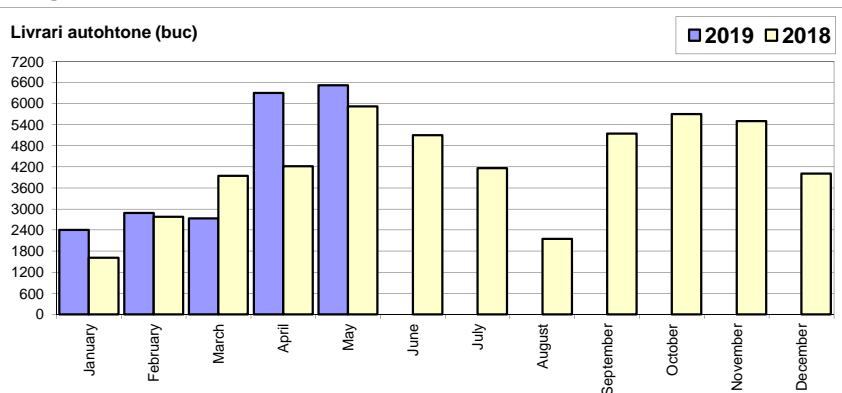


## Livrari autoturisme autohtone / Domestic passenger car deliveries

Luna/An	2019	2018	Variatie
January	2 406	1 609	49.5%
February	2 888	2 774	4.1%
March	2 734	3 942	-30.6%
April	6 302	4 214	49.5%
May	6 516	5 918	10.1%
June	-	5 095	-
July	-	4 162	-
August	-	2 149	-
September	-	5 141	-
October	-	5 696	-
November	-	5 498	-
December	-	4 006	-
<b>Total</b>	<b>20 846</b>	<b>18 457</b>	<b>12.9%</b>

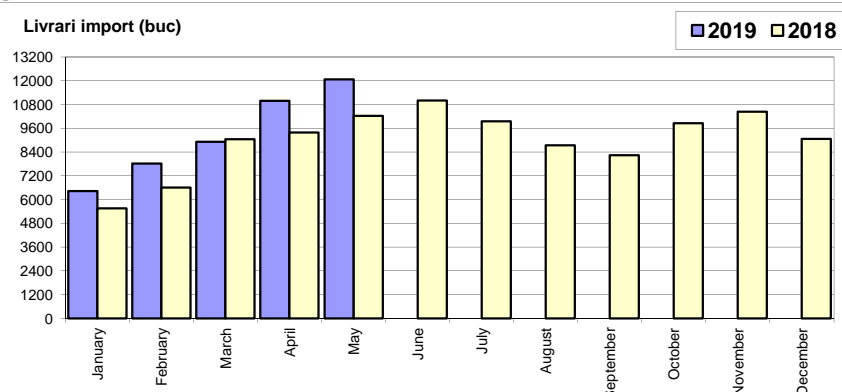
50 204



## Livrari autoturisme import / Imported passenger car deliveries

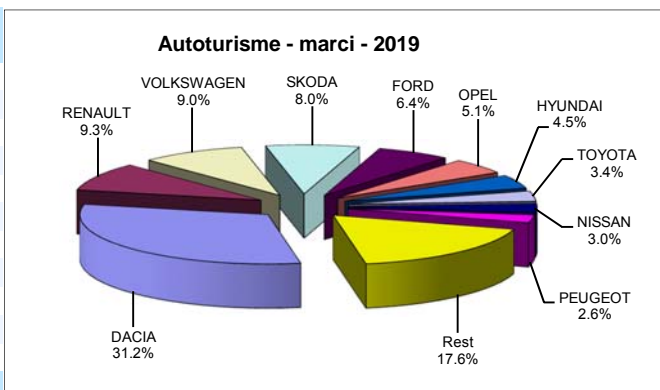
Luna/An	2019	2018	Variatie
January	6 426	5 555	15.7%
February	7 811	6 601	18.3%
March	8 909	9 050	-1.6%
April	10 988	9 386	17.1%
May	12 062	10 217	18.1%
June	-	10 997	-
July	-	9 949	-
August	-	8 736	-
September	-	8 232	-
October	-	9 851	-
November	-	10 436	-
December	-	9 054	-
<b>Total</b>	<b>46 196</b>	<b>40 809</b>	<b>13.2%</b>

