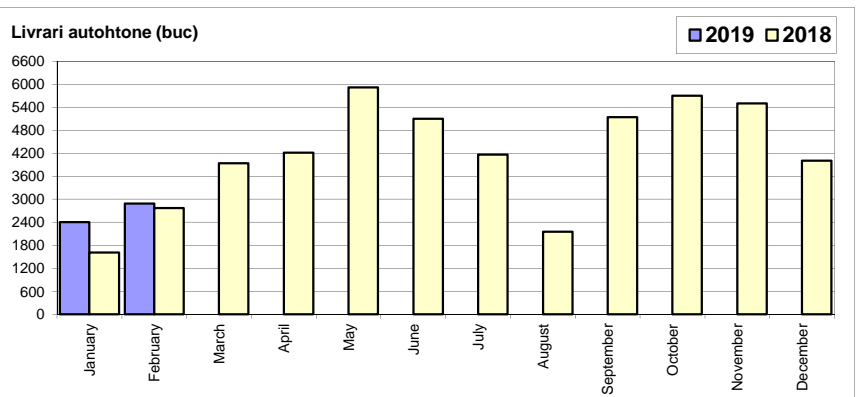


## Livrari autoturisme autohtone / Domestic passenger car deliveries

Luna/An	2019	2018	Variatie
January	2 406	1 609	49.5%
February	2 888	2 774	4.1%
March	-	3 942	-
April	-	4 214	-
May	-	5 918	-
June	-	5 095	-
July	-	4 162	-
August	-	2 149	-
September	-	5 141	-
October	-	5 696	-
November	-	5 498	-
December	-	4 006	-
<b>Total</b>	<b>5 294</b>	<b>4 383</b>	<b>20.8%</b>

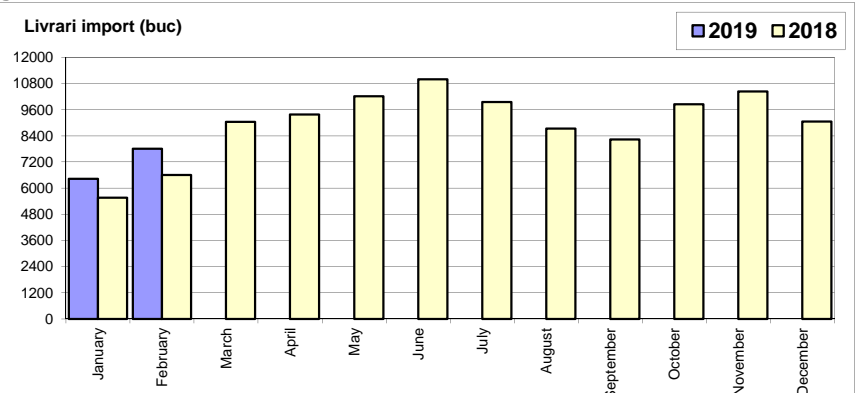
50 204



## Livrari autoturisme import / Imported passenger car deliveries

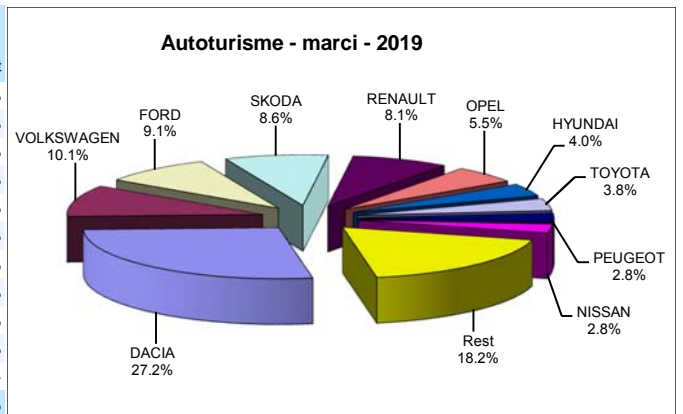
Luna/An	2019	2018	Variatie
January	6 426	5 555	15.7%
February	7 811	6 601	18.3%
March	-	9 050	-
April	-	9 386	-
May	-	10 217	-
June	-	10 997	-
July	-	9 949	-
August	-	8 736	-
September	-	8 232	-
October	-	9 851	-
November	-	10 436	-
December	-	9 054	-
<b>Total</b>	<b>14 237</b>	<b>12 156</b>	<b>17.1%</b>

