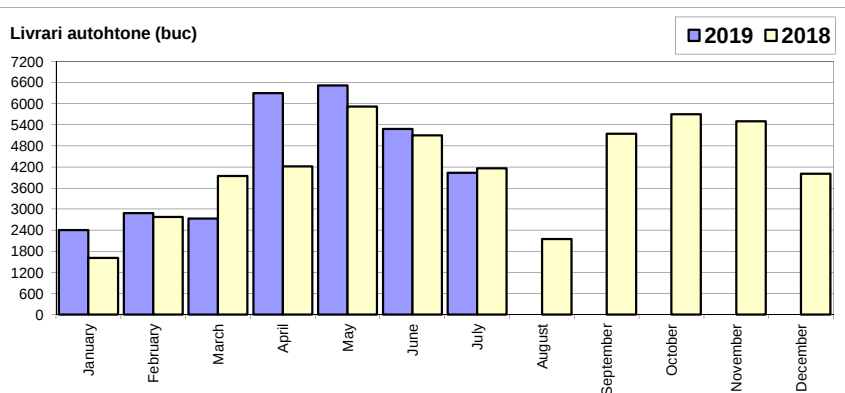


Livrarile autoturismelor autohtone / Domestic passenger car deliveries

Luna/An	2019	2018	Variatie
January	2 406	1 609	49.5%
February	2 888	2 774	4.1%
March	2 734	3 942	-30.6%
April	6 302	4 214	49.5%
May	6 516	5 918	10.1%
June	5 284	5 095	3.7%
July	4 034	4 162	-3.1%
August	-	2 149	-
September	-	5 141	-
October	-	5 696	-
November	-	5 498	-
December	-	4 006	-
Total	30 164	27 714	8.8%

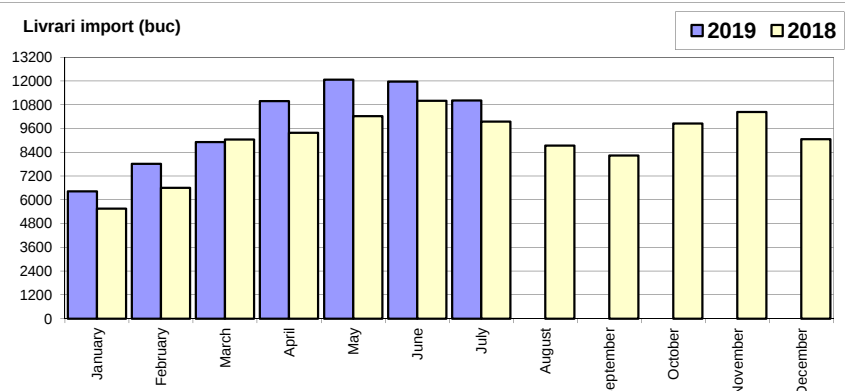
50 204



Livrarile autoturismelor import / Imported passenger car deliveries

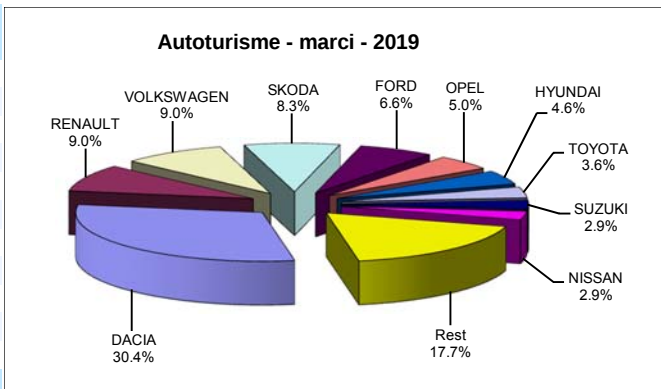
Luna/An	2019	2018	Variatie
January	6 426	5 555	15.7%
February	7 811	6 601	18.3%
March	8 909	9 050	-1.6%
April	10 988	9 386	17.1%
May	12 062	10 217	18.1%
June	11 974	10 997	8.9%
July	11 016	9 949	10.7%
August	-	8 736	-
September	-	8 232	-
October	-	9 851	-
November	-	10 436	-
December	-	9 054	-
Total	69 186	61 755	12.0%

