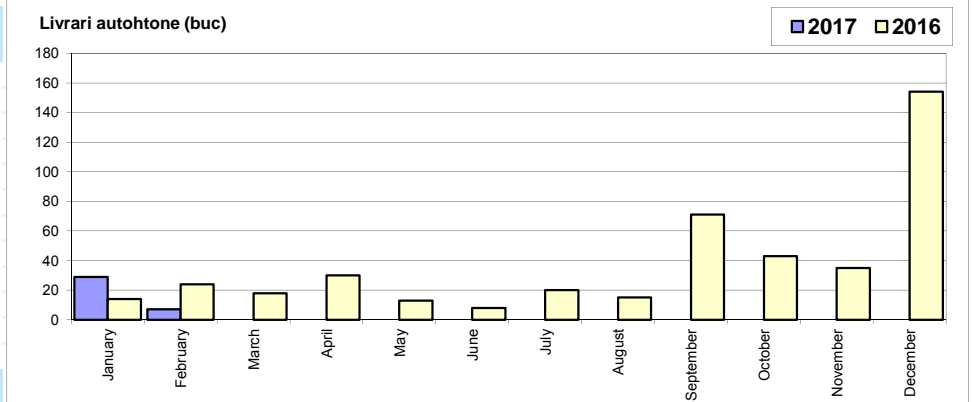
MODEL	Februarie 2017	2 luni 2017	Pondere %	Variatie an precedent %	Pondere benzina/total
DACIA SANDERO	413	749	12.9%	65.7%	73.2%
DACIA LOGAN	348	512	8.8%	-50.9%	52.1%
VOLKSWAGEN POLO	189	373	6.4%	35.1%	94.7%
RENAULT CLIO	185	252	4.3%	82.6%	61.5%
OPEL ASTRA	112	205	3.5%	400.0%	73.0%
DACIA LOGAN MCV	58	188	3.2%	41.4%	47.0%
SKODA RAPID	77	164	2.8%	1.2%	39.9%
SUZUKI VITARA	98	159	2.7%	51.4%	89.8%
DACIA DUSTER	69	154	2.7%	30.5%	23.4%
VOLKSWAGEN GOLF	72	121	2.1%	23.5%	49.4%
Rest	1572	2934	50.5%	20.6%	35.1%
<b>TOTAL</b>	<b>3193</b>	<b>5811</b>	<b>100%</b>	<b>16.2%</b>	<b>43.6%</b>

\*) Estimari APIA / APIA Estimates

## Livrarile comerciale usoare + minibus autohtone / Domestic LCV + minibus sales

Luna/An	2017	2016	Variatie
January	29	14	107.1%
February	7	24	-70.8%
March	-	18	-
April	-	30	-
May	-	13	-
June	-	8	-
July	-	20	-
August	-	15	-
September	-	71	-
October	-	43	-
November	-	35	-
December	-	154	-
<b>Total</b>	<b>36</b>	<b>38</b>	<b>-5.3%</b>

