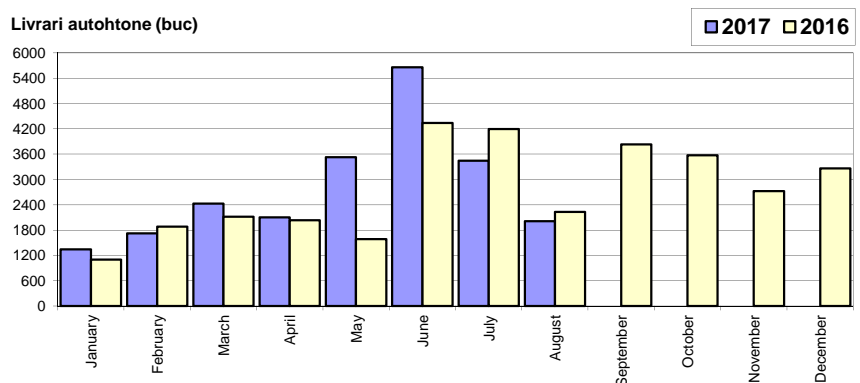


Livrari autoturisme autohtone / Domestic passenger car sales

Luna/An	2017	2016	Variatie
January	1 345	1 103	21.9%
February	1 722	1 878	-8.3%
March	2 425	2 116	14.6%
April	2 102	2 035	3.3%
May	3 527	1 586	122.4%
June	5 659	4 336	30.5%
July	3 446	4 197	-17.9%
August	2 013	2 231	-9.8%
September	-	3 831	-
October	-	3 577	-
November	-	2 722	-
December	-	3 262	-
Total	22 239	19 482	14.2%

32 874

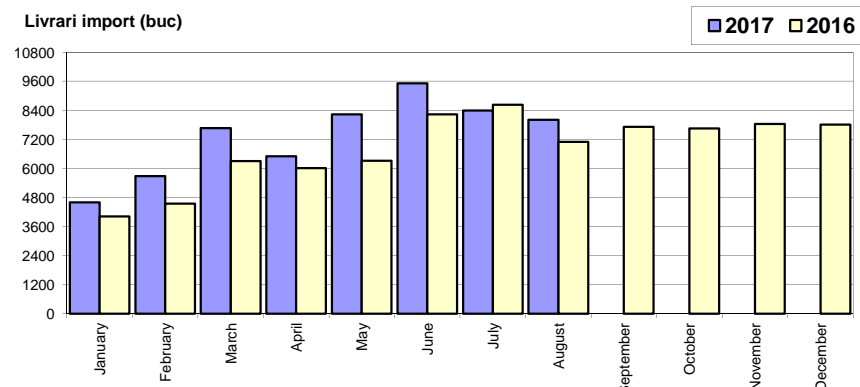


* Datele cuprind atat volumele Ford cat si Dacia / Data includes both Dacia and Ford deliveries.

Livrari autoturisme import / Imported passenger car sales

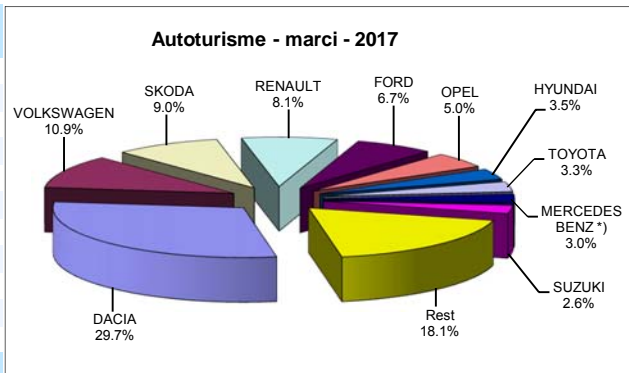
Luna/An	2017	2016	Variatie
January	4 598	4 008	14.7%
February	5 674	4 549	24.7%
March	7 662	6 297	21.7%
April	6 499	6 007	8.2%
May	8 238	6 309	30.6%
June	9 516	8 226	15.7%
July	8 392	8 634	-2.8%
August	8 011	7 093	12.9%
September	-	7 710	-
October	-	7 656	-
November	-	7 835	-
December	-	7 806	-
Total	58 590	51 123	14.6%

