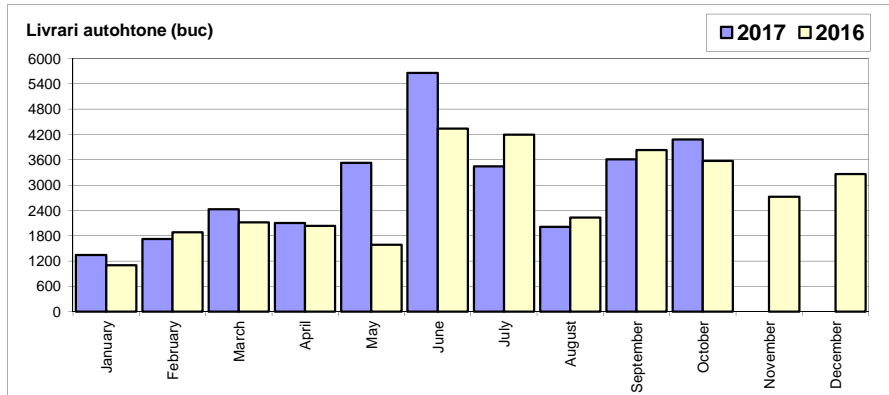


## Livrari autoturisme autohtone / Domestic passenger car sales

Luna/An	2017	2016	Variatie
January	1 345	1 103	21.9%
February	1 722	1 878	-8.3%
March	2 425	2 116	14.6%
April	2 102	2 035	3.3%
May	3 527	1 586	122.4%
June	5 659	4 336	30.5%
July	3 446	4 197	-17.9%
August	2 013	2 231	-9.8%
September	3 614	3 831	-5.7%
October	4 085	3 577	14.2%
November	-	2 722	-
December	-	3 262	-
<b>Total</b>	<b>29 938</b>	<b>26 890</b>	<b>11.3%</b>

32 874

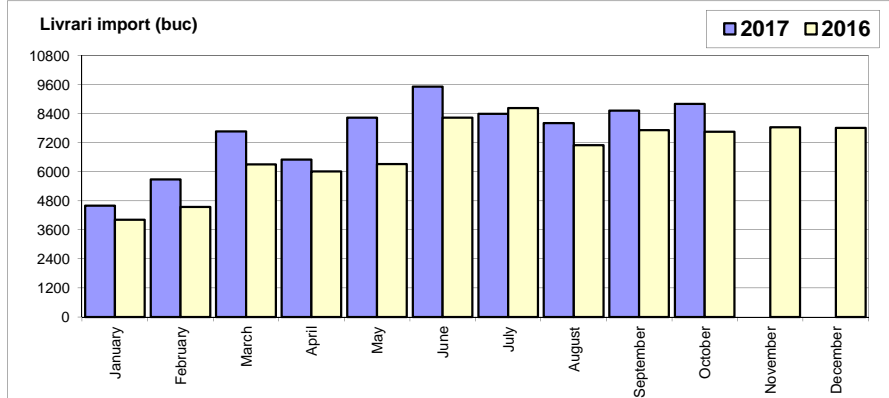
\* Datele cuprind atat volumele Ford cat si Dacia / Data includes both Dacia and Ford deliveries.



## Livrari autoturisme import / Imported passenger car sales

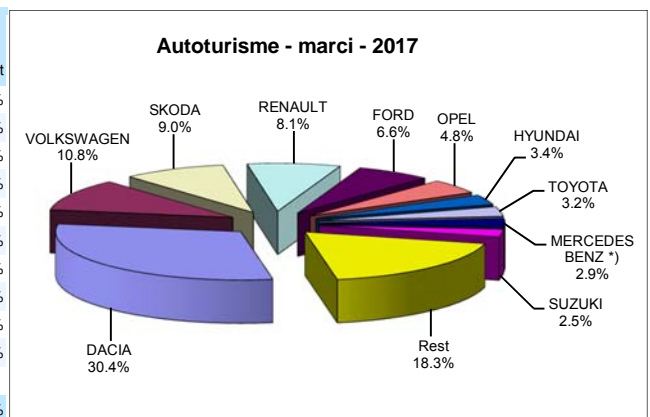
Luna/An	2017	2016	Variatie
January	4 598	4 008	14.7%
February	5 674	4 549	24.7%
March	7 662	6 297	21.7%
April	6 499	6 007	8.2%
May	8 238	6 309	30.6%
June	9 516	8 226	15.7%
July	8 392	8 634	-2.8%
August	8 011	7 093	12.9%
September	8 527	7 710	10.6%
October	8 802	7 656	15.0%
November	-	7 835	-
December	-	7 806	-
<b>Total</b>	<b>75 919</b>	<b>66 489</b>	<b>14.2%</b>

