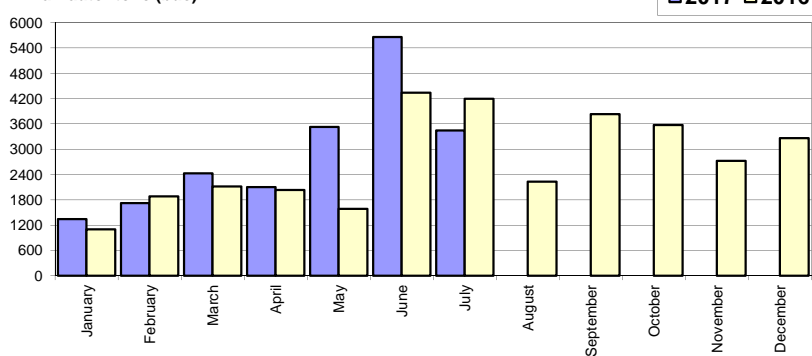


## Livrarile autoturismelor autohtone / Domestic passenger car sales

Luna/An	2017	2016	Variatie
January	1 345	1 103	21.9%
February	1 722	1 878	-8.3%
March	2 425	2 116	14.6%
April	2 102	2 035	3.3%
May	3 527	1 586	122.4%
June	5 659	4 336	30.5%
July	3 446	4 197	-17.9%
August	-	2 231	-
September	-	3 831	-
October	-	3 577	-
November	-	2 722	-
December	-	3 262	-
<b>Total</b>	<b>20 226</b>	<b>17 251</b>	<b>17.2%</b>

Livrarile autohtone (buc)



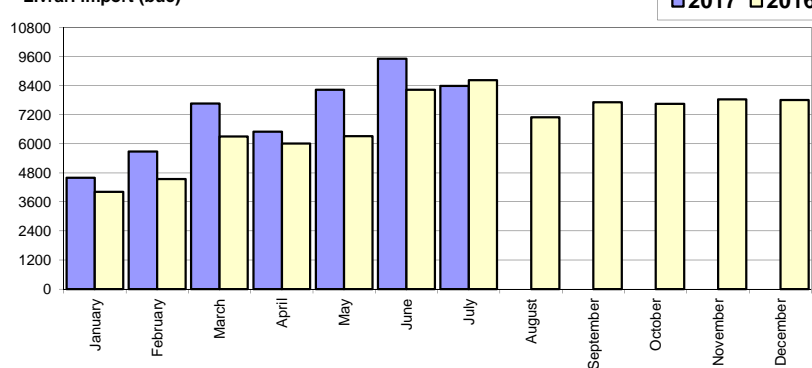
32 874

\* Datele cuprind atat volumele Ford cat si Dacia / Data includes both Dacia and Ford deliveries.

## Livrarile autoturismelor import / Imported passenger car sales

Luna/An	2017	2016	Variatie
January	4 598	4 008	14.7%
February	5 674	4 549	24.7%
March	7 662	6 297	21.7%
April	6 499	6 007	8.2%
May	8 238	6 309	30.6%
June	9 516	8 226	15.7%
July	8 392	8 634	-2.8%
August	-	7 093	-
September	-	7 710	-
October	-	7 656	-
November	-	7 835	-
December	-	7 806	-
<b>Total</b>	<b>50 579</b>	<b>44 030</b>	<b>14.9%</b>

Livrarile import (buc)