82 130



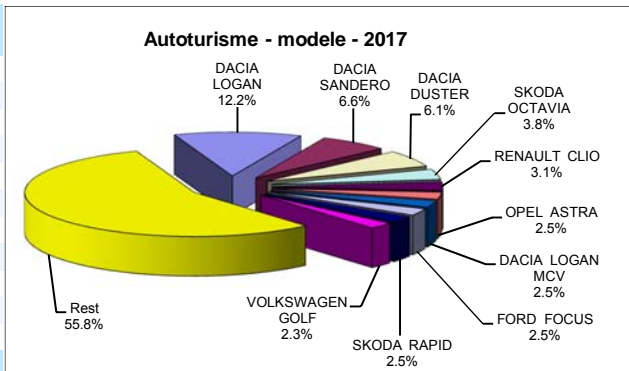
Top livrari autoturisme - marci / Passenger car top - by make

MARCA	August		Variatie Iulie		2017		Variatie 2016	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA	1	2357	1	-34.9%	1	24002	1	14.5%
VOLKSWAGEN	2	1229	3	13.5%	2	8813	2	19.4%
SKODA	3	925	2	-17.4%	3	7278	3	10.1%
RENAULT	4	924	4	-11.2%	4	6572	4	25.4%
FORD	5	803	5	-14.9%	5	5441	5	24.7%
OPEL	6	747	6	11.5%	6	4029	6	21.2%
HYUNDAI	9	305	8	-23.2%	7	2854	7	27.6%
TOYOTA	7	342	7	-20.1%	8	2636	8	23.5%
MERCEDES BENZ *)	10	296	10	-11.4%	9	2403	9	20.1%
SUZUKI	8	328	9	-10.9%	10	2133	15	49.8%
Rest		1768		-3.6%		14668		
TOTAL		10024		-15.3%		80829		14.5%



Top livrari autoturisme - modele / Passenger car top - by model

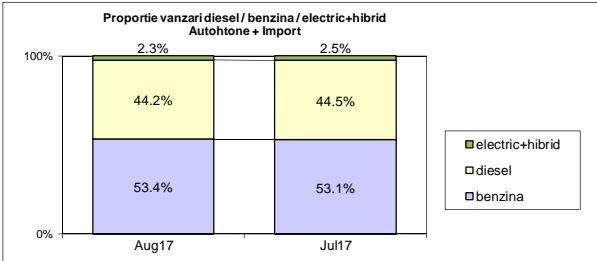
MODEL	August		Variatie Iulie		2017		Variatie 2016	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA LOGAN	1	930	1	-46.8%	1	9857	1	5.8%
DACIA SANDERO	25	117	3	-83.1%	2	5366	2	21.1%
DACIA DUSTER	2	829	2	12.2%	3	4970	3	34.2%
SKODA OCTAVIA	3	385	5	-12.3%	4	3051	4	9.6%
RENAULT CLIO	6	298	4	-35.8%	5	2529	5	17.1%
OPEL ASTRA	4	379	7	15.2%	6	2028	11	36.1%
DACIA LOGAN MCV	23	137	9	-47.1%	7	2024	6	2.9%
FORD FOCUS	5	337	6	-1.8%	8	2023	9	28.4%
SKODA RAPID	14	190	10	-23.1%	9	1990	7	4.5%
VOLKSWAGEN GOLF	7	272	11	18.3%	10	1898	10	20.6%
Rest		6150		-3.1%		45093		
TOTAL		10024		-15.3%		80829		14.5%



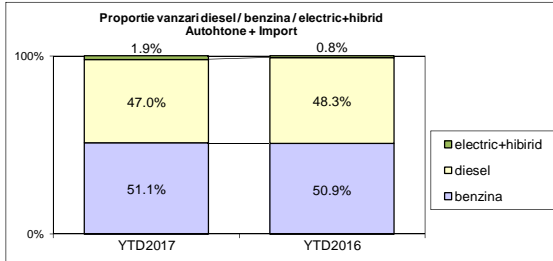
Segmentare dupa tipul de combustibil / Segmentation by type of fuel

Autohtone + Import / Domestic + Imported

	benzina	diesel	electric+hibrid	total
Aug-17	5354 53.4%	4435 44.2%	235 2.3%	10 024
Jul-17	6282 53.1%	5265 44.5%	291 2.5%	11 838



	benzina	diesel	electric+hibrid	total
YTD2017	41330 51.1%	37981 47.0%	1518 1.9%	80 829
YTD2016	35947 50.9%	34078 48.3%	580 0.8%	70 605



Livrarit autoturisme in functie de tipul de combustibil / Passenger car sales by fuel type