108 064



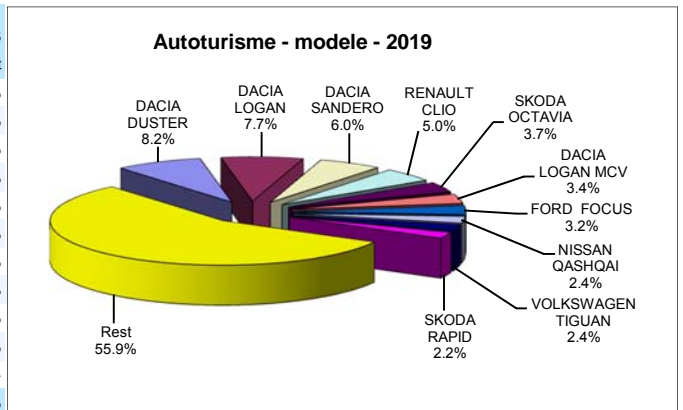
## Top livrari autoturisme - marci / Passenger car top - by make

MARCA	Februarie		Variatie		2019	Variatie2018		
	pozitie	unitati	pozitie	procent		pozitie	procent	
DACIA	1	2869	1	17.6%	1	5309	1	16.6%
VOLKSWAGEN	2	1084	3	23.2%	2	1964	2	10.1%
FORD	5	846	2	-8.6%	3	1772	4	39.3%
SKODA	4	893	4	14.9%	4	1670	3	2.5%
RENAULT	3	1018	5	82.1%	5	1577	5	55.1%
OPEL	6	537	6	0.9%	6	1069	6	39.7%
HYUNDAI	7	434	7	21.6%	7	791	8	38.1%
TOYOTA	8	404	8	19.2%	8	743	9	56.8%
PEUGEOT	9	327	11	48.0%	9	548	14	69.7%
NISSAN	10	306	10	29.7%	10	542	11	51.4%
Rest		1981		26.6%		3546		-
<b>TOTAL</b>		10699		21.1%		19531		18.1%

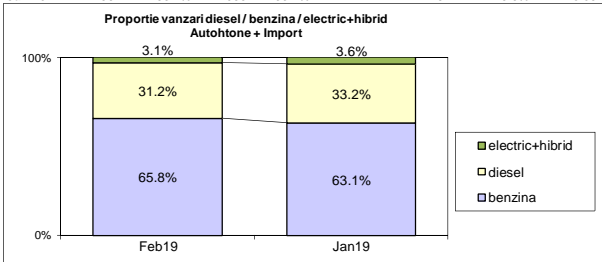


## Top livrari autoturisme - modele / Passenger car top - by model

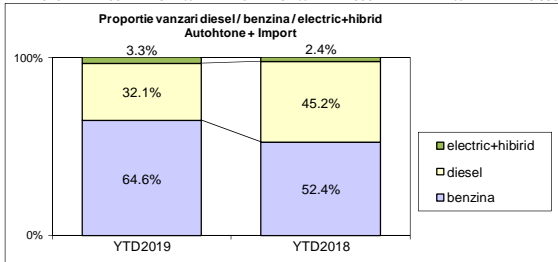
MODEL	Februarie		Variatie		2019	Variatie2018		
	pozitie	unitati	pozitie	procent		pozitie	procent	
DACIA DUSTER	3	692	1	-23.5%	1	1596	2	34.2%
DACIA LOGAN	2	788	2	10.2%	2	1503	1	-10.0%
DACIA SANDERO	1	877	7	206.6%	3	1163	3	6.8%
RENAULT CLIO	4	652	4	98.2%	4	981	6	135.8%
SKODA OCTAVIA	5	376	3	9.9%	5	718	4	10.5%
DACIA LOGAN MCV	6	370	6	25.9%	6	664	14	129.8%
FORD FOCUS	7	309	5	-3.1%	7	628	7	51.3%
NISSAN QASHQAI	9	265	11	31.2%	8	467	15	80.3%
VOLKSWAGEN TIGUAN	8	275	13	46.3%	9	463	10	37.0%
SKODA RAPID	11	240	12	25.0%	10	432	8	21.4%
Rest		5855		15.7%		10916		-
<b>TOTAL</b>		10699		21.1%		19531		18.1%



	benzina		diesel		electric+hibrid		total
Feb-19	7036	65.8%	3336	31.2%	327	3.1%	10 699
Jan-19	5577	63.1%	2933	33.2%	322	3.6%	8 832



	benzina		diesel		electric+hibrid		total
YTD2019	12613	64.6%	6269	32.1%	649	3.3%	19 531
YTD2018	8672	52.4%	7478	45.2%	389	2.4%	16 539