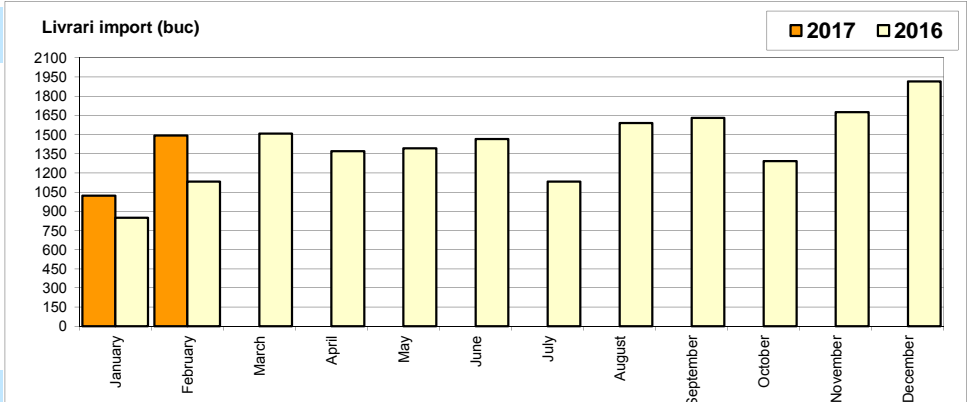
445



## Livrarile comerciale usoare + minibus import / Imported LCV + minibus sales

Luna/An	2017	2016	Variatie
January	1 021	848	20.4%
February	1 492	1 131	31.9%
March	-	1 508	-
April	-	1 370	-
May	-	1 393	-
June	-	1 464	-
July	-	1 133	-
August	-	1 590	-
September	-	1 630	-
October	-	1 293	-
November	-	1 676	-
December	-	1 916	-
<b>Total</b>	<b>2 513</b>	<b>1 979</b>	<b>27.0%</b>

16 952

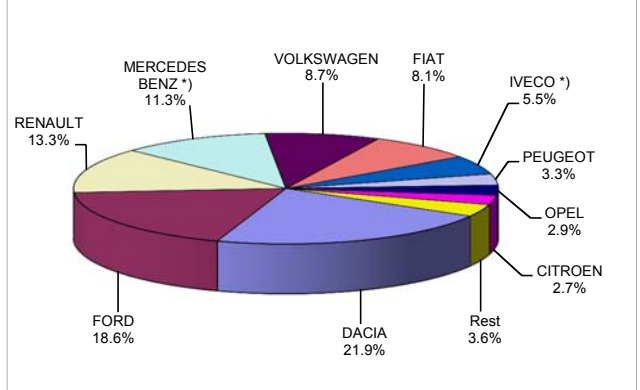


## Livrarile comerciale &lt;3.5t si minibus - marci / LCV + minibus sales by make

MARCA	Februarie		Variatie Ianuarie		2017		Variatie 2016	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA	1	422	3	210.3%	1	558	2	71.7%
FORD	2	241	1	3.4%	2	474	1	28.1%
RENAULT	4	136	2	-32.7%	3	338	5	65.7%
MERCEDES BENZ *)	3	206	6	148.2%	4	289	3	33.2%
VOLKSWAGEN	5	131	5	42.4%	5	223	8	89.0%
FIAT	6	110	4	14.6%	6	206	4	-3.3%
IVECO *)	7	83	7	43.1%	7	141	7	17.5%
PEUGEOT	10	34	8	-30.6%	8	83	9	-23.2%
OPEL	8	48	10	77.8%	9	75	10	2.7%
CITROEN	9	44	11	69.2%	10	70	6	-48.2%
Rest		44		-8.3%		92		
<b>TOTAL</b>		1499		42.8%		2549		26.4%

\*) Estimari APIA / APIA Estimates

## Vanzari com &lt;3.5t si minibus - marci - 2017



## Livrarile comerciale &lt;3.5t si minibus - modele / LCV + minibus sales by model

MODEL	Februarie		Variatie Ianuarie		2017		Variatie 2016	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA DOKKER VAN	1	415	2	287.9%	1	522	1	81.9%
FORD TRANSIT	2	127	1	-17.5%	2	281	2	47.9%
FIAT DUCATO	3	89	4	14.1%	3	167	3	-3.5%
IVECO *) DAILY	4	82	6	51.9%	4	136	5	20.4%
RENAULT MASTER	6	72	5	24.1%	5	130	7	35.4%
MERCEDES BENZ *) SPRINTER	5	80	7	66.7%	6	128	8	50.6%
RENAULT MASTER BUS	38	3	3	-97.0%	7	104	42	-
MERCEDES BENZ *) SPRINTER BUS	7	67	16	204.6%	8	89	9	11.3%
VOLKSWAGEN LT/CRAFTER	8	41	13	46.4%	9	69	29	331.3%
PEUGEOT BOXER	15	26	8	-35.0%	10	66	6	-32.0%
Rest		497		38.1%		857		
<b>TOTAL</b>		1499		42.8%		2549		26.4%

\*) Estimari APIA / APIA Estimates

## Vanzari com &lt;3.5t si minibus - modele - 2017