108 064



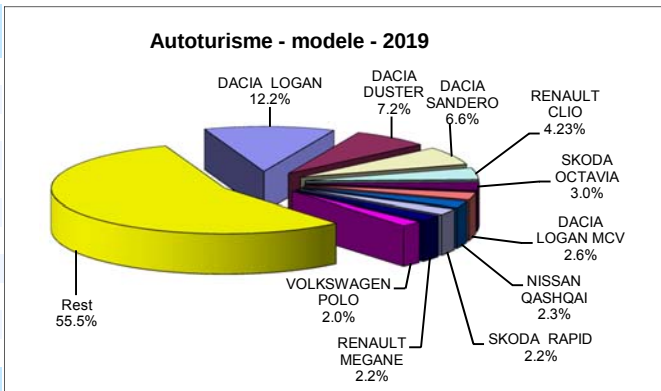
Top livrarile autoturismelor - marti / Passenger car top - by make

MARCA	Iulie		Variatie lunie		2019		Variatie 2018	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA	1	3964	1	-25.4%	1	30164	1	5.9%
RENAULT	6	808	2	-58.0%	2	8990	4	33.9%
VOLKSWAGEN	2	1534	4	10.6%	3	8952	2	-4.3%
SKODA	4	1324	3	-11.7%	4	8213	3	1.4%
FORD	3	1358	6	53.8%	5	6526	5	19.2%
OPEL	8	691	5	-21.8%	6	4976	6	17.3%
HYUNDAI	5	899	8	28.8%	7	4601	7	34.5%
TOYOTA	9	567	7	-27.1%	8	3618	9	40.1%
SUZUKI	7	768	10	79.0%	9	2875	8	3.9%
NISSAN	17	225	9	-64.8%	10	2844	11	34.7%
Rest		2912		3.0%		17591		-
TOTAL		15050		-12.8%		99350		11.0%



Top livrarile autoturismelor - modele / Passenger car top - by model

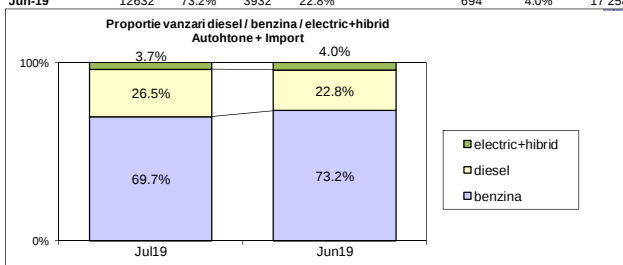
MODEL	Iulie		Variatie lunie		2019		Variatie 2018	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA LOGAN	1	1137	1	-48.9%	1	12110	1	6.6%
DACIA DUSTER	2	1134	2	-13.2%	2	7115	2	-4.2%
DACIA SANDERO	3	834	3	-21.7%	3	6514	3	11.1%
RENAULT CLIO	21	202	4	-74.2%	4	4196	4	30.1%
SKODA OCTAVIA	5	520	7	14.0%	5	2988	5	-4.4%
DACIA LOGAN MCV	4	527	9	38.0%	6	2587	7	27.4%
NISSAN QASHQAI	34	137	5	-74.1%	7	2311	14	48.0%
SKODA RAPID	24	184	8	-52.7%	8	2235	6	5.5%
RENAULT MEGANE	9	322	10	-7.2%	9	2180	13	38.9%
VOLKSWAGEN POLO	11	281	16	15.2%	10	1968	8	-1.9%
Rest		9772		2.5%		55146		-
TOTAL		15050		-12.8%		99350		11.0%