Livrari autoturisme in functie de tipul de combustibil / Passenger car deliveries by fuel type

Luna/An	2019		Pondere		2018		Variatie 19/18	
	diesel	benzina	diesel	benzina	diesel	benzina	diesel	benzina
January	2 933	5 577	33.2%	63.1%	3 327	3 644	-11.8%	53.0%
February	3 336	7 036	31.2%	65.8%	4 151	5 028	-19.6%	39.9%
March	-	-	-	-	5 200	7 522	-	-
April	-	-	-	-	4 880	8 373	-	-
May	-	-	-	-	5 487	10 301	-	-
June	-	-	-	-	6 052	9 557	-	-
July	-	-	-	-	5 007	8 728	-	-
August	-	-	-	-	3 987	6 507	-	-
September	-	-	-	-	3 745	9 304	-	-
October	-	-	-	-	4 412	10 553	-	-
November	-	-	-	-	5 054	10 372	-	-
December	-	-	-	-	4 430	8 075	-	-
<b>Total</b>	<b>6 269</b>	<b>12 613</b>	<b>32.1%</b>	<b>64.6%</b>	<b>7 478</b>	<b>8 672</b>	<b>-16.2%</b>	<b>45.4%</b>

Top Marci - Electrice				Top Marci - Plug-in				Top Marci - Hibride			
MARCA	2019	2018	Var. %	MARCA	2019	2018	Var. %	MARCA	2019	2018	Var. %
VOLKSWAGEN	26	14	85.7%	VOLVO	13	8	62.5%	TOYOTA	488	196	149.0%
SMART *)	18	33	-45.5%	LAND ROVER	6	0	-	LEXUS	29	16	81.3%
NISSAN	11	0	-	MINI	3	1	200.0%	FORD	17	6	183.3%
BMW	7	15	-53.3%	MITSUBISHI	2	0	-	KIA	12	8	50.0%
RENAULT	7	4	75.0%	MERCEDES BENZ *)	1	8	-87.5%	HYUNDAI	2	0	-
JAGUAR	3	0	-	VOLKSWAGEN	0	64	-100.0%	SUZUKI	2	0	-
MERCEDES BENZ *)	1	1	0.0%	BMW	0	3	-100.0%	HONDA	1	0	-
KIA	0	1	-100.0%	PORSCHE	0	3	-100.0%	MERCEDES BENZ *)	0	4	-100.0%
ALTE MARCI *)	0	3	-100.0%	AUDI	0	1	-100.0%				
<b>TOTAL</b>	<b>73</b>	<b>71</b>	<b>2.8%</b>	<b>TOTAL</b>	<b>25</b>	<b>88</b>	<b>-71.6%</b>	<b>TOTAL</b>	<b>551</b>	<b>230</b>	<b>139.6%</b>

\*) Estimari APIA / APIA Estimates

Top 10 Autoturisme in functie de tipul de alimentare - marci / Top 10 passenger car sales by fuel type and make

Top 10 diesel - marci					
MARCA	Februarie 2019	2 luni 2019	Pondere %	Variatie an precedent %	Pondere diesel/total
DACIA	933	2044	32.6%	-17.5%	38.5%
FORD	392	742	11.8%	6.3%	41.9%
SKODA	363	689	11.0%	-10.2%	41.3%
VOLKSWAGEN	328	604	9.6%	-13.3%	30.8%
RENAULT	442	500	8.0%	5.5%	31.7%
MERCEDES BENZ *)	118	261	4.2%	-44.9%	55.8%
HYUNDAI	127	222	3.5%	149.4%	28.1%
BMW	105	211	3.4%	-12.4%	68.7%
AUDI	85	170	2.7%	-6.1%	79.8%
PEUGEOT	102	161	2.6%	-27.5%	29.4%
Rest	341	665	10.6%	-42.5%	-
<b>TOTAL</b>	<b>3336</b>	<b>6269</b>	<b>100%</b>	<b>-16.2%</b>	<b>32.1%</b>