Luna/An	2017		Pondere		2016		Variatie 17/16	
	diesel	benzina	diesel	benzina	diesel	benzina	diesel	benzina
January	3 212	2 618	54.0%	44.1%	3 036	2 036	5.8%	28.6%
February	4 092	3 193	55.3%	43.2%	3 429	2 963	19.3%	7.8%
March	5 008	4 896	49.6%	48.5%	4 668	3 693	7.3%	32.6%
April	4 360	4 100	50.7%	47.7%	4 447	3 526	-2.0%	16.3%
May	5 451	6 136	46.3%	52.2%	4 543	3 296	20.0%	86.2%
June	6 158	8 751	40.6%	57.7%	5 054	7 448	21.8%	17.5%
July	5 265	6 282	44.5%	53.1%	4 867	7 865	8.2%	-20.1%
August	4 435	5 354	44.2%	53.4%	4 034	5 120	9.9%	4.6%
September	-	-	-	-	5 474	5 942	-	-
October	-	-	-	-	5 494	5 609	-	-
November	-	-	-	-	5 740	4 609	-	-
December	-	-	-	-	5 963	4 965	-	-
Total	37 981	41 330	47.0%	51.1%	34 078	35 947	11.5%	15.0%

Top Marci - Electrice (BEV, EREV, PHEV) si Hibrde (HEV)

MARCA	BEV+EREV+PHEV			HEV		Var. %
	2017	2016	Var. %	2017	2016	
BMW	55	22	150.0%	-	-	-
MERCEDES BENZ *)	45	17	164.7%	3	3	0.0%
RENAULT	20	3	566.7%	-	-	-
MITSUBISHI	16	6	166.7%	-	-	-
VOLKSWAGEN	16	6	166.7%	-	-	-
AUDI	11	0	-	-	-	-
PORSCHE	6	2	200.0%	-	-	-
VOLVO	6	9	-33.3%	-	-	-
TOYOTA	-	-	-	1195	391	205.6%
LEXUS	-	-	-	98	104	-5.8%
SUZUKI	-	-	-	14	1	1300.0%
Altele	9	2	350.0%	24	14	71.4%
TOTAL	184	67	174.6%	1334	513	160.0%

*) Estimari APIA / APIA Estimates

Top 10 Autoturisme in functie de tipul de alimentare - marci / Top 10 passenger car sales by fuel type and make

Top 10 diesel - marci

MARCA	August 2017	8 luni 2017	Pondere %	Variatie an precedent %	Pondere diesel/total
DACIA	1246	11213	29.5%	34.5%	46.7%
VOLKSWAGEN	566	4666	12.3%	27.5%	52.9%
SKODA	415	3980	10.5%	-0.3%	54.7%
RENAULT	406	3237	8.5%	5.8%	49.3%
FORD	490	3101	8.2%	20.0%	57.0%
MERCEDES BENZ *)	208	1843	4.9%	13.3%	76.7%
BMW	166	1370	3.6%	-5.5%	88.5%
AUDI	148	1138	3.0%	1.1%	77.4%
HYUNDAI	85	916	2.4%	11.3%	32.1%
NISSAN	106	859	2.3%	-13.0%	52.8%
Rest	599	5658	14.9%	-12.1%	-
TOTAL	4435	37981	100%	11.5%	47.0%

*) Estimari APIA / APIA Estimates

Top 10 benzina - marci

MARCA	August 2017	8 luni 2017	Pondere %	Variatie an precedent %	Pondere benzina/total
DACIA	1111	12789	30.9%	1.3%	53.3%
VOLKSWAGEN	656	4131	10.0%	11.1%	46.9%
RENAULT	516	3315	8.0%	52.0%	50.4%
SKODA	510	3298	8.0%	25.9%	45.3%
OPEL	644	3249	7.9%	33.6%	80.6%
FORD	312	2337	5.7%	31.7%	43.0%
SUZUKI	308	1968	4.8%	51.6%	92.3%
HYUNDAI	215	1930	4.7%	36.5%	67.6%
TOYOTA	130	1214	2.9%	-3.7%	46.1%
KIA	135	999	2.4%	45.6%	55.5%
Rest	817	6100	14.8%	2.9%	-
TOTAL	5354	41330	100%	15.0%	51.1%

*) Estimari APIA / APIA Estimates

Top 10 Autoturisme in functie de tipul de alimentare - modele / Top 10 passenger car sales by fuel type and model

Top 10 diesel - model

MODEL	August 2017	8 luni 2017	Pondere %	Variatie an precedent %	Pondere diesel/total
DACIA DUSTER	598	3948	10.4%	39.0%	79.4%
DACIA LOGAN	296	3139	8.3%	45.5%	31.8%
SKODA OCTAVIA	217	2200	5.8%	2.9%	72.1%
DACIA SANDERO	65	1682	4.4%	45.9%	31.3%
VOLKSWAGEN TIGUAN	135	1346	3.5%	77.3%	87.2%
DACIA LOGAN MCV	89	1197	3.2%	16.8%	59.1%
RENAULT MEGANE	113	1176	3.1%	143.0%	66.4%
VOLKSWAGEN PASSAT	94	982	2.6%	13.4%	89.4%
RENAULT CLIO	91	903	2.4%	-12.8%	35.7%
FORD FOCUS	165	859	2.3%	7.4%	42.5%
Rest	2572	20549	54.1%	-1.3%	-
TOTAL	4435	37981	100%	11.5%	47.0%