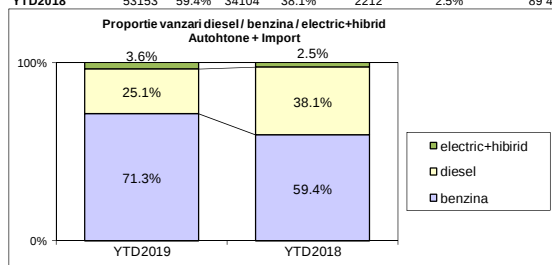
Segmentare dupa tipul de combustibil / Segmentation by type of fuel
Autohtone + Import / Domestic + Imported

Buletin Statistic Auto - APIA

	benzina	diesel	electric+hibrid	total
Jul-19	10495 69.7%	3993 26.5%	562 3.7%	15 050
Jun-19	12632 73.2%	3932 22.8%	694 4.0%	17 258



	benzina	diesel	electric+hibrid	total
YTD2019	70882 71.3%	24927 25.1%	3541 3.6%	99 350
YTD2018	53153 59.4%	34104 38.1%	2212 2.5%	89 469



Livrari autoturisme in functie de tipul de combustibil / Passenger car deliveries by fuel type

Luna/An	2019		Pondere		2018		Variatie 19/18		Top Marci - Electrice				Top Marci - Plug-in				Top Marci - Hibride			
	diesel	benzina	diesel	benzina	diesel	benzina	diesel	benzina	MARCA	2019	2018	Var. %	MARCA	2019	2018	Var. %	MARCA	2019	2018	Var. %
January	2 933	5 577	33.2%	63.1%	3 327	3 644	-11.8%	53.0%	NISSAN	218	4	-	MITSUBISHI	54	12	350.0%	TOYOTA	2366	1526	55.0%
February	3 336	7 036	31.2%	65.8%	4 151	5 028	-19.6%	39.9%	RENAULT	194	51	280.4%	VOLVO	43	19	126.3%	LEXUS	124	67	85.1%
March	3 436	7 897	29.5%	67.8%	5 200	7 522	-33.9%	5.0%	VOLKSWAGEN	98	81	21.0%	LAND ROVER	21	0	-	FORD	57	33	72.7%
April	3 348	13 479	19.4%	78.0%	4 880	8 373	-31.4%	61.0%	SMART *)	86	73	17.8%	PORSCHE	19	14	35.7%	HONDA	41	0	-
May	3 949	13 766	21.3%	74.1%	5 487	10 301	-28.0%	33.6%	BMW	81	66	22.7%	BMW	14	24	-41.7%	KIA	29	32	-9.4%
June	3 932	12 632	22.8%	73.2%	6 052	9 557	-35.0%	32.2%	JAGUAR	19	0	-	MINI	4	8	-50.0%	SUZUKI	26	17	52.9%
July	3 993	10 495	26.5%	69.7%	5 007	8 728	-20.3%	20.2%	AUDI	11	0	-	MERCEDES BENZ *)	2	27	-92.6%	HYUNDAI	24	27	-11.1%
August	-	-	-	-	3 987	6 507	-	-	MERCEDES BENZ *)	1	1	0.0%	AUDI	0	9	-100.0%	LAND ROVER	3	0	-
September	-	-	-	-	3 745	9 304	-	-	KIA	0	20	-100.0%	VOLKSWAGEN	0	75	-100.0%	MERCEDES BENZ *)	0	17	-100.0%
October	-	-	-	-	4 412	10 553	-	-	ALTE MARCI *)	6	9	-33.3%	TOTAL	157	188	-16.5%	TOTAL	2670	1719	55.3%
November	-	-	-	-	5 054	10 372	-	-	TOTAL	714	305	134.1%	TOTAL	157	188	-16.5%	TOTAL	2670	1719	55.3%
December	-	-	-	-	4 430	8 075	-	-												
Total	24 927	70 882	25.1%	71.3%	34 104	53 153	-26.9%	33.4%												

Top 10 Autoturisme in functie de tipul de alimentare - marci / Top 10 passenger car sales by fuel type and make