\*) Estimari APIA / APIA Estimates

Top 10 benzina - marci					
MARCA	Februarie 2019	2 luni 2019	Pondere %	Variatie an precedent %	Pondere benzina/total
DACIA	1936	3265	25.9%	57.3%	61.5%
VOLKSWAGEN	739	1334	10.6%	32.2%	67.9%
RENAULT	571	1070	8.5%	98.5%	67.9%
FORD	446	1013	8.0%	78.3%	57.2%
SKODA	530	981	7.8%	13.8%	58.7%
OPEL	473	949	7.5%	69.5%	88.8%
HYUNDAI	307	567	4.5%	17.1%	71.7%
SUZUKI	260	465	3.7%	4.3%	99.4%
NISSAN	270	439	3.5%	215.8%	81.0%
PEUGEOT	225	387	3.1%	283.2%	70.6%
Rest	1279	2143	17.0%	13.5%	-
<b>TOTAL</b>	<b>7036</b>	<b>12613</b>	<b>100%</b>	<b>45.4%</b>	<b>64.6%</b>

\*) Estimari APIA / APIA Estimates

Top 10 Autoturisme in functie de tipul de alimentare - modele / Top 10 passenger car sales by fuel type and model

Top 10 diesel - model					
MODEL	Februarie 2019	2 luni 2019	Pondere %	Variatie an precedent %	Pondere diesel/total
DACIA DUSTER	447	995	15.9%	0.5%	62.3%
DACIA LOGAN	254	483	7.7%	-51.8%	32.1%
SKODA OCTAVIA	215	415	6.6%	2.7%	57.8%
RENAULT CLIO	358	369	5.9%	205.0%	37.6%
FORD FOCUS	138	263	4.2%	36.3%	41.9%
HYUNDAI TUCSON	113	194	3.1%	312.8%	60.1%
FORD KUGA	88	190	3.0%	-27.2%	64.6%
VOLKSWAGEN TIGUAN	109	189	3.0%	9.9%	40.8%
DACIA LOGAN MCV	104	188	3.0%	22.9%	28.3%
DACIA DOKKER	62	172	2.7%	44.5%	62.8%
Rest	1448	2811	44.8%	-30.0%	-
<b>TOTAL</b>	<b>3336</b>	<b>6269</b>	<b>100%</b>	<b>-16.2%</b>	<b>32.1%</b>

\*) Estimari APIA / APIA Estimates

Top 10 benzina - model					
MODEL	Februarie 2019	2 luni 2019	Pondere %	Variatie an precedent %	Pondere benzina/total
DACIA SANDERO	845	1036	8.2%	12.0%	89.1%
DACIA LOGAN	534	1020	8.1%	52.9%	67.9%
RENAULT CLIO	294	612	4.9%	107.5%	62.4%
DACIA DUSTER	245	601	4.8%	202.0%	37.7%
DACIA LOGAN MCV	266	476	3.8%	250.0%	71.7%
SKODA RAPID	238	430	3.4%	99.1%	99.5%
NISSAN QASHQAI	243	404	3.2%	308.1%	86.5%
FORD FOCUS	171	365	2.9%	64.4%	58.1%
VOLKSWAGEN POLO	148	358	2.8%	450.8%	98.4%
OPEL ASTRA	133	325	2.6%	97.0%	92.3%
Rest	3919	6986	55.4%	22.9%	-
<b>TOTAL</b>	<b>7036</b>	<b>12613</b>	<b>100%</b>	<b>45.4%</b>	<b>64.6%</b>