82 130



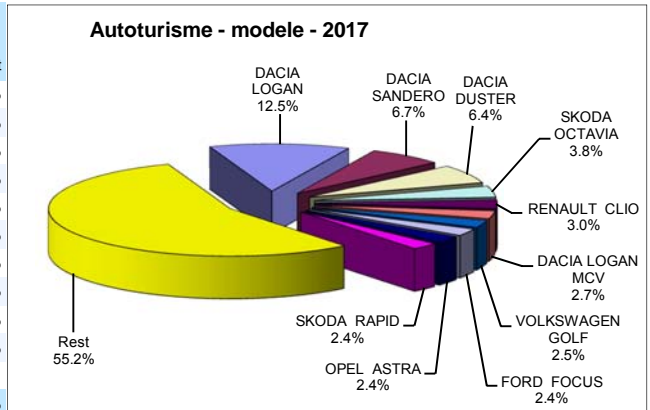
## Top livrari autoturisme - marci / Passenger car top - by make

MARCA	Variatie		2017		Variatie2016			
	pozitie	unitati	pozitie	procent	pozitie	procent		
DACIA	1	4356	1	14.7%	1	32155	1	11.5%
VOLKSWAGEN	2	1230	2	-8.6%	2	11388	2	15.2%
SKODA	3	1148	3	3.7%	3	9533	3	12.4%
RENAULT	4	1095	4	17.2%	4	8601	4	28.0%
FORD	5	649	5	-24.5%	5	6950	5	24.1%
OPEL	6	558	6	4.9%	6	5119	6	18.4%
HYUNDAI	7	403	8	25.9%	7	3577	7	23.8%
TOYOTA	9	370	7	3.1%	8	3365	8	22.8%
MERCEDES BENZ *)	8	389	10	30.5%	9	3090	9	15.3%
SUZUKI	10	346	15	59.5%	10	2696	15	49.2%
Rest		2343		-1.2%		19383		
<b>TOTAL</b>		<b>12887</b>		<b>6.1%</b>		<b>105857</b>		<b>13.4%</b>



## Top livrari autoturisme - modele / Passenger car top - by model

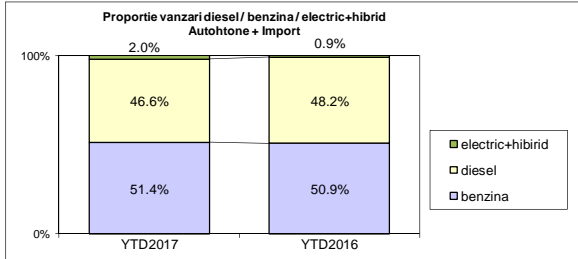
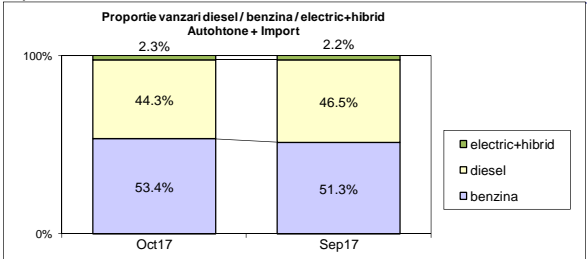
MODEL	Variatie		2017		Variatie2016			
	pozitie	unitati	pozitie	procent	pozitie	procent		
DACIA LOGAN	1	1960	1	38.3%	1	13234	1	2.2%
DACIA SANDERO	3	818	2	-10.7%	2	7100	2	26.1%
DACIA DUSTER	2	898	3	2.2%	3	6747	3	24.6%
SKODA OCTAVIA	4	544	4	21.4%	4	4043	4	11.4%
RENAULT CLIO	6	435	10	69.3%	5	3221	6	21.3%
DACIA LOGAN MCV	7	408	5	1.8%	6	2833	5	0.0%
VOLKSWAGEN GOLF	5	453	8	52.0%	7	2649	10	32.8%
FORD FOCUS	13	218	6	-32.5%	8	2564	11	28.8%
OPEL ASTRA	9	281	12	23.3%	9	2537	9	23.1%
SKODA RAPID	12	225	7	-25.7%	10	2518	7	1.1%
Rest		6647		-0.4%		58411		
<b>TOTAL</b>		<b>12887</b>		<b>6.1%</b>		<b>105857</b>		<b>13.4%</b>