Top 10 diesel - marci

MARCA	Iulie 2019	7 luni 2019	Pondere %	Variatie an precedent %	Pondere diesel/total
DACIA	1422	8589	34.5%	-33.2%	28.5%
VOLKSWAGEN	581	3048	12.2%	-8.6%	34.0%
SKODA	436	2515	10.1%	-25.9%	30.6%
FORD	388	2082	8.4%	-8.2%	31.9%
RENAULT	111	1463	5.9%	-48.9%	16.3%
BMW	97	1007	4.0%	-10.9%	65.6%
HYUNDAI	168	961	3.9%	98.1%	20.9%
MERCEDES BENZ *)	144	960	3.9%	-42.5%	49.0%
AUDI	102	748	3.0%	-11.0%	66.6%
PEUGEOT	127	733	2.9%	6.2%	30.8%
Rest	417	2821	11.3%	-38.4%	-
TOTAL	3993	24927	100%	-26.9%	25.1%

*) Estimari APIA / APIA Estimates

Top 10 benzina - marci

MARCA	Iulie 2019	7 luni 2019	Pondere %	Variatie an precedent %	Pondere benzina/total
DACIA	2542	21575	30.4%	37.9%	71.5%
RENAULT	658	7333	10.3%	93.0%	81.6%
VOLKSWAGEN	938	5806	8.2%	-0.9%	64.9%
SKODA	888	5698	8.0%	21.1%	69.4%
OPEL	651	4627	6.5%	30.0%	93.0%
FORD	947	4387	6.2%	38.3%	67.2%
HYUNDAI	726	3616	5.1%	24.3%	78.6%
SUZUKI	758	2845	4.0%	6.9%	99.0%
NISSAN	136	2231	3.1%	80.8%	78.4%
PEUGEOT	200	1648	2.3%	84.8%	69.2%
Rest	2051	11116	15.7%	27.5%	-
TOTAL	10495	70882	100%	33.4%	71.3%

*) Estimari APIA / APIA Estimates

Top 10 Autoturisme in functie de tipul de alimentare - modele / Top 10 passenger car sales by fuel type and model

Top 10 diesel - model

MODEL	Iulie 2019	7 luni 2019	Pondere %	Variatie an precedent %	Pondere diesel/total
DACIA DUSTER	755	4471	17.9%	-27.3%	62.8%
DACIA LOGAN	246	2095	8.4%	-44.2%	17.3%
SKODA OCTAVIA	265	1454	5.8%	-12.6%	48.7%
RENAULT CLIO	33	861	3.5%	-31.8%	20.5%
HYUNDAI TUCSON	150	837	3.4%	210.0%	62.6%
VOLKSWAGEN PASSAT	185	760	3.0%	2.7%	80.0%
DACIA LOGAN MCV	184	673	2.7%	-30.0%	26.0%
VOLKSWAGEN TIGUAN	87	670	2.7%	-24.3%	48.4%
FORD KUGA	120	651	2.6%	-11.5%	52.7%
DACIA DOKKER	96	602	2.4%	0.5%	46.9%
Rest	1872	11853	47.6%	-30.6%	-
TOTAL	3993	24927	100%	-26.9%	25.1%

*) Estimari APIA / APIA Estimates

Top 10 benzina - model

MODEL	Iulie 2019	7 luni 2019	Pondere %	Variatie an precedent %	Pondere benzina/total
DACIA LOGAN	891	10015	14.1%	31.7%	82.7%
DACIA SANDERO	749	6089	8.6%	25.0%	93.5%
RENAULT CLIO	169	3335	4.7%	70.0%	79.5%
DACIA DUSTER	379	2644	3.7%	107.2%	37.2%
SKODA RAPID	184	2233	3.2%	48.5%	99.9%
NISSAN QASHQAI	113	1982	2.8%	122.7%	85.8%
VOLKSWAGEN POLO	276	1950	2.8%	-0.9%	99.1%
DACIA LOGAN MCV	343	1914	2.7%	79.0%	74.0%
RENAULT MEGANE	279	1819	2.6%	140.9%	83.4%
SUZUKI VITARA	459	1624	2.3%	3.8%	100.0%
Rest	6653	37277	52.6%	25.5%	-
TOTAL	10495	70882	100%	33.4%	71.3%