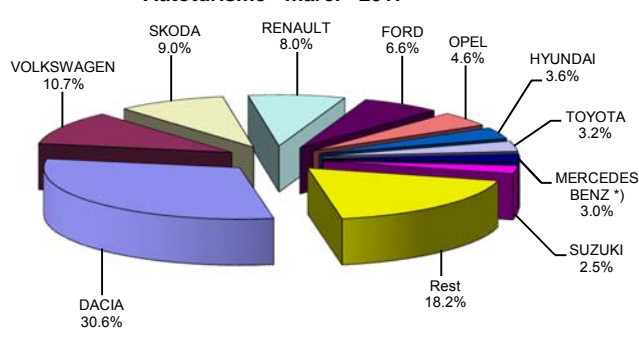


82 130

## Top livrarile autoturismelor - marci / Passenger car top - by make

MARCA	Iulie		Variatie lunie		2017		Variatie 2016	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA	1	3619	1	-39.2%	1	21645	1	16.9%
VOLKSWAGEN	3	1083	2	-22.6%	2	7584	2	18.8%
SKODA	2	1120	3	-11.7%	3	6353	3	7.6%
RENAULT	4	1041	4	-8.8%	4	5648	4	21.5%
FORD	5	944	6	38.6%	5	4638	5	25.0%
OPEL	6	670	5	-3.3%	6	3282	6	23.2%
HYUNDAI	8	397	7	-30.1%	7	2549	7	33.0%
TOYOTA	7	428	9	-2.5%	8	2294	8	27.6%
MERCEDES BENZ *)	10	334	11	21.5%	9	2107	9	23.9%
SUZUKI	9	368	8	-26.7%	10	1805	16	68.9%
Rest		1834		-18.8%		12900		
<b>TOTAL</b>		<b>11838</b>		<b>-22.0%</b>		<b>70805</b>		<b>15.5%</b>

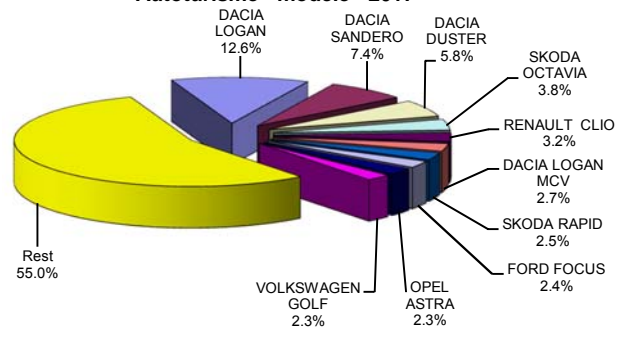
Autoturismele - marci - 2017



## Top livrarile autoturismelor - modele / Passenger car top - by model

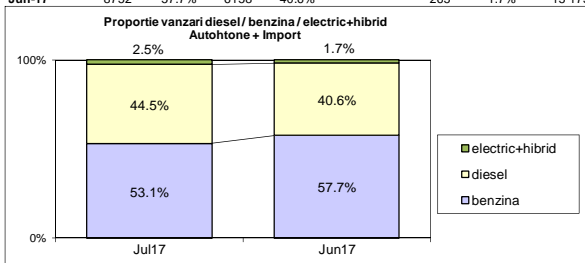
MODEL	Iulie		Variatie lunie		2017		Variatie 2016	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA LOGAN	1	1748	1	-38.5%	1	8927	1	10.8%
DACIA SANDERO	3	694	2	-53.7%	2	5249	2	27.3%
DACIA DUSTER	2	739	3	-15.9%	3	4141	3	28.4%
SKODA OCTAVIA	5	439	4	-2.0%	4	2666	4	4.7%
RENAULT CLIO	4	464	8	11.3%	5	2231	5	11.6%
DACIA LOGAN MCV	9	259	5	-40.7%	6	1887	6	5.6%
SKODA RAPID	10	247	6	-41.6%	7	1800	7	8.0%
FORD FOCUS	6	343	18	82.5%	8	1686	9	21.0%
OPEL ASTRA	7	329	9	-20.3%	9	1649	11	46.5%
VOLKSWAGEN GOLF	11	230	7	-45.4%	10	1626	10	17.9%
Rest		6346		-12.0%		38943		
<b>TOTAL</b>		<b>11838</b>		<b>-22.0%</b>		<b>70805</b>		<b>15.5%</b>