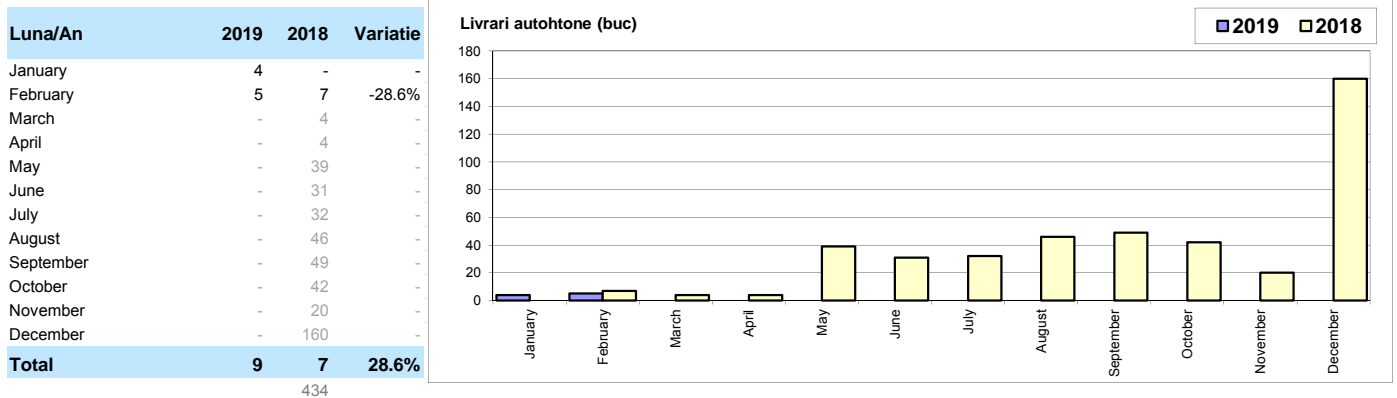
\*) Estimari APIA / APIA Estimates

Distributia livrarilor dupa tipul de tractiune 4x4 / Deliveries breakdown on four wheel drive

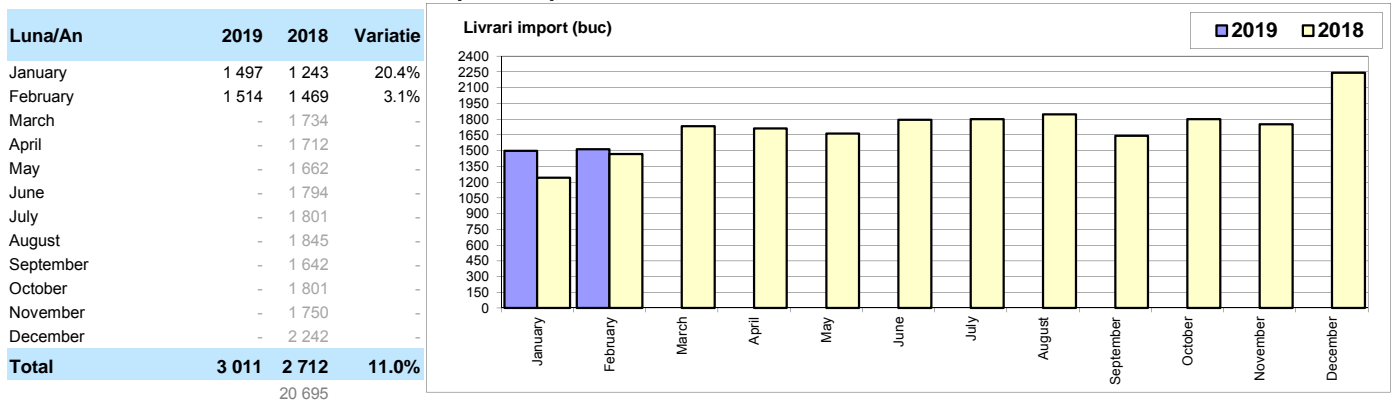
Marca	YTD 2019			YTD 2018	Variatie 2019/2018 %
	unitati	din total 4x4	din total marca		
DACIA	1147	27.0%	21.6%	899	27.6%
HYUNDAI	397	9.3%	50.2%	109	264.2%
MERCEDES BENZ *)	368	8.7%	78.6%	493	-25.4%
VOLKSWAGEN	297	7.0%	15.1%	386	-23.1%
FORD	270	6.4%	15.2%	274	-1.5%
BMW	241	5.7%	78.5%	256	-5.9%
SUZUKI	233	5.5%	49.8%	304	-23.4%
SKODA	219	5.2%	13.1%	251	-12.7%
MAZDA	157	3.7%	54.7%	140	12.1%
AUDI	153	3.6%	71.8%	168	-8.9%
LAND ROVER	122	2.9%	100.0%	121	0.8%
KIA	112	2.6%	32.9%	100	12.0%
VOLVO	91	2.1%	77.1%	55	65.5%
OPEL	69	1.6%	6.5%	56	23.2%
TOYOTA	57	1.3%	7.7%	49	16.3%
Alte marci	314	7.4%	8.1%	441	-28.8%
<b>TOTAL</b>	<b>4247</b>	<b>100.0%</b>	<b>21.7%</b>	<b>4102</b>	<b>3.5%</b>