108 064



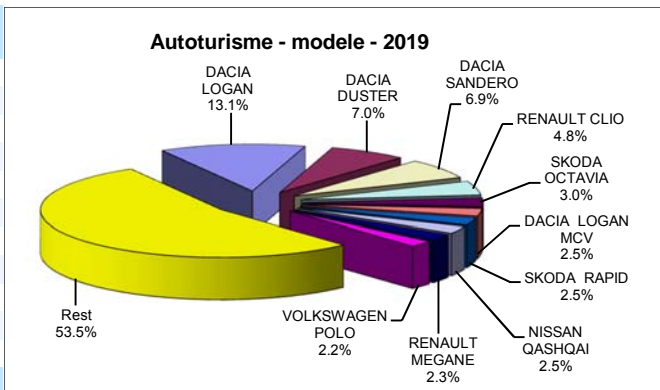
## Top livrari autoturisme - marci / Passenger car top - by make

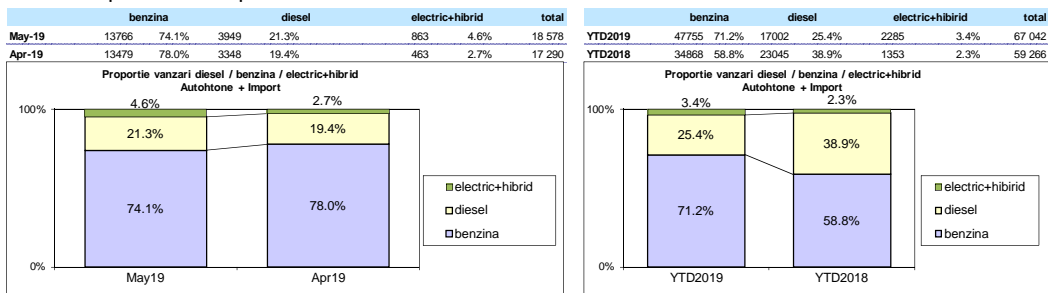
MARCA	Mai		Variatie Aprilie		2019		Variatie2018	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA	1	6422	1	2.8%	1	<b>20888</b>	1	8.7%
RENAULT	2	1738	2	-17.0%	2	<b>6259</b>	4	43.3%
VOLKSWAGEN	4	1467	3	10.0%	3	<b>6031</b>	2	2.1%
SKODA	3	1506	4	20.0%	4	<b>5390</b>	3	-2.5%
FORD	6	925	5	5.7%	5	<b>4285</b>	5	13.7%
OPEL	5	963	7	30.5%	6	<b>3401</b>	6	36.4%
HYUNDAI	7	908	6	15.5%	7	<b>3004</b>	7	27.4%
TOYOTA	8	853	11	115.4%	8	<b>2273</b>	9	34.0%
NISSAN	9	541	9	20.5%	9	<b>1980</b>	12	41.9%
PEUGEOT	12	385	12	6.7%	10	<b>1723</b>	13	61.3%
Rest		2870		4.2%		<b>11808</b>		-
<b>TOTAL</b>		<b>18578</b>		<b>7.4%</b>		<b>67042</b>		<b>13.1%</b>



## Top livrari autoturisme - modele / Passenger car top - by model

MODEL	Mai		Variatie Aprilie		2019		Variatie2018	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA LOGAN	1	3426	1	17.1%	1	<b>8750</b>	1	12.5%
DACIA DUSTER	2	1264	3	18.1%	2	<b>4674</b>	2	4.4%
DACIA SANDERO	3	1204	2	-26.7%	3	<b>4615</b>	3	5.2%
RENAULT CLIO	4	780	4	-20.3%	4	<b>3210</b>	5	59.9%
SKODA OCTAVIA	5	523	7	25.4%	5	<b>2012</b>	4	-4.0%
DACIA LOGAN MCV	14	264	9	-31.4%	6	<b>1678</b>	8	34.0%
SKODA RAPID	6	522	6	9.4%	7	<b>1662</b>	6	16.3%
NISSAN QASHQAI	8	419	11	15.8%	8	<b>1645</b>	12	61.4%
RENAULT MEGANE	7	457	5	-20.4%	9	<b>1511</b>	11	33.8%
VOLKSWAGEN POLO	9	362	10	-2.7%	10	<b>1443</b>	13	44.7%
Rest		9357		15.7%		<b>35842</b>		-
<b>TOTAL</b>		<b>18578</b>		<b>7.4%</b>		<b>67042</b>		<b>13.1%</b>