Autoturismele - modele - 2017

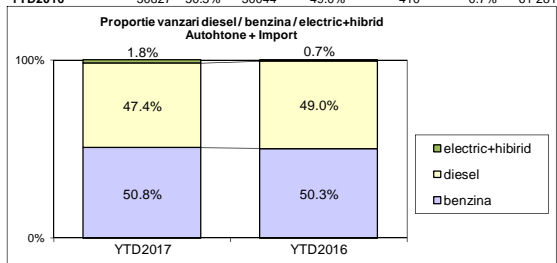


**Segmentare dupa tipul de combustibil / Segmentation by type of fuel**  
**Autohtone + Import / Domestic + Imported**

	benzina	diesel	electric+hibrid	total			
Jul-17	6282	53.1%	5265	44.5%	291	2.5%	11 838
Jun-17	8752	57.7%	6158	40.6%	265	1.7%	15 175



	benzina	diesel	electric+hibrid	total			
YTD2017	35986	50.8%	33546	47.4%	1273	1.8%	70 805
YTD2016	30827	50.3%	30044	49.0%	410	0.7%	61 281


**Livrari autoturisme in functie de tipul de combustibil / Passenger car sales by fuel type**

Luna/An	2017		Pondere		2016		Variatie 17/16	
	diesel	benzina	diesel	benzina	diesel	benzina	diesel	benzina
January	3 212	2 618	54.0%	44.1%	3 036	2 036	5.8%	28.6%
February	4 092	3 193	55.3%	43.2%	3 429	2 963	19.3%	7.8%
March	5 008	4 896	49.6%	48.5%	4 668	3 693	7.3%	32.6%
April	4 360	4 100	50.7%	47.7%	4 447	3 526	-2.0%	16.3%
May	5 451	6 145	46.3%	52.2%	4 543	3 296	20.0%	86.4%
June	6 158	8 752	40.6%	57.7%	5 054	7 448	21.8%	17.5%
July	5 265	6 282	44.5%	53.1%	4 867	7 865	8.2%	-20.1%
August	-	-	-	-	4 034	5 120	-	-
September	-	-	-	-	5 474	5 942	-	-
October	-	-	-	-	5 494	5 609	-	-
November	-	-	-	-	5 740	4 609	-	-
December	-	-	-	-	5 963	4 965	-	-
<b>Total</b>	<b>33 546</b>	<b>35 986</b>	<b>47.4%</b>	<b>50.8%</b>	<b>30 044</b>	<b>30 827</b>	<b>11.7%</b>	<b>16.7%</b>

**Top Marci - Electrice (BEV, EREV, PHEV) si Hibrade (HEV)**

MARCA	BEV+EREV+PHEV			HEV		
	2017	2016	Var. %	2017	2016	Var. %
BMW	46	14	228.6%	-	-	-
MERCEDES BENZ *)	40	14	185.7%	2	1	100.0%
RENAULT	18	3	500.0%	-	-	-
AUDI	9	0	-	-	-	-
MITSUBISHI	9	5	80.0%	-	-	-
VOLKSWAGEN	9	6	50.0%	-	-	-
PORSCHE	5	1	400.0%	-	-	-
TOYOTA	-	-	-	1019	258	295.0%
LEXUS	-	-	-	88	86	2.3%
KIA	-	-	-	9	0	-
HYUNDAI	-	-	-	3	0	-
Altele	12	10	20.0%	4	12	-66.7%
<b>TOTAL</b>	<b>148</b>	<b>53</b>	<b>179.2%</b>	<b>1125</b>	<b>357</b>	<b>215.1%</b>

\*) Estimari APIA / APIA Estimates

**Top 10 Autoturisme in functie de tipul de alimentare - marci / Top 10 passenger car sales by fuel type and make**
**Top 10 diesel - marci**

MARCA	Iulie 2017	7 luni 2017	Pondere %	Variatie an precedent %	Pondere diesel/total
DACIA	1716	9967	29.7%	34.5%	46.0%
VOLKSWAGEN	488	4100	12.2%	29.5%	54.1%
SKODA	652	3565	10.6%	-1.3%	56.1%
RENAULT	393	2831	8.4%	3.9%	50.1%
FORD	566	2611	7.8%	19.6%	56.3%
MERCEDES BENZ *)	240	1635	4.9%	16.6%	77.6%
BMW	149	1204	3.6%	-3.8%	88.9%
AUDI	106	990	3.0%	1.7%	78.0%
HYUNDAI	119	831	2.5%	11.8%	32.6%
PEUGEOT	87	760	2.3%	14.6%	59.5%
Rest	749	5052	15.1%	-14.6%	-
<b>TOTAL</b>	<b>5265</b>	<b>33546</b>	<b>100%</b>	<b>11.7%</b>	<b>47.4%</b>