*) Estimari APIA / APIA Estimates

Distributia livrarilor dupa tipul de tractiune 4x4 / Deliveries breakdown on four wheel drive

Marca	YTD 2019			YTD 2018	Variatie 2019/2018
	unitati	din total 4x4	din total marca	unitati	%
DACIA	4546	24.6%	15.1%	5275	-13.8%
HYUNDAI	1792	9.7%	38.9%	695	157.8%
MERCEDES BENZ *)	1456	7.9%	74.4%	1731	-15.9%
VOLKSWAGEN	1388	7.5%	15.5%	1711	-18.9%
SUZUKI	1383	7.5%	48.1%	1705	-18.9%
BMW	1204	6.5%	78.5%	1188	1.3%
SKODA	1009	5.4%	12.3%	1029	-1.9%
FORD	924	5.0%	14.2%	851	8.6%
AUDI	772	4.2%	68.7%	761	1.4%
MAZDA	553	3.0%	38.0%	418	32.3%
KIA	454	2.5%	28.6%	573	-20.8%
LAND ROVER	425	2.3%	100.0%	442	-3.8%
TOYOTA	387	2.1%	10.7%	312	24.0%
VOLVO	378	2.0%	79.7%	283	33.6%
SEAT	229	1.2%	17.6%	66	247.0%
Alte Marci	1617	8.7%	6.6%	1922	-15.9%
TOTAL	18517	100.0%	18.6%	18962	-2.3%

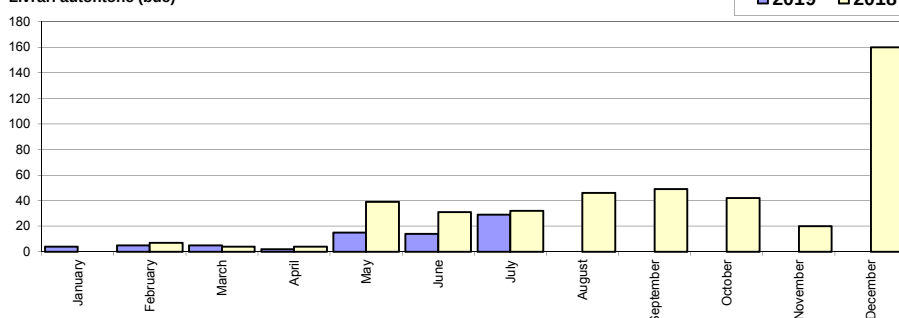
*) Estimari APIA / APIA Estimates

Livrari comerciale usoare + minibusse autohtone / Domestic LCV + minibus deliveries

Luna/An	2019	2018	Variatie
January	4	0	-
February	5	7	-28.6%
March	5	4	25.0%
April	2	4	-50.0%
May	15	39	-61.5%
June	14	31	-54.8%
July	29	32	-9.4%
August	-	46	-
September	-	49	-
October	-	42	-
November	-	20	-
December	-	160	-
Total	74	117	-36.8%

434

Livrari autohtone (buc)