Autohone + Import / Domestic + Imported

	benzina		diesel		electric+hibrid		total
Oct-17	6880	53.4%	5715	44.3%	292	2.3%	12 887
Sep-17	6227	51.3%	5650	46.5%	264	2.2%	12 141

	benzina		diesel		electric+hibrid		total
YTD2017	54437	51.4%	49346	46.6%	2074	2.0%	105 857
YTD2016	47498	50.9%	45046	48.2%	835	0.9%	93 379



Livriri autoturisme in functie de tipul de combustibil / Passenger car sales by fuel type

Luna/An	2017		Pondere		2016		Variatie 17/16	
	diesel	benzina	diesel	benzina	diesel	benzina	diesel	benzina
January	3 212	2 618	54.0%	44.1%	3 036	2 036	5.8%	28.6%
February	4 092	3 193	55.3%	43.2%	3 429	2 963	19.3%	7.8%
March	5 008	4 896	49.6%	48.5%	4 668	3 693	7.3%	32.6%
April	4 360	4 100	50.7%	47.7%	4 447	3 526	-2.0%	16.3%
May	5 451	6 136	46.3%	52.2%	4 543	3 296	20.0%	86.2%
June	6 158	8 751	40.6%	57.7%	5 054	7 448	21.8%	17.5%
July	5 265	6 282	44.5%	53.1%	4 867	7 865	8.2%	-20.1%
August	4 435	5 354	44.2%	53.4%	4 034	5 120	9.9%	4.6%
September	5 650	6 227	46.5%	51.3%	5 474	5 942	3.2%	4.8%
October	5 715	6 880	44.3%	53.4%	5 494	5 609	4.0%	22.7%
November	-	-	-	-	5 740	4 609	-	-
December	-	-	-	-	5 963	4 965	-	-
<b>Total</b>	<b>49 346</b>	<b>54 437</b>	<b>46.6%</b>	<b>51.4%</b>	<b>45 046</b>	<b>47 498</b>	<b>9.5%</b>	<b>14.6%</b>

Top Marci - Electrice (BEV, EREV, PHEV) si Hibrde (HEV)

MARCA	BEV+EREV+PHEV			HEV		
	2017	2016	Var. %	2017	2016	Var. %
BMW	97	37	162.2%	-	-	-
MERCEDES BENZ *)	54	26	107.7%	2	3	-33.3%
VOLKSWAGEN	40	13	207.7%	-	-	-
RENAULT	36	3	-	-	-	-
MINISUBISHI	24	7	242.9%	-	-	-
AUDI	14	1	-	-	-	-
PORSCHE	9	2	350.0%	-	-	-
TOYOTA	-	-	-	1595	578	176.0%
LEXUS	-	-	-	128	127	0.8%
SUZUKI	-	-	-	16	2	-
LAND ROVER	-	-	-	2	17	-88.2%
Altele	21	14	50.0%	36	5	-
<b>TOTAL</b>	<b>295</b>	<b>103</b>	<b>186.4%</b>	<b>1779</b>	<b>732</b>	<b>143.0%</b>

\*) Estimari APIA / APIA Estimates

Top 10 Autoturisme in functie de tipul de alimentare - marci / Top 10 passenger car sales by fuel type and make