**Segmentare dupa tipul de combustibil / Segmentation by type of fuel**  
**Autohtone + Import / Domestic + Imported**

**Livrari autoturisme in functie de tipul de combustibil / Passenger car deliveries by fuel type**

Luna/An	2019		Pondere		2018		Variatie 19/18		Top Marci - Electrice				Top Marci - Plug-in				Top Marci - Hibride			
	diesel	benzina	diesel	benzina	diesel	benzina	diesel	benzina	MARCA	2019	2018	Var. %	MARCA	2019	2018	Var. %	MARCA	2019	2018	Var. %
January	2 933	5 577	33.2%	63.1%	3 327	3 644	-11.8%	53.0%	NISSAN	119	3	-	NISSAN	30	6	400.0%	TOYOTA	1611	931	73.0%
February	3 336	7 036	31.2%	65.8%	4 151	5 028	-19.6%	39.9%	RENAULT	81	16	406.3%	VOLVO	28	15	86.7%	LEXUS	82	46	78.3%
March	3 436	7 897	29.5%	67.8%	5 200	7 522	-33.9%	5.0%	VOLKSWAGEN	67	36	86.1%	LAND ROVER	20	0	-	HONDA	32	0	-
April	3 348	13 479	19.4%	78.0%	4 880	8 373	-31.4%	61.0%	SMART *)	59	51	15.7%	BMW	7	11	-36.4%	FORD	30	25	20.0%
May	3 949	13 766	21.3%	74.1%	5 487	10 301	-28.0%	33.6%	BMW	40	35	14.3%	MINI	4	4	0.0%	KIA	26	21	23.8%
June	-	-	-	-	6 052	9 557	-	-	JAGUAR	9	0	-	MERCEDES BENZ *)	2	21	-90.5%	HYUNDAI	16	13	23.1%
July	-	-	-	-	5 007	8 728	-	-	AUDI	2	0	-	PORSCHE	1	8	-87.5%	SUZUKI	14	9	55.6%
August	-	-	-	-	3 987	6 507	-	-	MERCEDES BENZ *)	1	1	0.0%	AUDI	0	6	-100.0%	LAND ROVER	3	0	-
September	-	-	-	-	3 745	9 304	-	-	KIA	0	4	-100.0%	VOLKSWAGEN	0	69	-100.0%	MERCEDES	0	16	-100.0%
October	-	-	-	-	4 412	10 553	-	-	ALTE MARCI *)	1	6	-83.3%	TOTAL	92	140	-34.3%	TOTAL	1814	1061	71.0%
November	-	-	-	-	5 054	10 372	-	-	TOTAL	379	152	149.3%	TOTAL	92	140	-34.3%	TOTAL	1814	1061	71.0%
December	-	-	-	-	4 430	8 075	-	-	*) Estimari APIA / APIA Estimates											
<b>Total</b>	<b>17 002</b>	<b>47 755</b>	<b>25.4%</b>	<b>71.2%</b>	<b>23 045</b>	<b>34 868</b>	<b>-26.2%</b>	<b>37.0%</b>												

**Top 10 Autoturisme in functie de tipul de alimentare - marci / Top 10 passenger car sales by fuel type and make**

MARCA	2019		Pondere %	Variatie an precedent %	Pondere diesel/total
	Mai 2019	5 luni 2019			
DACIA	1496	5645	33.2%	-33.9%	27.0%
VOLKSWAGEN	533	1904	11.2%	-10.0%	31.6%
SKODA	367	1689	9.9%	-26.8%	31.3%
FORD	203	1508	8.9%	-8.5%	35.2%
RENAULT	192	1213	7.1%	-33.6%	19.4%
MERCEDES BENZ *)	191	696	4.1%	-40.2%	50.9%
BMW	158	684	4.0%	-12.6%	67.2%
HYUNDAI	188	658	3.9%	98.2%	21.9%
AUDI	83	541	3.2%	4.6%	71.0%
PEUGEOT	101	474	2.8%	-6.9%	27.5%
Rest	437	1990	11.7%	-39.8%	-
<b>TOTAL</b>	<b>3949</b>	<b>17002</b>	<b>100%</b>	<b>-26.2%</b>	<b>25.4%</b>