*) Estimari APIA / APIA Estimates

Top 10 benzina - model

MODEL	August 2017	8 luni 2017	Pondere %	Variatie an precedent %	Pondere benzina/total
DACIA LOGAN	634	6718	16.3%	-6.1%	68.2%
DACIA SANDERO	52	3684	8.9%	12.3%	68.7%
OPEL ASTRA	332	1646	4.0%	43.3%	81.2%
RENAULT CLIO	207	1626	3.9%	44.8%	64.3%
VOLKSWAGEN POLO	141	1331	3.2%	-20.0%	78.2%
SKODA RAPID	126	1240	3.0%	20.6%	62.3%
SUZUKI VITARA	199	1229	3.0%	22.8%	92.5%
FORD FOCUS	172	1164	2.8%	50.0%	57.5%
VOLKSWAGEN GOLF	171	1083	2.6%	31.8%	57.1%
DACIA DUSTER	231	1022	2.5%	18.4%	20.6%
Rest	3089	20587	49.8%	20.5%	-
TOTAL	5354	41330	100%	15.0%	51.1%

*) Estimari APIA / APIA Estimates

Distributia livrarilor dupa tipul de tractiune 4x4 / Deliveries breakdown on four wheel drive

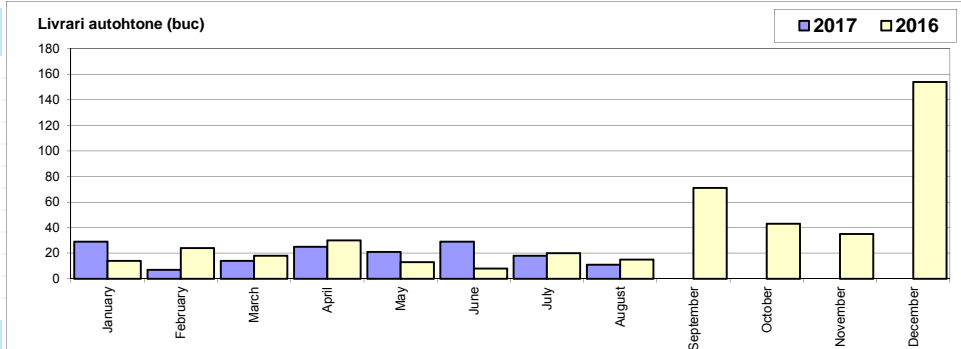
Marca	YTD 2017			YTD 2016	Variatie 2017/2016 %
	unitati	din total 4x4	din total marca		
DACIA	3777	21.9%	15.7%	2985	26.5%
VOLKSWAGEN	1762	10.2%	20.0%	1199	47.0%
MERCEDES BENZ *)	1704	9.9%	70.9%	1363	25.0%
SUZUKI	1487	8.6%	69.7%	962	54.6%
BMW	1345	7.8%	86.9%	1398	-3.8%
FORD	889	5.1%	16.3%	627	41.8%
AUDI	878	5.1%	59.7%	912	-3.7%
LAND ROVER	771	4.5%	100.0%	705	9.4%
SKODA	685	4.0%	9.4%	531	29.0%
HYUNDAI	620	3.6%	21.7%	537	15.5%
KIA	426	2.5%	23.7%	342	24.6%
MAZDA	350	2.0%	29.1%	361	-3.0%
TOYOTA	311	1.8%	11.8%	263	18.3%
NISSAN	298	1.7%	18.3%	257	16.0%
RENAULT	262	1.5%	4.0%	187	40.1%
Altele	1707	9.9%	16.6%	1669	2.3%
TOTAL	17272	100.0%	21.4%	14298	20.8%

*) Estimari APIA / APIA Estimates

Livrari comerciale usoare + minibusse autohtone / Domestic LCV + minibus sales

Luna/An	2017	2016	Variatie
January	29	14	107.1%
February	7	24	-70.8%
March	14	18	-22.2%
April	25	30	-16.7%
May	21	13	61.5%
June	29	8	262.5%
July	18	20	-10.0%
August	11	15	-26.7%
September	-	71	-
October	-	43	-
November	-	35	-
December	-	154	-
Total	154	142	8.5%