MARCA	10 luni		Pondere %	Variatie an precedent %	Pondere diesel/total
	2017	2017			
DACIA	2035	14987	30.4%	27.0%	46.6%
VOLKSWAGEN	628	5856	11.9%	19.1%	51.4%
SKODA	562	5125	10.4%	0.5%	53.8%
RENAULT	545	4307	8.7%	8.9%	50.1%
FORD	357	4039	8.2%	20.2%	58.1%
MERCEDES BENZ *)	291	2366	4.8%	9.4%	76.6%
BMW	182	1763	3.6%	-4.6%	86.9%
AUDI	127	1402	2.8%	-2.6%	75.2%
NISSAN	199	1258	2.5%	-5.0%	55.4%
PEUGEOT	159	1138	2.3%	11.7%	61.0%
Rest	630	7105	14.4%	-12.5%	-
<b>TOTAL</b>	<b>5715</b>	<b>49346</b>	<b>100%</b>	<b>9.5%</b>	<b>46.6%</b>

\*) Estimari APIA / APIA Estimates

MARCA	10 luni		Pondere %	Variatie an precedent %	Pondere benzina/total
	2017	2017			
DACIA	2321	17168	31.5%	0.8%	53.4%
VOLKSWAGEN	589	5492	10.1%	10.8%	48.2%
SKODA	586	4408	8.1%	30.4%	46.2%
RENAULT	542	4258	7.8%	54.1%	49.5%
OPEL	481	4189	7.7%	28.3%	81.8%
FORD	292	2908	5.3%	30.1%	41.8%
SUZUKI	337	2509	4.6%	53.5%	93.1%
HYUNDAI	292	2451	4.5%	30.2%	68.5%
TOYOTA	125	1474	2.7%	-8.4%	43.8%
KIA	201	1354	2.5%	41.9%	58.2%
Rest	1114	8226	15.1%	5.7%	-
<b>TOTAL</b>	<b>6880</b>	<b>54437</b>	<b>100%</b>	<b>14.6%</b>	<b>51.4%</b>

\*) Estimari APIA / APIA Estimates

Top 10 Autoturisme in functie de tipul de alimentare - modele / Top 10 passenger car sales by fuel type and model

MODEL	10 luni		Pondere %	Variatie an precedent %	Pondere diesel/total
	2017	2017			
DACIA DUSTER	715	5388	10.9%	30.3%	79.9%
DACIA LOGAN	732	4436	9.0%	36.3%	33.5%
SKODA OCTAVIA	325	2814	5.7%	1.3%	69.6%
DACIA SANDERO	183	1978	4.0%	34.4%	27.9%
VOLKSWAGEN TIGUAN	167	1670	3.4%	52.0%	84.1%
DACIA LOGAN MCV	226	1585	3.2%	6.2%	55.9%
RENAULT MEGANE	172	1514	3.1%	110.3%	64.8%
RENAULT CLIO	178	1200	2.4%	-8.3%	37.3%
VOLKSWAGEN PASSAT	98	1192	2.4%	3.0%	88.8%
FORD FOCUS	81	1130	2.3%	9.8%	44.1%
Rest	2838	26439	53.6%	-0.6%	-
<b>TOTAL</b>	<b>5715</b>	<b>49346</b>	<b>100%</b>	<b>9.5%</b>	<b>46.6%</b>

\*) Estimari APIA / APIA Estimates

MODEL	10 luni		Pondere %	Variatie an precedent %	Pondere benzina/total
	2017	2017			
DACIA LOGAN	1228	8798	16.2%	-9.2%	66.5%
DACIA SANDERO	635	5122	9.4%	23.2%	72.1%
OPEL ASTRA	255	2100	3.9%	27.9%	82.8%
RENAULT CLIO	257	2021	3.7%	50.0%	62.7%
SKODA RAPID	157	1566	2.9%	16.5%	62.2%
SUZUKI VITARA	194	1555	2.9%	25.2%	93.3%
VOLKSWAGEN GOLF	256	1548	2.8%	54.5%	58.4%
VOLKSWAGEN POLO	35	1535	2.8%	-30.9%	79.4%
FORD FOCUS	137	1434	2.6%	49.1%	55.9%
DACIA DUSTER	183	1359	2.5%	6.3%	20.1%
Rest	3543	27399	50.3%	21.2%	-
<b>TOTAL</b>	<b>6880</b>	<b>54437</b>	<b>100%</b>	<b>14.6%</b>	<b>51.4%</b>