\*) Estimari APIA / APIA Estimates

MARCA	2019		Pondere %	Variatie an precedent %	Pondere benzina/total
	Mai 2019	5 luni 2019			
DACIA	4926	15243	31.9%	42.6%	73.0%
RENAULT	1482	4965	10.4%	96.7%	79.3%
VOLKSWAGEN	910	4060	8.5%	10.0%	67.3%
SKODA	1139	3701	7.7%	14.9%	68.7%
OPEL	929	3155	6.6%	56.6%	92.8%
FORD	721	2747	5.8%	31.0%	64.1%
HYUNDAI	715	2330	4.9%	15.7%	77.6%
SUZUKI	467	1661	3.5%	-0.3%	99.0%
NISSAN	389	1584	3.3%	107.6%	80.0%
PEUGEOT	284	1249	2.6%	123.4%	72.5%
Rest	1804	7060	14.8%	25.3%	-
<b>TOTAL</b>	<b>13766</b>	<b>47755</b>	<b>100%</b>	<b>37.0%</b>	<b>71.2%</b>

\*) Estimari APIA / APIA Estimates

**Top 10 Autoturisme in functie de tipul de alimentare - modele / Top 10 passenger car sales by fuel type and model**

MODEL	2019		Pondere %	Variatie an precedent %	Pondere diesel/total
	Mai 2019	5 luni 2019			
DACIA DUSTER	777	2864	16.8%	-25.4%	61.3%
DACIA LOGAN	486	1526	9.0%	-45.2%	17.4%
SKODA OCTAVIA	219	966	5.7%	-13.6%	48.0%
RENAULT CLIO	95	813	4.8%	26.0%	25.3%
HYUNDAI TUCSON	170	573	3.4%	203.2%	62.5%
VOLKSWAGEN TIGUAN	85	478	2.8%	-22.1%	51.5%
FORD KUGA	59	458	2.7%	-13.3%	63.4%
FORD FOCUS	43	433	2.5%	-22.8%	33.2%
VOLKSWAGEN PASSAT	182	408	2.4%	0.5%	71.0%
DACIA DOKKER	107	397	2.3%	-7.2%	47.3%
Rest	1726	8086	47.6%	-32.2%	-
<b>TOTAL</b>	<b>3949</b>	<b>17002</b>	<b>100%</b>	<b>-26.2%</b>	<b>25.4%</b>

\*) Estimari APIA / APIA Estimates

MODEL	2019		Pondere %	Variatie an precedent %	Pondere benzina/total
	Mai 2019	5 luni 2019			
DACIA LOGAN	2940	7224	15.1%	44.8%	82.6%
DACIA SANDERO	1154	4329	9.1%	17.8%	93.8%
RENAULT CLIO	685	2397	5.0%	76.0%	74.7%
DACIA DUSTER	487	1810	3.8%	184.1%	38.7%
SKODA RAPID	522	1660	3.5%	62.7%	99.9%
VOLKSWAGEN POLO	360	1432	3.0%	46.3%	99.2%
NISSAN QASHQAI	335	1413	3.0%	166.1%	85.9%
DACIA LOGAN MCV	222	1289	2.7%	80.3%	76.8%
RENAULT MEGANE	391	1251	2.6%	153.2%	82.8%
SKODA OCTAVIA	304	1046	2.2%	7.0%	52.0%
Rest	6366	23904	50.1%	22.7%	-
<b>TOTAL</b>	<b>13766</b>	<b>47755</b>	<b>100%</b>	<b>37.0%</b>	<b>71.2%</b>