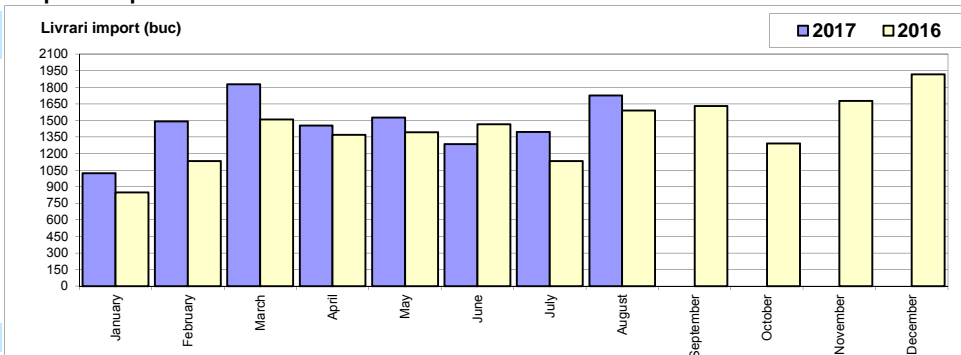
445



Livrari comerciale usoare + minibusse import / Imported LCV + minibus sales

Luna/An	2017	2016	Variatie
January	1 021	848	20.4%
February	1 492	1 131	31.9%
March	1 827	1 508	21.2%
April	1 454	1 370	6.1%
May	1 526	1 393	9.5%
June	1 287	1 464	-12.1%
July	1 395	1 133	23.1%
August	1 725	1 590	8.5%
September	-	1 630	-
October	-	1 293	-
November	-	1 676	-
December	-	1 916	-
Total	11 727	10 437	12.4%

16 952

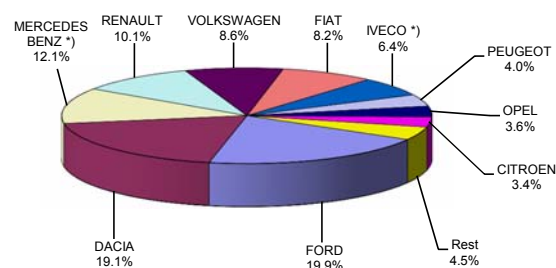


Livrari comerciale <3.5t si minibusse - marci / LCV + minibus sales by make

MARCA	August		Variatie Iulie		2017		Variatie 2016	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
FORD	2	383	1	10.1%	1	2369	2	29.8%
DACIA	1	435	5	168.5%	2	2267	1	14.2%
MERCEDES BENZ *)	3	189	2	1.1%	3	1437	3	20.5%
RENAULT	4	153	4	-8.4%	4	1205	4	12.3%
VOLKSWAGEN	6	111	7	22.0%	5	1017	7	49.8%
FIAT	7	104	3	-38.1%	6	978	5	-2.7%
IVECO *)	5	121	6	31.5%	7	766	6	-4.3%
PEUGEOT	9	65	9	51.2%	8	470	9	3.3%
OPEL	10	42	8	-14.3%	9	433	10	25.5%
CITROEN	8	73	10	73.8%	10	405	8	-22.3%
Rest		60		-6.3%		534		
TOTAL		1736		22.9%		11881		12.3%

*) Estimari APIA / APIA Estimates

Vanzari com <3.5t si minibusse - marci - 2017



Livrari comerciale <3.5t si minibusse - modele / LCV + minibus sales by model

MODEL	August		Variatie Iulie		2017		Variatie 2016	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA DOKKER VAN	1	424	2	194.4%	1	2113	1	14.6%
FORD TRANSIT	2	200	1	5.3%	2	1322	2	30.5%
IVECO *) DAILY	3	118	4	31.1%	3	751	4	-4.5%
FIAT DUCATO	4	88	3	-34.8%	4	750	3	-9.8%
RENAULT MASTER	5	85	5	6.3%	5	606	5	1.3%
MERCEDES BENZ *) SPRINTER	6	82	6	18.8%	6	581	6	21.0%
MERCEDES BENZ *) SPRINTER BUS	10	43	7	-24.6%	7	427	8	-2.5%
CITROEN JUMPER	7	68	11	83.8%	8	366	7	-21.6%
PEUGEOT BOXER	8	55	12	48.7%	9	363	9	-6.9%
VOLKSWAGEN LT/CRAFTER	12	40	21	122.2%	10	329	21	153.1%
Rest		533		-4.1%		4273		
TOTAL		1736		22.9%		11881		12.3%

*) Estimari APIA / APIA Estimates

Vanzari com <3.5t si minibusse - modele - 2017