\*) Estimari APIA / APIA Estimates

**Top 10 benzina - marci**

MARCA	Iulie 2017	7 luni 2017	Pondere %	Variatie an precedent %	Pondere benzina/total
DACIA	1903	11678	32.5%	5.1%	54.0%
VOLKSWAGEN	591	3475	9.7%	8.1%	45.8%
RENAULT	642	2799	7.8%	45.8%	49.6%
SKODA	468	2788	7.7%	21.5%	43.9%
OPEL	586	2605	7.2%	38.6%	79.4%
FORD	378	2025	5.6%	32.7%	43.7%
HYUNDAI	276	1715	4.8%	46.1%	67.3%
SUZUKI	323	1670	4.6%	72.9%	92.5%
TOYOTA	159	1084	3.0%	-2.1%	47.3%
KIA	129	864	2.4%	52.4%	54.4%
Rest	827	5283	14.7%	4.2%	-
<b>TOTAL</b>	<b>6282</b>	<b>35986</b>	<b>100%</b>	<b>16.7%</b>	<b>50.8%</b>

\*) Estimari APIA / APIA Estimates

**Top 10 Autoturisme in functie de tipul de alimentare - modele / Top 10 passenger car sales by fuel type and model**
**Top 10 diesel - model**

MODEL	Iulie 2017	7 luni 2017	Pondere %	Variatie an precedent %	Pondere diesel/total
DACIA DUSTER	595	3350	10.0%	35.6%	80.9%
DACIA LOGAN	635	2843	8.5%	46.5%	31.8%
SKODA OCTAVIA	323	1983	5.9%	0.8%	74.4%
DACIA SANDERO	170	1617	4.8%	52.5%	30.8%
VOLKSWAGEN TIGUAN	108	1211	3.6%	92.5%	88.2%
DACIA LOGAN MCV	172	1108	3.3%	16.5%	58.7%
RENAULT MEGANE	122	1063	3.2%	159.9%	68.3%
VOLKSWAGEN PASSAT	162	888	2.6%	13.7%	89.4%
RENAULT CLIO	151	812	2.4%	-14.8%	36.4%
VOLKSWAGEN GOLF	80	710	2.1%	5.7%	43.7%
Rest	2747	17961	53.5%	-1.4%	-
<b>TOTAL</b>	<b>5265</b>	<b>33546</b>	<b>100%</b>	<b>11.7%</b>	<b>47.4%</b>

\*) Estimari APIA / APIA Estimates

**Top 10 benzina - model**

MODEL	Iulie 2017	7 luni 2017	Pondere %	Variatie an precedent %	Pondere benzina/total
DACIA LOGAN	1113	6084	16.9%	-0.6%	68.2%
DACIA SANDERO	524	3632	10.1%	18.6%	69.2%
RENAULT CLIO	313	1419	3.9%	35.7%	63.6%
OPEL ASTRA	284	1314	3.7%	55.0%	79.7%
VOLKSWAGEN POLO	220	1190	3.3%	-23.3%	80.5%
SKODA RAPID	149	1114	3.1%	26.2%	61.9%
SUZUKI VITARA	193	1030	2.9%	45.1%	91.6%
FORD FOCUS	205	992	2.8%	46.1%	58.8%
VOLKSWAGEN GOLF	147	912	2.5%	29.4%	56.1%
DACIA DUSTER	144	791	2.2%	4.9%	19.1%
Rest	2990	17508	48.7%	21.0%	-
<b>TOTAL</b>	<b>6282</b>	<b>35986</b>	<b>100%</b>	<b>16.7%</b>	<b>50.8%</b>