\*) Estimari APIA / APIA Estimates

**Distributia livrarilor dupa tipul de tractiune 4x4 / Deliveries breakdown on four wheel drive**

Marca	YTD 2019			YTD 2018	Variatie 2019/2018 %
	unitati	pondere			
		din total 4x4	din total marca		
DACIA	3156	25.0%	15.1%	3226	-2.2%
HYUNDAI	1217	9.6%	40.5%	474	156.8%
MERCEDES BENZ *)	1033	8.2%	75.5%	1191	-13.3%
VOLKSWAGEN	924	7.3%	15.3%	1126	-17.9%
BMW	831	6.6%	81.6%	807	3.0%
SUZUKI	824	6.5%	49.1%	1085	-24.1%
SKODA	665	5.3%	12.3%	751	-11.5%
FORD	637	5.0%	14.9%	611	4.3%
AUDI	523	4.1%	68.6%	481	8.7%
MAZDA	417	3.3%	45.3%	288	44.8%
LAND ROVER	334	2.6%	100.0%	337	-0.9%
KIA	329	2.6%	30.7%	417	-21.1%
VOLVO	240	1.9%	78.2%	164	46.3%
TOYOTA	238	1.9%	10.5%	202	17.8%
HONDA	175	1.4%	27.7%	169	3.6%
Alte marci	1094	8.7%	6.4%	1216	-10.0%
<b>TOTAL</b>	<b>12637</b>	<b>100.0%</b>	<b>18.8%</b>	<b>12545</b>	<b>0.7%</b>

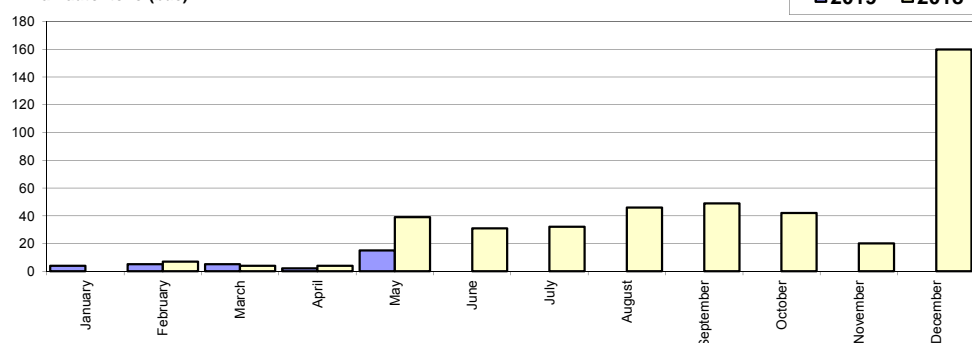
\*) Estimari APIA / APIA Estimates

## Livrarile comerciale usoare + minibus autohtone / Domestic LCV + minibus deliveries

Luna/An	2019	2018	Variatie
January	4	0	-
February	5	7	-28.6%
March	5	4	25.0%
April	2	4	-50.0%
May	15	39	-61.5%
June	-	31	-
July	-	32	-
August	-	46	-
September	-	49	-
October	-	42	-
November	-	20	-
December	-	160	-
<b>Total</b>	<b>31</b>	<b>54</b>	<b>-42.6%</b>

434

Livrarile autohtone (buc)