\*) Estimari APIA / APIA Estimates

Distributia livrarilor dupa tipul de tractiune 4x4 / Deliveries breakdown on four wheel drive

Marca	YTD 2017			YTD 2016	Variatie 2017/2016 %
	unitati	din total 4x4	din total marca		
DACIA	5097	22.7%	15.9%	4411	15.6%
VOLKSWAGEN	2356	10.5%	20.7%	1667	41.3%
MERCEDES BENZ *)	2170	9.6%	70.2%	1823	19.0%
SUZUKI	1870	8.3%	69.4%	1214	54.0%
BMW	1750	7.8%	86.3%	1781	-1.7%
FORD	1158	5.1%	16.7%	749	54.6%
AUDI	1098	4.9%	58.9%	1246	-11.9%
LAND ROVER	946	4.2%	100.0%	972	-2.7%
SKODA	929	4.1%	9.7%	687	35.2%
HYUNDAI	779	3.5%	21.8%	668	16.6%
MAZDA	485	2.2%	30.0%	475	2.1%
KIA	482	2.1%	20.7%	433	11.3%
TOYOTA	412	1.8%	12.2%	318	29.6%
NISSAN	404	1.8%	17.8%	360	12.2%
JEEP	393	1.7%	96.3%	302	30.1%
Altele	2159	9.6%	10.0%	2079	3.8%
<b>TOTAL</b>	<b>22488</b>	<b>100.0%</b>	<b>21.2%</b>	<b>19185</b>	<b>17.2%</b>

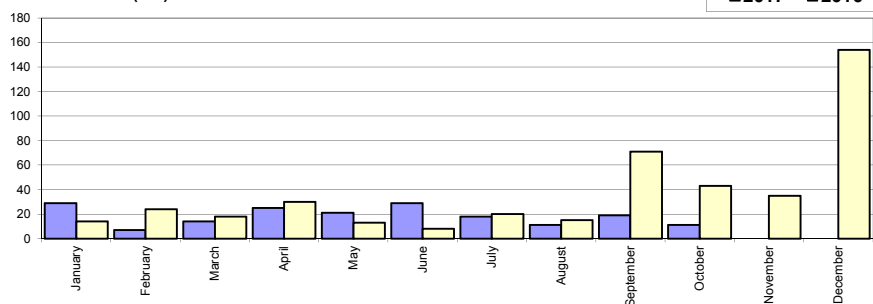
\*) Estimari APIA / APIA Estimates

## Livri comerciale usoare + minibus autohtone / Domestic LCV + minibus sales

Luna/An	2017	2016	Variatie
January	29	14	107.1%
February	7	24	-70.8%
March	14	18	-22.2%
April	25	30	-16.7%
May	21	13	61.5%
June	29	8	262.5%
July	18	20	-10.0%
August	11	15	-26.7%
September	19	71	-73.2%
October	11	43	-74.4%
November	-	35	-
December	-	154	-
<b>Total</b>	<b>184</b>	<b>256</b>	<b>-28.1%</b>

445

Livri autohtone (buc)

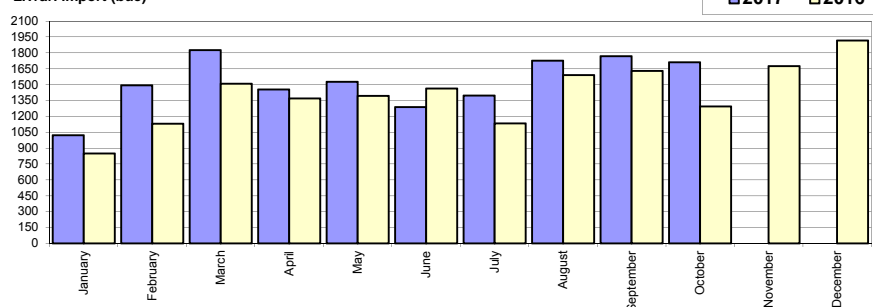


## Livri comerciale usoare + minibus import / Imported LCV + minibus sales

Luna/An	2017	2016	Variatie
January	1 021	848	20.4%
February	1 492	1 131	31.9%
March	1 827	1 508	21.2%
April	1 454	1 370	6.1%
May	1 526	1 393	9.5%
June	1 287	1 464	-12.1%
July	1 395	1 133	23.1%
August	1 725	1 590	8.5%
September	1 769	1 630	8.5%
October	1 710	1 293	32.3%
November	-	1 676	-
December	-	1 916	-
<b>Total</b>	<b>15 206</b>	<b>13 360</b>	<b>13.8%</b>