\*) Estimari APIA / APIA Estimates

**Distributia livrarilor dupa tipul de tractiune 4x4 / Deliveries breakdown on four wheel drive**

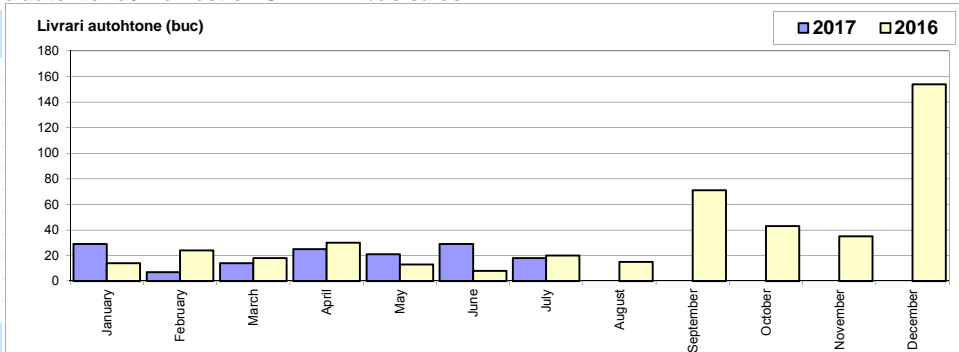
Marca	unitati	YTD 2017		YTD 2016	Variatie 2017/2016 %
		pondera din total 4x4	pondera din total marca		
DACIA	3213	21.4%	14.8%	2581	24.5%
VOLKSWAGEN	1568	10.4%	20.7%	1026	52.8%
MERCEDES BENZ *)	1509	10.0%	71.6%	1194	26.4%
SUZUKI	1287	8.6%	71.3%	685	87.9%
BMW	1176	7.8%	86.9%	1215	-3.2%
FORD	759	5.1%	16.4%	497	52.7%
AUDI	755	5.0%	59.4%	806	-6.3%
LAND ROVER	683	4.5%	100.0%	634	7.7%
SKODA	593	3.9%	9.3%	497	19.3%
HYUNDAI	555	3.7%	21.8%	477	16.4%
KIA	387	2.6%	24.4%	299	29.4%
MAZDA	286	1.9%	28.6%	305	-6.2%
TOYOTA	265	1.8%	11.6%	172	54.1%
NISSAN	243	1.6%	17.2%	222	9.5%
RENAULT	237	1.6%	4.2%	155	52.9%
Altele	1506	10.0%	17.0%	1477	2.0%
<b>TOTAL</b>	<b>15022</b>	<b>100.0%</b>	<b>21.2%</b>	<b>12242</b>	<b>22.7%</b>

\*) Estimari APIA / APIA Estimates

**Livrari comerciale usoare + minibus autohtone / Domestic LCV + minibus sales**

Luna/An	2017	2016	Variatie
January	29	14	107.1%
February	7	24	-70.8%
March	14	18	-22.2%
April	25	30	-16.7%
May	21	13	61.5%
June	29	8	262.5%
July	18	20	-10.0%
August	-	15	-
September	-	71	-
October	-	43	-
November	-	35	-
December	-	154	-
<b>Total</b>	<b>143</b>	<b>127</b>	<b>12.6%</b>

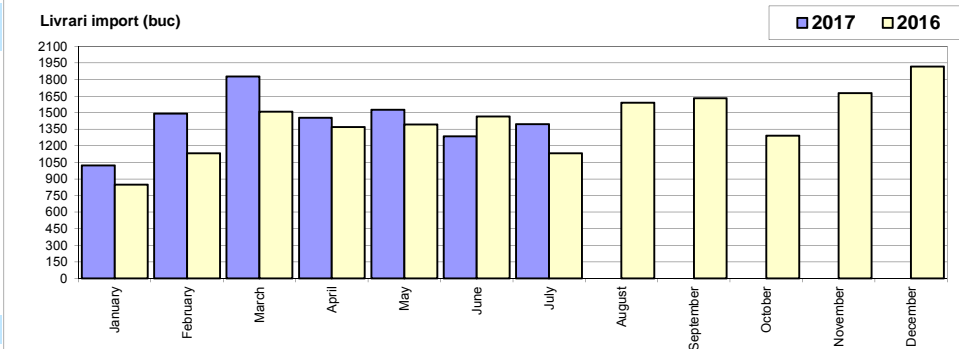
445



**Livrari comerciale usoare + minibus import / Imported LCV + minibus sales**

Luna/An	2017	2016	Variatie
January	1 021	848	20.4%
February	1 492	1 131	31.9%
March	1 827	1 508	21.2%
April	1 454	1 370	6.1%
May	1 526	1 393	9.5%
June	1 287	1 464	-12.1%
July	1 395	1 133	23.1%
August	-	1 590	-
September	-	1 630	-
October	-	1 293	-
November	-	1 676	-
December	-	1 916	-
<b>Total</b>	<b>10 002</b>	<b>8 847</b>	<b>13.1%</b>