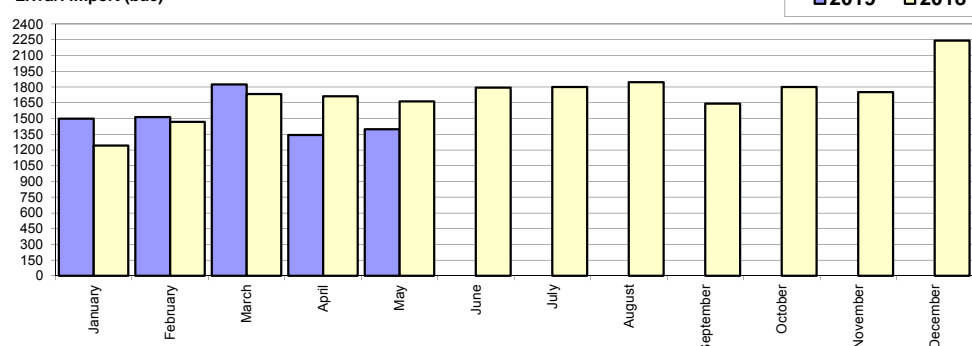


## Livrarile comerciale usoare + minibus import / Imported LCV + minibus deliveries

Luna/An	2019	2018	Variatie
January	1 497	1 243	20.4%
February	1 514	1 469	3.1%
March	1 826	1 734	5.3%
April	1 343	1 712	-21.6%
May	1 397	1 662	-15.9%
June	-	1 794	-
July	-	1 801	-
August	-	1 845	-
September	-	1 642	-
October	-	1 801	-
November	-	1 750	-
December	-	2 242	-
<b>Total</b>	<b>7 577</b>	<b>7 820</b>	<b>-3.1%</b>

20 695

Livrarile import (buc)

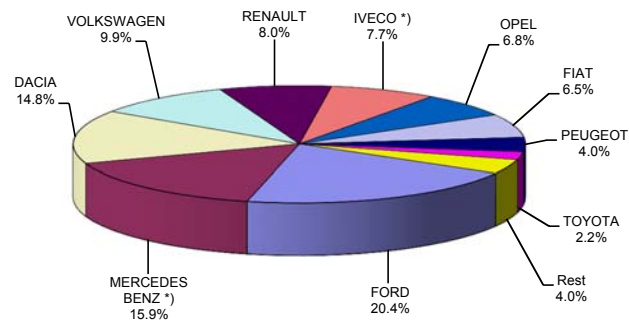


## Livrarile comerciale &lt;3.5t si minibus - marci / LCV + minibus sales by make

MARCA	Mai		Variatie Aprilie		2019		Variatie2018	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
FORD	1	283	1	-6.6%	1	1550	1	-9.4%
MERCEDES BENZ *)	2	197	2	-15.5%	2	1208	3	43.8%
DACIA	3	188	3	27.0%	3	1126	2	-9.1%
VOLKSWAGEN	5	154	4	4.1%	4	753	6	18.2%
RENAULT	6	119	7	36.8%	5	608	4	-20.8%
IVECO *)	4	159	5	32.5%	6	583	7	3.6%
OPEL	8	84	8	10.5%	7	515	10	53.7%
FIAT	9	47	6	-47.8%	8	493	5	-35.3%
PEUGEOT	7	95	9	179.4%	9	304	9	-9.8%
TOYOTA	10	33	10	3.1%	10	165	11	11.5%
Rest		53		-28.4%		303		-
<b>TOTAL</b>		<b>1412</b>		<b>5.0%</b>		<b>7608</b>		<b>-3.4%</b>

\*) Estimari APIA / APIA Estimates

Vanzari com &lt;3.5t si minibus - marci - 2019



## Livrarile comerciale &lt;3.5t si minibus - modele / LCV + minibus sales by model

MODEL	Mai		Variatie Aprilie		2019		Variatie2018	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA DOKKER VAN	1	173	2	18.5%	1	1095	1	-7.5%
FORD TRANSIT	4	104	1	-34.2%	2	708	2	-17.9%
MERCEDES BENZ *) SPRINTER	3	106	3	-20.3%	3	585	7	93.1%
IVECO *) DAILY	2	158	4	32.8%	4	581	4	3.9%
RENAULT MASTER	6	69	7	32.7%	5	360	5	-20.5%
FIAT DUCATO	19	26	5	-64.4%	6	354	3	-39.1%
MERCEDES BENZ *) SPRINTER BUS	13	33	9	-8.3%	7	344	9	41.6%
VOLKSWAGEN CRAFTER	8	54	6	-14.3%	8	273	14	55.1%
OPEL MOVANO	10	35	13	16.7%	9	251	12	26.1%
FORD TOURNEO CUSTOM BU	5	80	8	63.3%	10	244	33	467.4%
Rest		574		18.1%		2813		-
<b>TOTAL</b>		<b>1412</b>		<b>5.0%</b>		<b>7608</b>		<b>-3.4%</b>

\*) Estimari APIA / APIA Estimates

Vanzari com &lt;3.5t si minibus - modele - 2019