16 952

Livri import (buc)

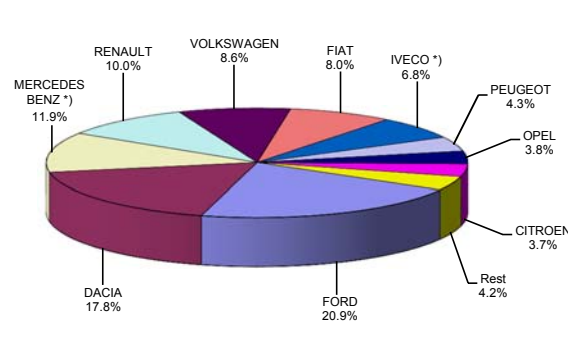


## Livri comerciale &lt;3.5t si minibus - marci / LCV + minibus sales by make

MARCA	Octombrie		Variatie Septembrie			2017		Variatie2016	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent	
FORD	1	446	1	10.1%	1	<b>3220</b>	2	36.1%	
DACIA	2	228	2	-8.8%	2	<b>2745</b>	1	10.7%	
MERCEDES BENZ *)	3	208	3	13.7%	3	<b>1828</b>	3	15.8%	
RENAULT	4	177	6	14.9%	4	<b>1536</b>	4	13.6%	
VOLKSWAGEN	5	140	4	-15.2%	5	<b>1322</b>	7	48.5%	
FIAT	7	107	7	-28.2%	6	<b>1234</b>	5	-6.7%	
IVECO *)	6	127	5	-17.5%	7	<b>1047</b>	6	1.2%	
PEUGEOT	9	69	8	-41.0%	8	<b>656</b>	9	13.1%	
OPEL	10	57	9	-43.0%	9	<b>590</b>	10	26.6%	
CITROEN	8	105	10	72.1%	10	<b>571</b>	8	-16.3%	
Rest		57		14.0%		<b>641</b>			
<b>TOTAL</b>		<b>1721</b>		<b>-3.8%</b>		<b>15390</b>		<b>13.0%</b>	

\*) Estimari APIA / APIA Estimates

Vanzari com &lt;3.5t si minibus - marci - 2017



## Livri comerciale &lt;3.5t si minibus - modele / LCV + minibus sales by model

MODEL	Octombrie		Variatie Septembrie			2017		Variatie2016	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent	
DACIA DOKKER VAN	2	217	1	-6.1%	1	<b>2561</b>	1	15.2%	
FORD TRANSIT	1	259	2	43.9%	2	<b>1761</b>	2	32.5%	
IVECO *) DAILY	3	125	3	-18.8%	3	<b>1030</b>	4	1.2%	
FIAT DUCATO	4	98	4	-20.3%	4	<b>971</b>	3	-9.8%	
RENAULT MASTER	7	92	5	9.5%	5	<b>782</b>	5	2.5%	
MERCEDES BENZ *) SPRINTER	5	98	7	24.1%	6	<b>758</b>	6	14.5%	
MERCEDES BENZ *) SPRINTER BUS	8	60	13	22.5%	7	<b>536</b>	8	-5.6%	
CITROEN JUMPER	6	97	12	90.2%	8	<b>514</b>	7	-16.6%	
PEUGEOT BOXER	10	56	8	-24.3%	9	<b>493</b>	9	-1.4%	
FORD RANGER	9	59	11	9.3%	10	<b>408</b>	15	63.9%	
Rest		560		-21.0%		<b>5576</b>			
<b>TOTAL</b>		<b>1721</b>		<b>-3.8%</b>		<b>15390</b>		<b>13.0%</b>	

\*) Estimari APIA / APIA Estimates

Vanzari com &lt;3.5t si minibus - modele - 2017