\*) Estimari APIA / APIA Estimates

## Livrari comerciale usoare + minibusse autohtone / Domestic LCV + minibus deliveries



## Livrari comerciale usoare + minibusse import / Imported LCV + minibus deliveries

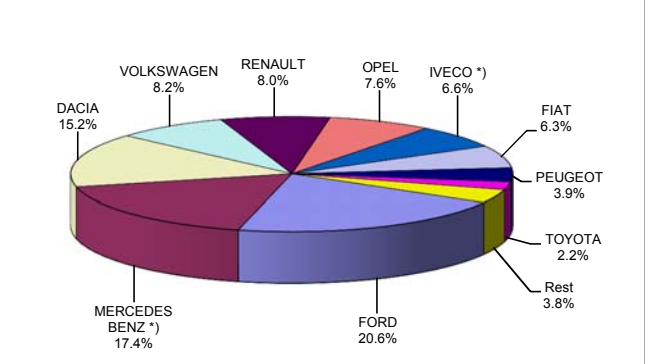


## Livrari comerciale &lt;3.5t si minibusse - marci / LCV + minibus sales by make

MARCA	Februarie		Variatie Ianuarie		2019		Variatie 2018	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
FORD	1	349	1	28.3%	1	621	1	-2.7%
MERCEDES BENZ *)	2	265	2	1.5%	2	526	3	64.4%
DACIA	3	207	3	-18.2%	3	460	2	18.3%
VOLKSWAGEN	4	151	7	54.1%	4	249	7	67.1%
RENAULT	5	129	5	15.2%	5	241	5	-2.8%
OPEL	6	121	6	10.0%	6	231	8	66.2%
IVECO *)	8	69	4	-46.9%	7	199	6	8.7%
FIAT	7	100	8	9.9%	8	191	4	-30.8%
PEUGEOT	11	31	9	-64.8%	9	119	9	-13.1%
TOYOTA	9	37	10	23.3%	10	67	11	17.5%
Rest		60		7.1%		116		-
<b>TOTAL</b>		<b>1519</b>		<b>1.2%</b>		<b>3020</b>		<b>11.1%</b>

\*) Estimari APIA / APIA Estimates

## Vanzari com &lt;3.5t si minibusse - marci - 2019



## Livrari comerciale &lt;3.5t si minibusse - modele / LCV + minibus sales by model

MODEL	Februarie		Variatie Ianuarie		2019		Variatie 2018	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA DOKKER VAN	1	202	1	-18.9%	1	451	1	18.1%
FORD TRANSIT	2	172	4	48.3%	2	288	2	-18.0%
MERCEDES BENZ *) SPRINTER	3	122	3	-3.9%	3	249	6	93.0%
IVECO *) DAILY	7	69	2	-46.9%	4	199	4	10.6%
MERCEDES BENZ *) SPRINTER BUS	4	85	5	10.4%	5	162	9	84.1%
FIAT DUCATO	6	71	6	-1.4%	6	143	3	-33.5%
RENAULT MASTER	5	77	8	24.2%	7	139	5	4.5%
OPEL MOVANO	10	51	7	-27.1%	8	121	8	34.4%
VOLKSWAGEN CRAFTER	11	43	10	-4.4%	9	88	13	31.3%
FORD RANGER	13	41	11	-2.4%	10	83	10	-4.6%
Rest		586		14.7%		1097		-
<b>TOTAL</b>		<b>1519</b>		<b>1.2%</b>		<b>3020</b>		<b>11.1%</b>

\*) Estimari APIA / APIA Estimates

## Vanzari com &lt;3.5t si minibusse - modele - 2019