16 952

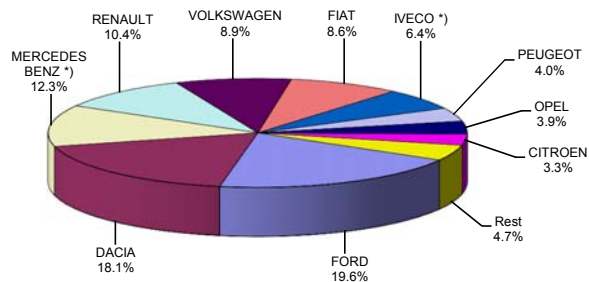


**Livrari comerciale <3.5t si minibus - marci / LCV + minibus sales by make**

MARCA	Iulie		Variatie lunie		2017		Variatie2016	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
FORD	1	348	1	20.8%	1	<b>1986</b>	2	32.3%
DACIA	5	162	2	-1.2%	2	<b>1832</b>	1	12.7%
MERCEDES BENZ *)	2	187	3	16.2%	3	<b>1248</b>	3	22.4%
RENAULT	4	167	6	42.7%	4	<b>1052</b>	4	13.5%
VOLKSWAGEN	7	91	4	-30.5%	5	<b>906</b>	7	60.1%
FIAT	3	168	7	78.7%	6	<b>874</b>	5	-3.4%
IVECO *)	6	92	5	-25.8%	7	<b>645</b>	6	-6.0%
PEUGEOT	9	43	8	-31.8%	8	<b>405</b>	9	1.8%
OPEL	8	49	9	-14.0%	9	<b>391</b>	10	33.0%
CITROEN	10	42	10	-23.6%	10	<b>332</b>	8	-24.4%
Rest		64		3.2%		<b>474</b>		
<b>TOTAL</b>		<b>1413</b>		<b>7.4%</b>		<b>10145</b>		<b>13.0%</b>

\*) Estimari APIA / APIA Estimates

**Vanzari com <3.5t si minibus - marci - 2016**



**Livrari comerciale <3.5t si minibus - modele / LCV + minibus sales by model**

MODEL	Iulie		Variatie lunie		2017		Variatie2016	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA DOKKER VAN	2	144	2	6.7%	1	<b>1689</b>	1	12.8%
FORD TRANSIT	1	190	1	11.1%	2	<b>1122</b>	2	38.9%
FIAT DUCATO	3	135	4	51.7%	3	<b>662</b>	3	-11.4%
IVECO *) DAILY	4	90	3	-26.8%	4	<b>633</b>	4	-5.8%
RENAULT MASTER	5	80	5	1.3%	5	<b>521</b>	5	3.4%
MERCEDES BENZ *) SPRINTER	6	69	7	23.2%	6	<b>499</b>	6	21.1%
MERCEDES BENZ *) SPRINTER BUS	7	57	9	7.6%	7	<b>384</b>	8	5.5%
PEUGEOT BOXER	12	37	8	-32.7%	8	<b>308</b>	9	-8.6%
CITROEN JUMPER	11	37	10	-27.5%	9	<b>298</b>	7	-23.6%
VOLKSWAGEN LT/CRAFTER	21	18	6	-68.4%	10	<b>289</b>	22	160.4%
Rest		556		24.4%		<b>3740</b>		
<b>TOTAL</b>		<b>1413</b>		<b>7.4%</b>		<b>10145</b>		<b>13.0%</b>

\*) Estimari APIA / APIA Estimates

**Vanzari com <3.5t si minibus - modele - 2016**