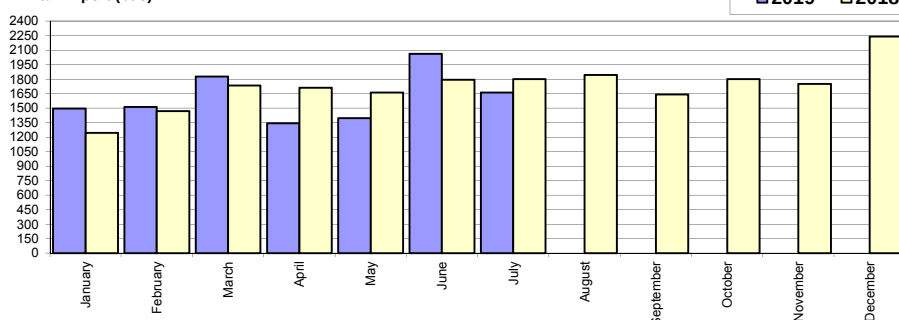


Livrari comerciale usoare + minibusse import / Imported LCV + minibus deliveries

Luna/An	2019	2018	Variatie
January	1 497	1 243	20.4%
February	1 514	1 469	3.1%
March	1 826	1 734	5.3%
April	1 343	1 712	-21.6%
May	1 397	1 662	-15.9%
June	2 063	1 794	15.0%
July	1 660	1 801	-7.8%
August	-	1 845	-
September	-	1 642	-
October	-	1 801	-
November	-	1 750	-
December	-	2 242	-
Total	11 300	11 415	-1.0%

20 695

Livrari import (buc)

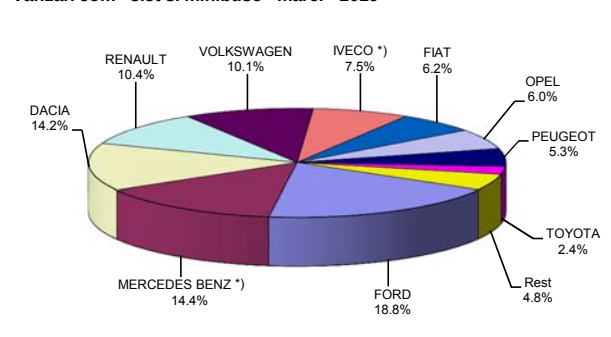


Livrari comerciale <3.5t si minibusse - marci / LCV + minibus sales by make

MARCA	Iulie		Variatie lunie		2019		Variatie 2018	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
FORD	3	223	1	-39.6%	1	2142	1	-14.3%
MERCEDES BENZ *)	4	211	4	-2.3%	2	1635	3	29.6%
DACIA	5	171	2	-45.9%	3	1613	2	-12.0%
RENAULT	1	286	3	-2.7%	4	1188	4	3.3%
VOLKSWAGEN	2	247	6	70.3%	5	1145	6	20.7%
IVECO *)	6	148	7	20.3%	6	854	7	1.8%
FIAT	7	125	10	50.6%	7	701	5	-33.1%
OPEL	9	67	8	-31.6%	8	680	8	31.0%
PEUGEOT	8	121	5	-31.6%	9	602	10	31.7%
TOYOTA	10	39	11	-39.1%	10	268	11	21.3%
Rest		51		-73.4%		546		-
TOTAL		1689		-18.7%		11374		-1.4%

*) Estimari APIA / APIA Estimates

Vanzari com <3.5t si minibusse - marci - 2019



Livrari comerciale <3.5t si minibusse - modele / LCV + minibus sales by model

MODEL	Iulie		Variatie lunie		2019		Variatie 2018	
	pozitie	unitati	pozitie	procent	pozitie	unitati	pozitie	procent
DACIA DOKKER VAN	3	142	1	-53.0%	1	1539	1	-10.3%
FORD TRANSIT	6	89	3	-50.8%	2	978	2	-23.5%
IVECO *) DAILY	2	148	5	21.3%	3	851	3	2.5%
MERCEDES BENZ *) SPRINT	5	117	6	3.5%	4	815	6	77.2%
RENAULT MASTER	1	196	2	-12.1%	5	779	5	13.6%
FIAT DUCATO	7	74	8	21.3%	6	489	4	-38.8%
MERCEDES BENZ *) SPRINT BUS	24	21	11	-58.0%	7	415	8	-2.4%
VOLKSWAGEN CRAFT	8	72	14	67.4%	8	388	14	48.7%
VOLKSWAGEN TRANSPORTER	4	129	10	158.0%	9	374	19	126.7%
PEUGEOT BOXER	9	69	4	-50.0%	10	363	9	7.7%
Rest		632		-20.4%		4383		-
TOTAL		1689		-18.7%		11374		-1.4%

*) Estimari APIA / APIA Estimates

Vanzari com <3.5t si minibusse - modele - 2019

